



Transforming Huntsman Corporation

February 2022

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1. Executive Summary

Starboard Value's Investment in Huntsman

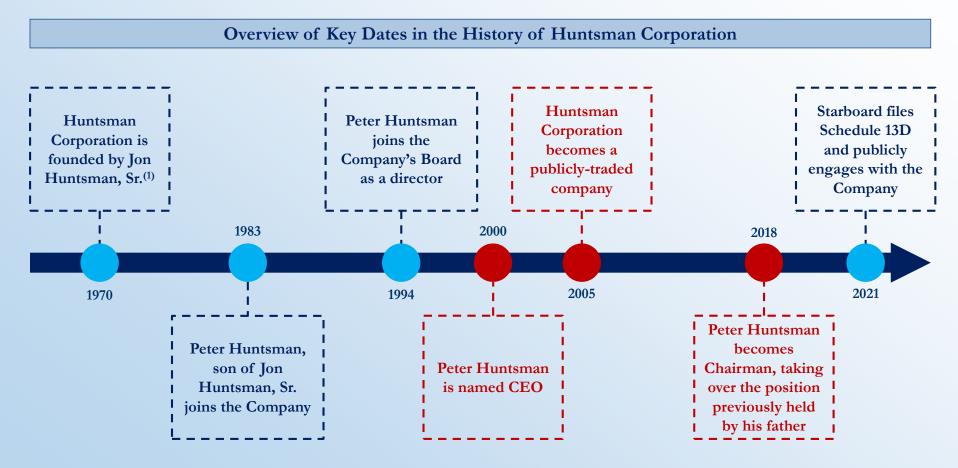
Starboard Value LP (together with its affiliates, "Starboard" or "we") invested in Huntsman Corporation ("Huntsman" or the "Company") because we believe that with greater oversight from the Board of Directors (the "Board") and management accountability, tremendous value can be created for <u>ALL</u> shareholders.

- Huntsman is a company with <u>highly attractive assets</u>, <u>strong market positions</u>, <u>diverse product portfolios</u>, <u>innovative chemistries</u>, and a <u>difficult-to-replicate manufacturing footprint</u>.
- Over many years, we believe the Company has engaged in an unfortunate <u>pattern of promising attractive</u> <u>commitments but ultimately failing to deliver</u>.
- We believe the Board has also demonstrated <u>continued poor governance</u> and has <u>consistently failed to hold</u> <u>management accountable</u>.
- As demonstrated by the Company's <u>significant long-term share price underperformance versus peers</u>, as well as both the chemicals and broader market indices, we believe the <u>Company's immense intrinsic potential has not been realized under the current Board and management</u>.
- We believe <u>Huntsman needs strong independent board members</u> who will <u>demand both improved</u> <u>performance and accountability</u>, in order to <u>help drive improved results and shareholder value</u>.

We believe Huntsman urgently needs strong independent board members who will demand accountability and work to maximize value for <u>ALL</u> shareholders.

For Its Entire History, Huntsman Corporation Has Been Led By a Member of the Huntsman Family

Huntsman was founded as a family-owned business in 1970, became a publicly-traded company in 2005, and throughout its history, has been led by a member of the Huntsman family.

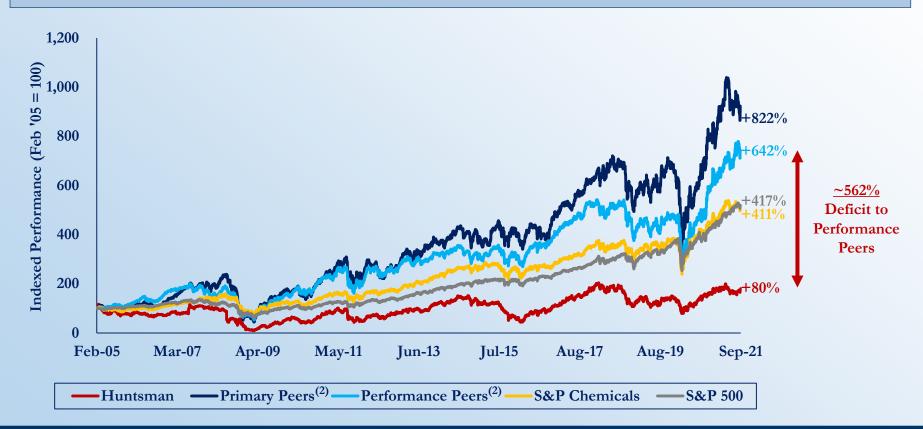


Since 2000, Peter Huntsman has been CEO of the Company, and in 2018, he was also elected Chairman.

The Company Has a Long Track Record of Share Price Underperformance

From February 2005, when CEO Peter Huntsman took the Company public, through Starboard's Schedule 13D filing in September 2021, the Company significantly underperformed its peers, as well as both the chemicals and broader market indices.

Share Price Performance Under the Tenure of Huntsman's Current CEO⁽¹⁾



Huntsman's long-term shareholders have suffered significant share price underperformance.

Prior to Starboard's Involvement, Huntsman Underperformed Over Nearly Any Other Time Period

<u>Since Peter Huntsman assumed the role of Chairman in 2018</u> through Starboard's Schedule 13D Filing in September 2021, Huntsman has largely underperformed its peers and the broader market indices.



Huntsman's stock price has generally underperformed since Peter Huntsman assumed the role of Chairman.

Huntsman

S&P Chemicals

Perf. Peers

-Primary Peers

S&P 500

Perf. Peers

Primary Peers

S&P 500

Huntsman

S&P Chemicals

Prior to Starboard's Involvement, Huntsman Underperformed Over Nearly Any Other Time Period (cont'd.)

Over the long-term, until Starboard's Schedule 13D filing in September 2021, Huntsman also underperformed its peers and the broader market indices.

Summary Shareholder Returns(1) Since IPO 10 Year 5 Year S&P 500 Index 417% 363% 126% S&P Chemicals Index 411% 270% Performance Peers 642% 276% Primary Peers 822% 323% 129% Huntsman 80% 254% 106% (20%) Over / (Underperformance) vs. S&P 500 (337%)(109%)Over / (Underperformance) vs. S&P Chemicals (330%)(16%)15% Over / (Underperformance) vs. Performance Peers (561%)(22%)29% Over / (Underperformance) vs. Primary Peers (742%)(22%)(70%)







Huntsman's long-term stock price performance has significantly lagged peers, demonstrating the need for improved accountability in the boardroom.

We Believe There Are a Number of Reasons for the Company's Consistent Stock Price Underperformance

We believe the Company's stock price underperformance versus both peers and the broader market indices is due to consistently poor financial performance, a lack of credibility from repeatedly failing to deliver on commitments to shareholders, and a history of problematic governance that fails to demand accountability.

We Believe There Are a Number of Reasons for Huntsman's Long Track Record of Stock Price Underperformance

Poor financial performance, including lagging profitability versus peers that has worsened over time

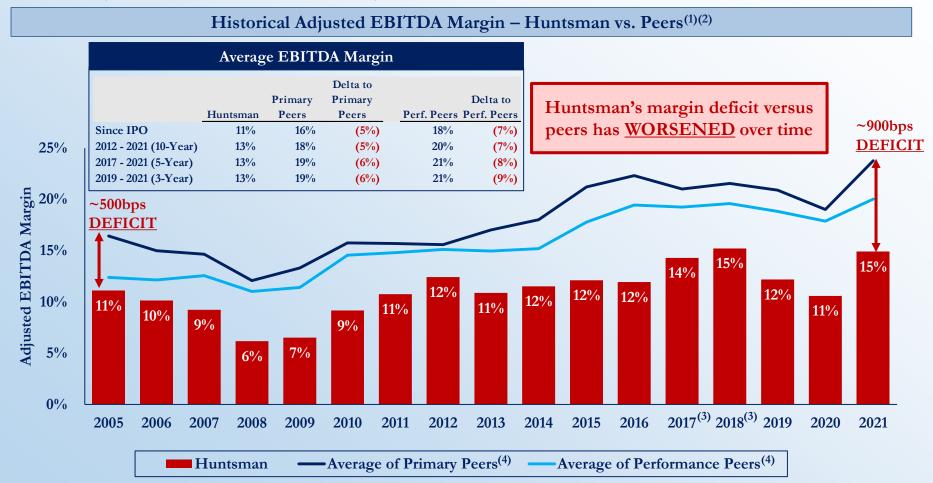
Track record of failing to deliver on promises made to shareholders at three consecutive Investor Days

History of problematic governance and lack of accountability

We believe there are a number of reasons for Huntsman's significant share price underperformance versus both peers and broader market indices.

We Believe the Company's Stock Price Underperformance Is Due to Lagging Profitability Versus Peers That Has Worsened Over Time

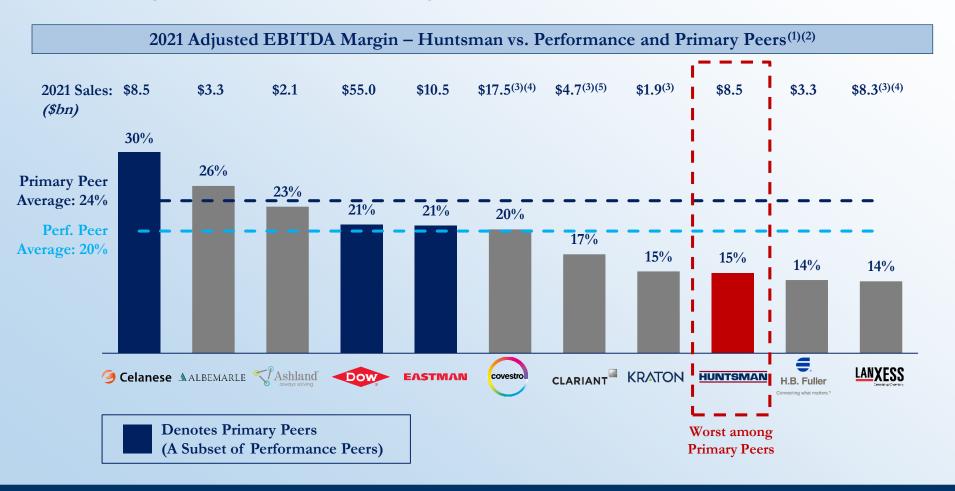
The Company's profitability has not meaningfully improved since its IPO and continues to trail the profitability of both Performance and Primary Peers.



The Adjusted EBITDA margin gap between Huntsman and its peers has continued to widen over time.

This Past Year, the Company's Profitability Remains One of the Worst Among Peers

The Company describes 2021 financial results as being the best in the Company's history, yet Adjusted EBITDA margins remain one of the worst among peers.



Huntsman operates at a significant Adjusted EBITDA margin deficit to its peers.

We Believe the Company's Stock Price Underperformance Is Also Due to Its Long Track Record of Missed Promises

Prior to hosting its 2021 Investor Day, the Company had made financial commitments to shareholders at three consecutive investor days (2014, 2016, and 2018) and failed to deliver on all three targets.

	Summary of Past Investor Day Commitments and Actual Results	
Investor Day	Commitment	Achieved?
March 2014	Achieve \$2.0 billion of Adjusted EBITDA over the next 2 – 3 years.	FAILED
March 2016	Achieve \$1.3 billion of Adjusted EBITDA in the core business by 2017.	FAILED
May 2018	Improve share price to ~\$60 per share by 2020. ⁽¹⁾	FAILED

The Company failed to deliver on financial commitments from three consecutive investor days.

At the 2014 Investor Day, the Company Made Promises to Improve Profitability and Failed

At the 2014 Investor Day, the Company targeted achieving \$2.0 billion of Adjusted EBITDA by 2016, and not only <u>FAILED</u> to achieve its initial target, <u>but Adjusted EBITDA</u> actually declined in each year following 2014, meaning the Company made no progress towards its goal.



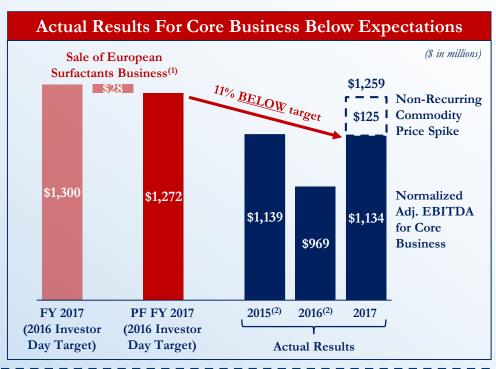


The Company made no progress towards its \$2.0 billion Adjusted EBITDA target between 2014 and 2016.

At the 2016 Investor Day, the Company Made Promises to Improve Profitability and Failed Again

At the 2016 Investor Day, the Company appeared confident its core business would generate \$1.3 billion of Adjusted EBITDA by 2017, and again <u>FAILED</u> to deliver on its commitment.





"...we benefited this past quarter from a continued spike in our component MDI. We said in our third quarter call that we believe we benefited by approximately \$40 million of extra margin due to this temporary spike...We believe that the fourth quarter benefited by approximately \$85 million due to these constraints. We believe that these one-off conditions will abate..."

Peter Huntsman, Chairman, President & CEO February 2018

Huntsman also failed to achieve its 2016 Investor Day Adjusted EBITDA target.

In January 2018, Peter Huntsman Succeeded His Father as Chairman of the Company

Peter Huntsman succeeded his father as Chairman, while retaining his position as President and CEO. Shortly thereafter, the Company hosted an Investor Day with the tagline "The New Huntsman."



Beginning in January 2018, leadership of both the Board and management team was consolidated with Peter Huntsman, and shortly thereafter, the Company declared itself as "The New Huntsman".

Shortly Thereafter, Huntsman Made Even More Promises to Shareholders at the 2018 Investor Day and Failed Yet Again

Shortly after Peter Huntsman's appointment as Chairman, the Company hosted its 2018 Investor Day, and expressed confidence that it could <u>improve its share price to ~\$60 per share by 2020.</u> The Company ultimately <u>FAILED</u> to deliver on its commitment.⁽¹⁾

2018 Investor Day Goal

Improve Share Price to ~\$60 per Share by 2020⁽¹⁾

FAILED

Value Creation Lever		Description	Per Share Impact	Result?	
A	Grow Adjusted EBITDA	The Company targeted a 10% CAGR from 2017 through 2020	~\$11 / share	FAILED	
В	Monetize Remaining Stake in Venator Materials PLC ("Venator")	In 2017, Huntsman spun-off its TiO2 business into a separately-traded public company named Venator, but retained a 53% stake in the entity estimated to be worth ~\$1 billion	~\$4 / share	FAILED	
C	Generate Free Cash Flow	Generate \$1.7 billion of cumulative free cash flow between 2018 and 2020	~\$5 / share	FAILED	
D	Multiple Re- Rating	The Company believed that executing on the above three value creation levers would help Huntsman improve its valuation multiple	~\$7 / share	FAILED	

Huntsman failed to achieve its 2018 Investor Day share price improvement goal.



The Company Failed to Achieve Its Adjusted EBITDA Target

Prior to the 2020 global pandemic, Wall Street consensus estimated Adjusted EBITDA to be \$895 million in 2020, which was 30% below the Company's initial 2018 Investor Day target.

Adjusted EBITDA vs. 2018 Investor Day Target⁽¹⁾

(\$ in millions)

Wall Street analysts estimated Adjusted EBITDA would be 30% <u>BELOW</u> the Company's initial 2018 Investor Day target even before the global pandemic⁽²⁾



Even prior to the global pandemic, Wall Street analysts believed the Company would significantly miss its 2018 Investor Day commitment to grow Adjusted EBITDA at a 10% CAGR through 2020.

B

Huntsman Sold Its Venator Stake For ONLY \$140 Million, \$860 Million LESS Than What Had Been Promised⁽¹⁾

The Company's ownership in Venator was liquidated at a fraction of the value that had been previously communicated to shareholders at Huntsman's 2018 Investor Day.

In 2018, the Company committed to monetizing its 53% stake in Venator for AT LEAST \$1.0 billion...

"So again, I know that some are very anxious that we hold those shares. Others, very anxious that we sell those shares or swap those shares and so forth. We've got a very close handle on that, and it is our objective to be able to monetize those shares this year and. And to bring in another, at least, \$1 billion into the company and into the cash flow of the company."

Peter Huntsman, Chairman, President & CEO

May 2018

...Unfortunately, the Company ultimately sold its stake in Venator for just ~\$140 million⁽¹⁾

Huntsman Agrees to Sell its Remaining Interest in Venator Materials PLC

August 28, 2020 5:16pm EDT

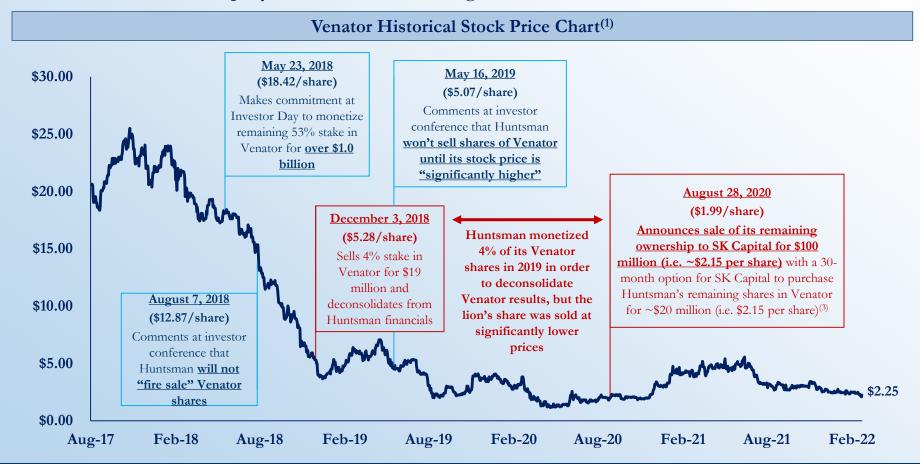
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THE WOODLANDS, Texas, Aug. 28, 2020 /PRNewswire/ -- Huntsman Corporation (NYSE: HUN) announced today that it has entered into a definitive agreement with funds advised by SK Capital Partners, LP to sell approximately 42.5 million of the shares it holds in Venator Materials PLC for a cash purchase price of approximately \$100 million, including a 30-month option for the sale of the remaining approximate 9.5 million shares it holds at \$2.15 per share. The transaction is subject to regulatory approvals and is expected to close near year-end.

Huntsman sold its remaining stake in Venator for only \$140 million, which was \$860 million LESS than what shareholders had been promised in 2018.⁽¹⁾

B The Company Disposed of Venator at "Fire Sale" Prices After Refusing for Years to Sell at Significantly Higher Prices

In August 2017, Huntsman IPO'd its TiO2 business, Venator, into a publicly-traded entity while retaining a 53% stake, which the Company committed to monetizing for over \$1.0 billion.



Huntsman committed to monetizing its Venator stake for over \$1.0 billion, but ultimately received less than 15% of that amount after conducting a "fire sale" in 2020.(2)

0

The Company Failed to Achieve Its Cumulative Free Cash Flow Target

The Company failed to fulfill its commitment to generate \$1.7 billion of cumulative free cash flow ("FCF") between 2018 and 2020.



(\$ in millions)



The Company failed to achieve its \$1.7 billion cumulative free cash flow target, demonstrating yet another failed commitment to shareholders.

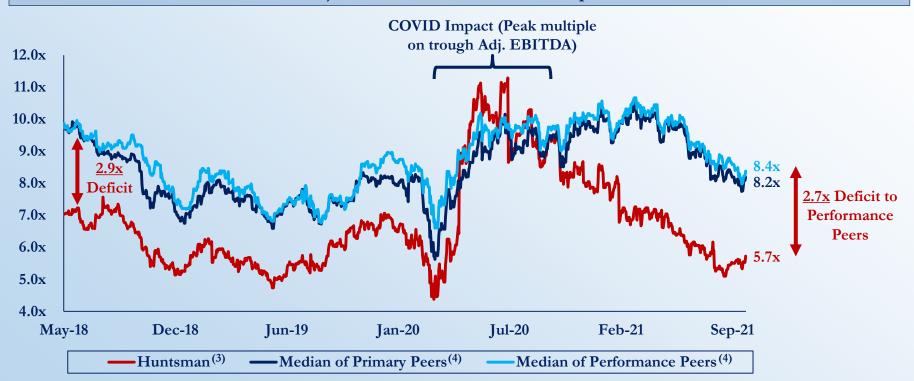
FCF Generation

D

The Company Failed to Improve Its Valuation Multiple

The Company's average valuation multiple has remained largely stagnant since its 2018 Investor Day.





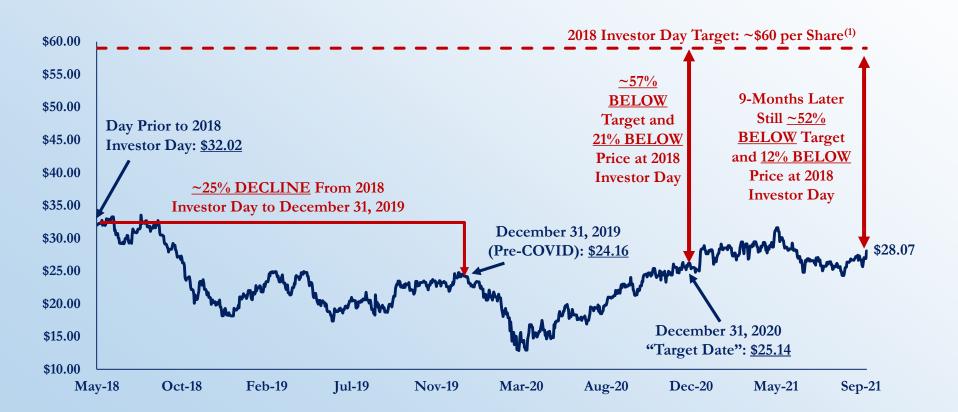
The Company's valuation multiple versus peers has also **FAILED** to improve

Normalizing for COVID, Huntsman's valuation multiple has largely remained stagnant since 2018.

Not Surprisingly, Huntsman Failed to Improve Its Share Price to ~\$60 per Share⁽¹⁾

Between the 2018 Investor Day and December 31, 2020, the Company's share price not only failed to achieve management's ~\$60 per share price target, but actually declined by 21%. (1)(2)

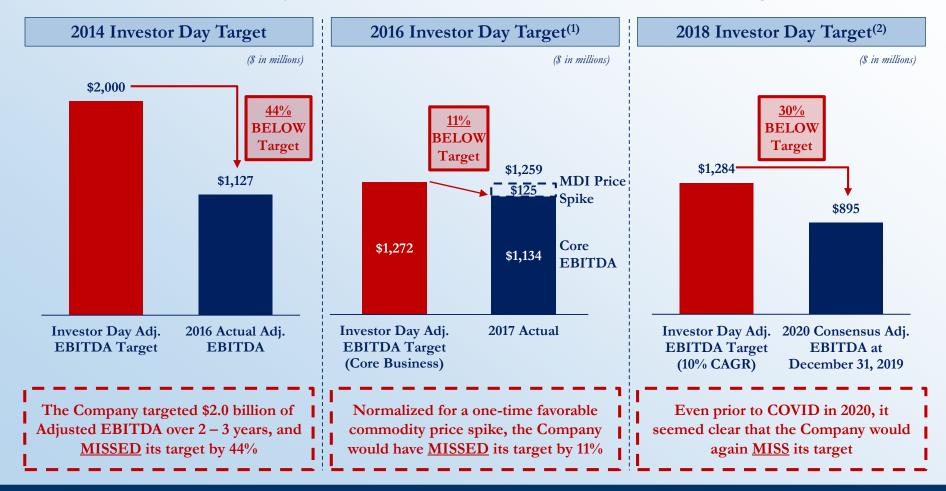
Huntsman Historical Share Price From 2018 Investor Day Through Starboard's Schedule 13D Filing⁽²⁾



The Company's share price declined significantly in the years following the 2018 Investor Day.

We Believe Huntsman's Track Record of Missed Promises Has Caused the Company's Stock Price Underperformance

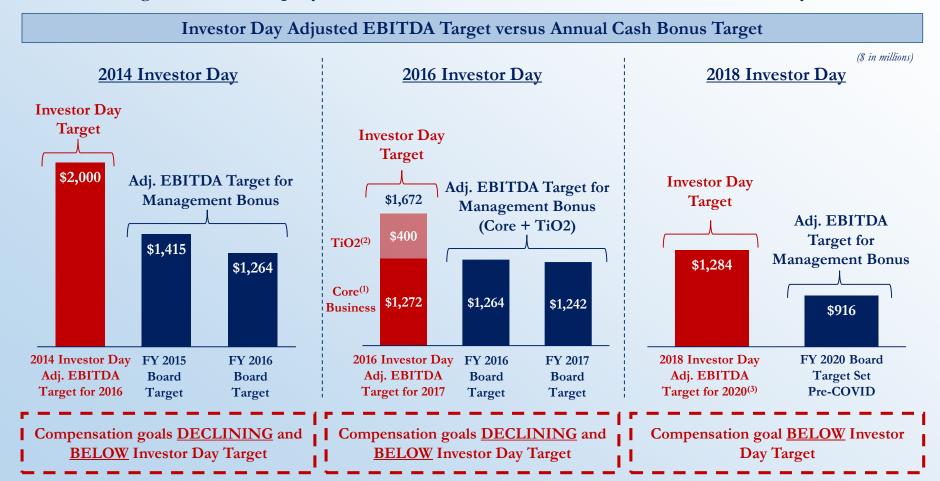
Prior to hosting its 2021 Investor Day, the Company had presented Adjusted EBITDA targets to shareholders at three consecutive investor days (2014, 2016, and 2018), and failed to deliver on all three targets.



The Company failed to deliver on Adjusted EBITDA commitments from three consecutive investor days.

We Are Extremely Concerned That Management's Bonus Targets Were Set Lower Than the Company's External Promises

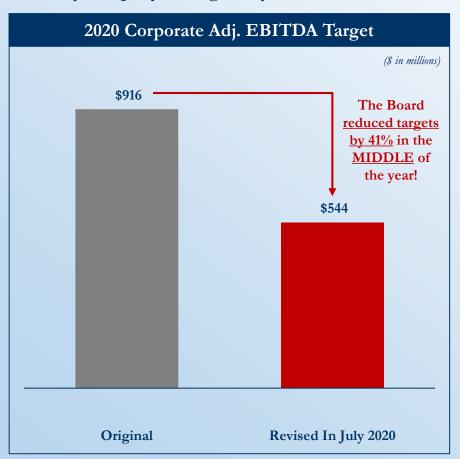
The Board has consistently set Adjusted EBITDA targets, management's primary annual cash bonus metric, well below targets that the Company had communicated to shareholders at its various investor days.



The Board has failed to hold management accountable for the Company's promises to shareholders.

The Huntsman Board Was the Only One Among Proxy Peers That Reduced Annual Cash Bonus Targets in 2020

Not only did the Board choose to reduce management's Adjusted EBITDA target by 41%, but Huntsman was the only company among Proxy Peers to make such a reduction.



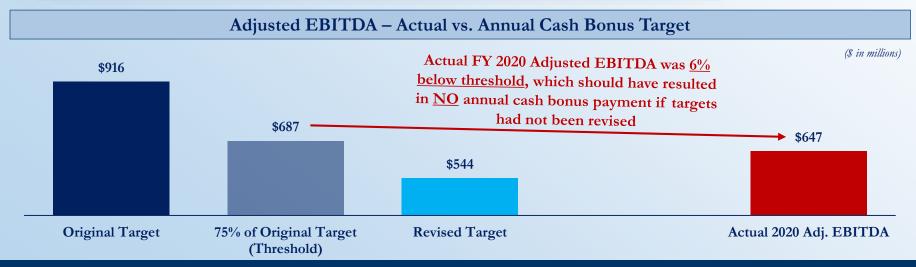
No Proxy Peers	s Reduced Compensation Targets
	Maintained Annual Bonus Targets During COVID?
$APD^{(1)}$	√
AVY	✓
CC	✓
CE ⁽²⁾	✓
ECL ⁽³⁾	✓
EMN	✓
LYB	✓
MOS	✓
OLN	✓
PPG ⁽⁴⁾	✓
RPM ⁽⁵⁾	✓
SEE	✓
SHW	✓
WLK _	✓
HUN	×

In contrast to its Proxy Peers, Huntsman not only revised full year 2020 short-term compensation targets, but did so after more than half the year had been completed.

If Not for the Board's 2020 Mid-Year Target Revision, Management Would Not Have Received an Annual Cash Bonus

Had the Board not meaningfully lowered management's annual cash bonus targets in 2020, management would have likely not been eligible for annual cash bonus awards.

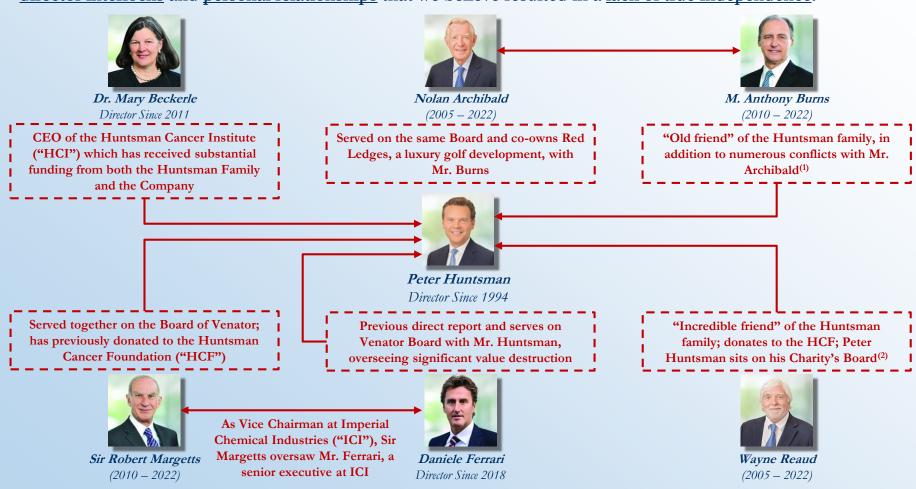
Board's Annual Cash Bonus Compensation Philosophy (2021 Proxy Statement) The Board clearly states that The revised performance goals were set at aggressive levels that reflected our realistic expectations at the height of the COVID-19 pandemic. Achievement levels between threshold and target result in payouts from 0% to 100% of target awards. Achievement levels management is not between target and maximum result in payouts from 100% to 200% of target awards. If we achieve corporate adjusted EBITDA of less than entitled to any annual 85% of target, the payout for all other components may be capped at target. If corporate adjusted EBITDA is less than 75% of target, the threshold goal, then payment of any other component of the award would be at the discretion of our CEO and the Compensation cash bonus if Committee. The Compensation Committee believes that requiring a minimum adjusted EBITDA threshold be met to receive any payment **Adjusted EBITDA is** with respect to the annual cash performance awards both aligns executives' interests with those of stockholders and prevents excessive annual cash performance award payments in times when our financial performance fails to meet our expectations. below 75% of target (i.e. threshold)



The Board's reduced targets allowed management to collect annual cash bonuses despite the Company's continued poor performance.

We Believe Years of Missed Promises Were Enabled By An Interconnected Board that Failed to Provide Accountability

Prior to Starboard's engagement with the Company, the Board consistently overlooked multiple significant director interlocks and personal relationships that we believe resulted in a lack of true independence.



A Board riddled with conflicts failed to hold management accountable for years of missed promises.

Only After Starboard's Involvement Has the Company Attempted a Poorly-Planned Board Refreshment Process

After avoiding any real refreshment for years, and apparently only after facing pressure from Starboard, the Board appears to have rushed through an abrupt refreshment process that displaced nearly all of the Board's leadership positions.



Rather than constructively engage with shareholders over legitimate concerns, the Board instead chose to hastily remove four committee chairs and appoint three new directors, two of whom lack public company board experience.

The Board rushed through a reactive and poorly-planned refreshment process after Starboard's engagement.

Unfortunately, We Believe This New Board Also Lacks Strength and Accountability

Even with the new directors appointed in January 2022, we believe the Board has already actively disenfranchised shareholders and opted into poor governance practices.

Not Truly Independent

Conflicted

Other Non-Management Directors



















Ms. Egan

Mr. Muñoz

Ms. Tighe

Ms. Dulá

Ms. McGovern

Mr. Sewell

Mr. Espeland

Legacy Governance Failures

Complicit in apparent and problematic interlocks

Failed to refresh long-tenured directors

Consistently waived the Board's mandatory retirement policy for interconnected directors

Rushed through refreshment process, adding directors largely lacking public board experience

Repeatedly made questionable decisions regarding director independence

Problematic Compensation Practices

Poor compensation practices in setting **CEO** base salary

Set compensation targets below investor day promises

Revised compensation targets significantly lower in the middle of 2020

Questionable Performance Peer selection practices

Recent Shareholder Unfriendly Actions

Shortened the nomination window from ~30 days to 10 days

Refused repeated requests to use a universal proxy card

Badgered Starboard and its nominees with repeated legal letters



Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

Based on recent shareholder-unfriendly actions, this Board seems highly unlikely to stand up for shareholders.

The Company Is Once Again Making New Promises – Who Will Hold Management Accountable?

Since Starboard's Schedule 13D filing in September 2021, the Company has again started making new promises to shareholders.

New Promises the Company Has Made Since September 2021
Improve Adjusted EBITDA Margin by 300 – 350bps by 2024
Sustain Adjusted EBITDA to free cash flow conversion at 40% or higher
Return \$1.0 billion to shareholders via share repurchases over the next two years
Will not spend more than \$500 million on a single acquisition
Run a sale process for the non-core Textile Effects segment

Based on concerning actions taken by the current Board over the past few months, shareholders should have no reason to believe these directors have the strength and independence to hold management accountable for its new promises.

Why Should Shareholders Believe the Company's Latest Set of Promises Will Finally Be Fulfilled?

The Company has already fooled shareholders three times since 2014 – why will this time be different?

Commitment **Investor Day** Achieved? **Fooled Shareholders** Achieve \$2.0 billion of Adjusted **FAILED** 2014 Investor Day EBITDA over the next 2 - 3 years ONCE... Achieve \$1.3 billion of Adjusted **Fooled Shareholders FAILED** EBITDA in the core business by 2016 Investor Day TWICE... 2017 **Fooled Shareholders** Improve share price to ~\$60 per 2018 Investor Day **FAILED** share by 2020⁽¹⁾ THREE TIMES... The definition of insanity is doing the same thing over and over again and expecting different results!

Without change and greater oversight, we believe shareholders will end up incredibly disappointed yet again.

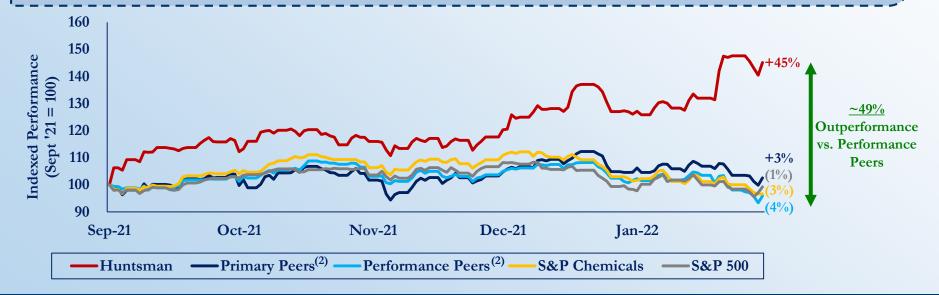
Shareholders Are Counting on Greater Oversight and Accountability and Are Excited For Starboard's Involvement

Both the Company's share price performance and Wall Street analyst reactions following Starboard's Schedule 13D filing in September 2021 suggest strong shareholder demand for accountability.

Share Price Performance Since Starboard's Schedule 13D Filing in September 2021⁽¹⁾

"...the presence of an activist investor suggests that shareholder friendly capital allocation focus could persist... Activist investor Starboard Value reported acquiring an 8.4% stake in Huntsman on September 28, 2021 and shortly thereafter publicly shared slides noting, among other things, "We believe there is a meaningful opportunity for margin improvement." As such, we think operational efficiency potential or portfolio management announcements are likely to remain top of mind over the near-to-medium term."

Morgan Stanley November 2021

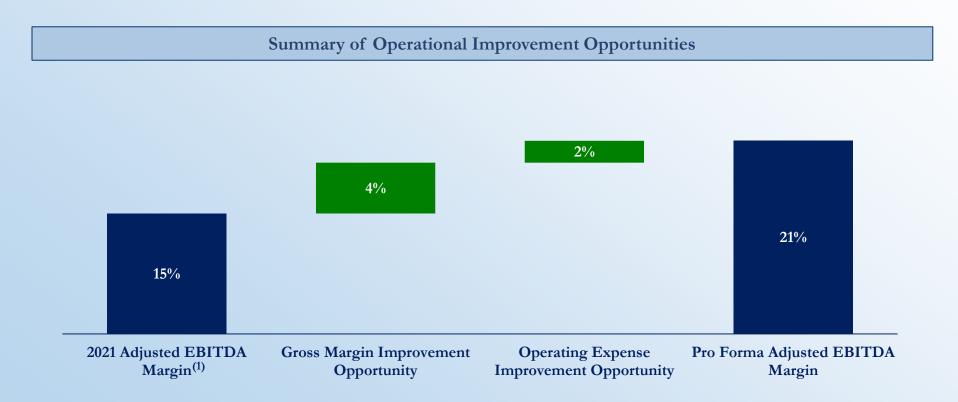


We believe shareholders welcome Starboard's involvement, are hopeful that we will bring greater accountability, and are both excited about the quality of Starboard's nominees and the potential for greater Board oversight.

With a Capable and Truly Independent Board Providing Strong Oversight, We Believe Performance Can Be Meaningfully Improved

We believe that Huntsman can improve its Adjusted EBITDA margin by ~600bps on a run-rate basis.

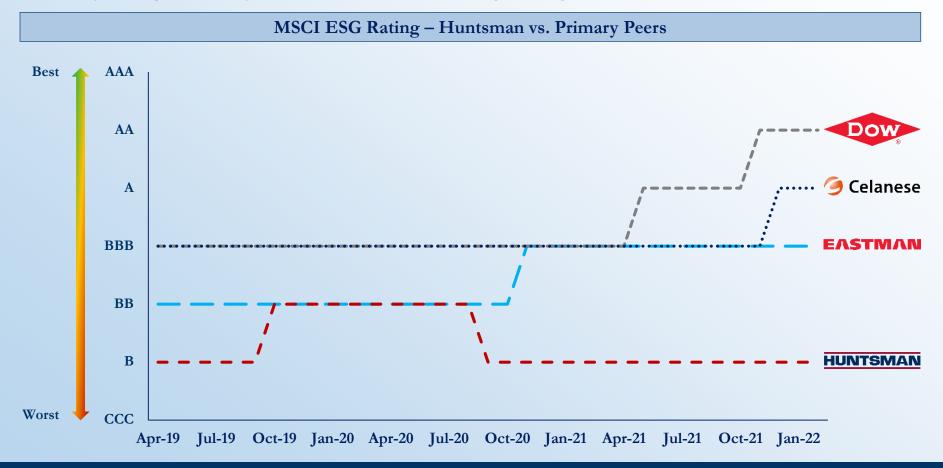
• We believe there are attractive opportunities to improve commercial execution, reallocate corporate resources, and streamline both manufacturing, supply chain, and other operating expenses.



We believe significant value can be unlocked from operational improvements.

Huntsman Trails Its Primary Peers On ESG Practices

Huntsman not only has the worst ESG rating among Primary Peers, but is also unique in being the only company among its Primary Peers to receive a recent ratings downgrade.



Huntsman has the worst ESG rating among Primary Peers and is also the only Company among its Primary Peers to not have made progress towards improving its rating.

We Believe Huntsman's Unresponsive Environmental Reporting Can Be Improved

We are concerned that the company's environmental goals lack rigor and vision, leaving it underprepared for future regulatory and competitive pressure.

Peer Sustainability Comparison					
	HUNTSMAN	EASTMAN	Celanese	Dow	
Carbon Neutral Pledge	2050 (Nov 2021)	2050 (December 2020)	×	2050 (June 2020)	
Greenhouse Gas Emissions (Scope 1 & 2)	10% by 2025	33% by 2030	Not Disclosed	15% by 2030	
Scope 3 Monitoring	×	✓	✓	√+	
Energy Consumption Reduction	10% by 2025	20% by 2020	10% by 2030	Not Disclosed	
Water Consumption Reduction ⁽¹⁾	5% by 2025	Not disclosed	10% by 2030	20% by 2025	
Total Waste Generated Reduction	5% by 2025	Not disclosed	15% by 2030	1 million metric tons by 2030	
Incorporated into Executive Compensation	×	✓	✓	×	
Currently Reporting to TCFD	(promised in 2021)	✓	✓	✓	

Under the failed oversight of the Board's ESG Committee, we believe Huntsman has reactively made a carbon neutral pledge and an unfulfilled promise of TCFD reporting in order to appease institutional investors

Huntsman should provide greater disclosure on environmental goals in-line with its Primary Peers.

Requests From Huntsman's Largest Shareholders for Material Environmental Risk Oversight Have Gone Unaddressed

Many of Huntsman's largest shareholders have, for years, publicly called for TCFD-aligned disclosures, yet under the Board's failed oversight, such information has yet to be disclosed.

In 2020, institutional shareholders strongly advocated for portfolio companies to provide TCFD – aligned reporting "BlackRock was a founding member of the Task Force on Climate-related Financial Disclosures (TCFD)... This year, we are asking the companies that we invest in on behalf of our clients to... disclose climate-related risks in line with the TCFD's recommendations, if you have not already done so."

2020 Letter to the CEOs BlackRock

Ahead of 2020/21 proxy season,
Huntsman promised to
"evaluate" TCFD-aligned
disclosures, seemingly to avoid
having shareholders withhold
support for its directors

"In 2021, we initiated a review of the Task Force on Climate-related Financial Disclosures (TCFD) disclosure requirements, and we are evaluating additional disclosures in the future that will align with TCFD."

Huntsman Corporation 2021 Proxy Statement

In 2022, OVER TWO YEARS

AFTER shareholders' initial request, the Company still has no
TCFD-aligned disclosures

"In 2021, we completed an analysis of the Task Force for Climate-Related Disclosures (TCFD) and will begin to disclose along the TCFD in our next Sustainability Report...We believe moving to a low-carbon economy will make both society and the environment more sustainable. Accordingly, we announced our goal to achieve carbon neutrality by 2050."

Huntsman Corporation 2022 Proxy Statement

The Board has failed to respond to shareholders' repeated requests for significant environmental risk oversight.

We Also Believe Improvement Is Needed in Huntsman's Human Capital Management Reporting

We are deeply concerned that Huntsman, in contrast to its Primary Peers, does not provide investors or employees with a fulsome view into the Company's current workforce composition or practices.

Sustainability Comparison						
	HUNTSMAN	EASTMAN	Celanese	Dow		
Diversity Equity & Inclusion Reporting	×	✓	✓	√		
Principles / Mission Statement	×	✓	✓	✓		
Workforce Composition Data	Male / Female by region	✓	✓	✓		
Training & Retention Programs	×	✓	✓	✓		
Resource / Affinity Groups	×	✓	✓	✓		
Pay Parity	×	✓ by 2030	✓ Acknowledge this is under progress	✓		
Benefits Disclosure	×	✓	✓	✓		
2020 Reflection on COVID-19	✓ (via website)	✓	✓	✓		
2020 Reflection on Social Justice	×	✓	×	✓		
EEO-1 Disclosure	×	×	×	✓		

Huntsman should provide greater disclosure on human capital management, in-line with its Primary Peers.

Our Slate of Strong, Capable, and Independent Nominees Will Drive Accountability at Huntsman

We have compiled a diverse slate of experienced chemical executives and seasoned public company board members who we believe will help instill accountability, improve performance, and demand operational excellence at Huntsman.

- Our highly-qualified nominees have diverse and complementary experiences. Collectively, they are <u>industry-leading experts</u> with extensive experience in <u>chemical operations</u>, <u>corporate governance</u>, <u>mergers and acquisitions</u>, and <u>capital markets</u>.
- We have nominated <u>four director nominees</u> to the 10-person Board, thereby seeking minority representation on the Board on behalf of common shareholders.

Starboard Director Nominees



James L. Gallogly
Fmr Chief Executive Officer,
LyondellBasell Industries N.V.



Sandra Beach Lin
Fmr Executive Vice President,
Celanese Corporation



Susan C. Schnabel
Co-Managing Partner,
aPriori Capital Partners



Jeffrey C. Smith Managing Member, Starboard Value

Change Is Necessary – Protect and Enhance Your Investment by Voting on the BLUE Proxy Card Today

- Starboard has a 20-year history of driving operational, financial, and strategic turnarounds to unlock value for all shareholders.
- We believe change is needed after a decade of missed expectations and a Board that has failed to drive a culture of accountability.
- We believe we have a superior slate of director nominees that will drive a culture of accountability.
- Vote on Starboard's BLUE proxy card today.

VOTE for meaningful change

VOTE to allow us to help improve Huntsman for the benefit of ALL shareholders

VOTE on Starboard's BLUE proxy card today

2. Share Price Underperformance

The Company Has a Long Track Record of Share Price Underperformance

From February 2005, when CEO Peter Huntsman took the Company public, through Starboard's Schedule 13D filing in September 2021, the Company has significantly underperformed its peers, and both the chemicals and broader market indices.

Share Price Performance Under the Tenure of Huntsman's Current CEO⁽¹⁾

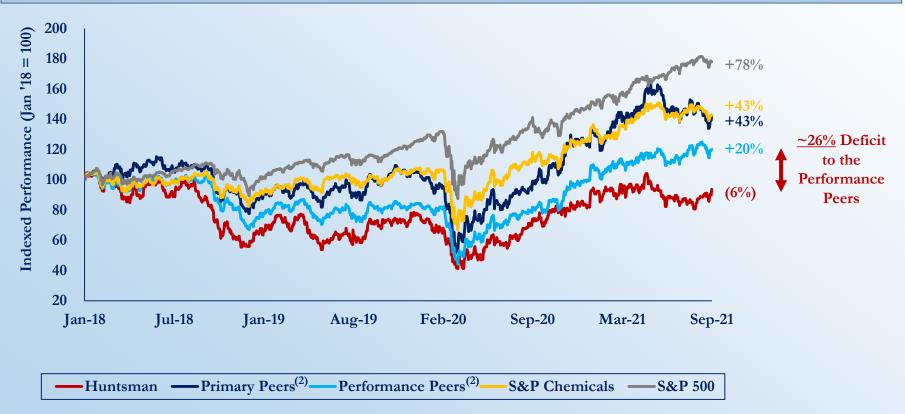


Huntsman's long-term shareholders have suffered significant share price underperformance.

Since 2018, the Company's Share Price Has Continued to Underperform

Since January 2018, the Company's share price has not only continued to underperform its Performance Peers and other relevant indices, but in fact, generated negative shareholder returns until Starboard's Schedule 13D filing date in September 2021.

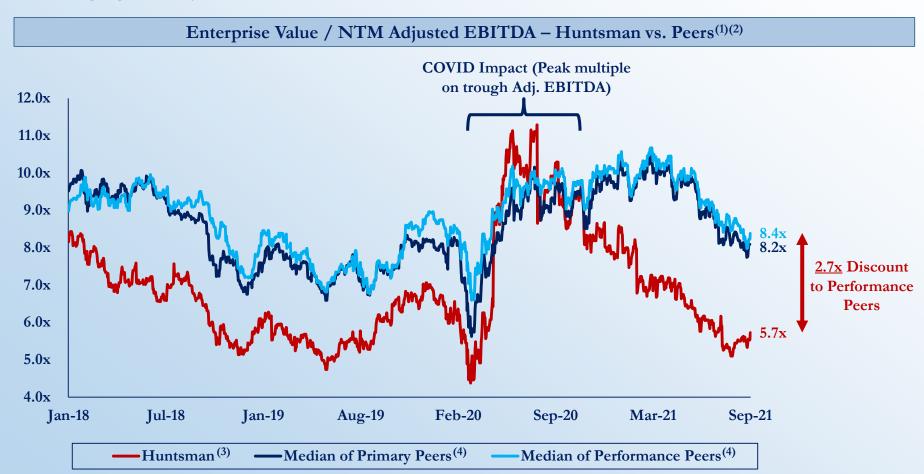




Share price performance since the Company's change in Board leadership continues to be lackluster.

The Company Has Also Failed to Convince Investors That It Deserves a Higher Valuation Multiple

With few exceptions, since 2018, Huntsman has been valued at a \sim 2.0x discount to its peers, with the gap widening significantly post-pandemic in 2021.

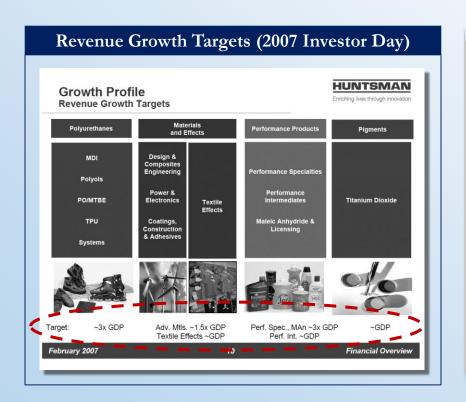


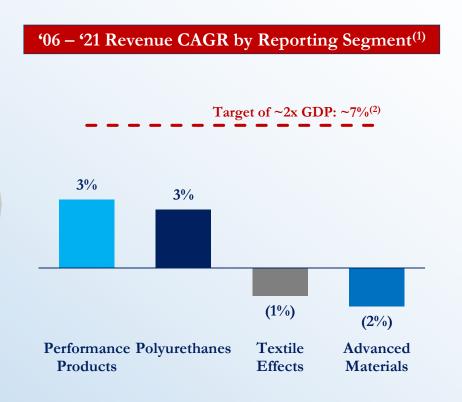
Huntsman continues to be perceived by investors as a lower-quality business relative to its peers.

3. Financial Underperformance

Long-Term Organic Revenue Growth Has Failed to Meet the Company's Target

Long-term organic revenue growth in each of the Company's reporting segments has failed to reach the Company's target of 2.0x GDP.



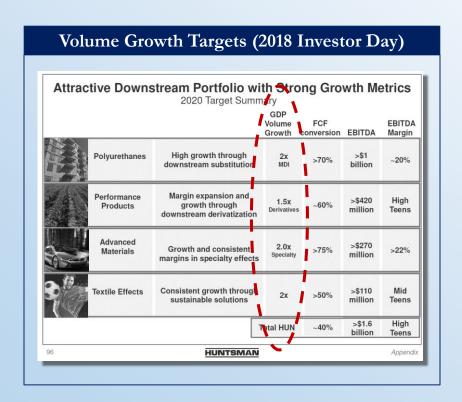


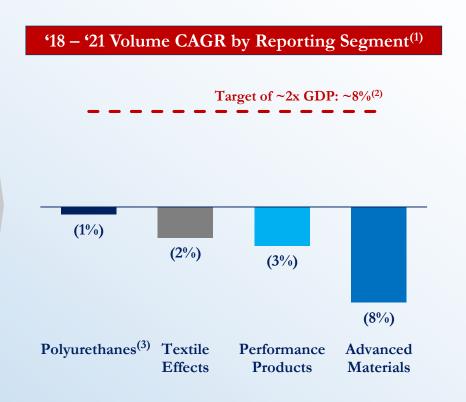
Nearly every reporting segment was expected to grow revenue at a multiple of GDP

Long-term revenue growth for each reporting segment has failed to live up to expectations.

Since 2018, Under a New Chairman, Top-Line Growth Has Continued to Be Significantly Below Target

At Huntsman's 2018 Investor Day, the Company declared that each of its reporting segments would grow volumes at a multiple of GDP, yet volume growth since that time has been anemic.



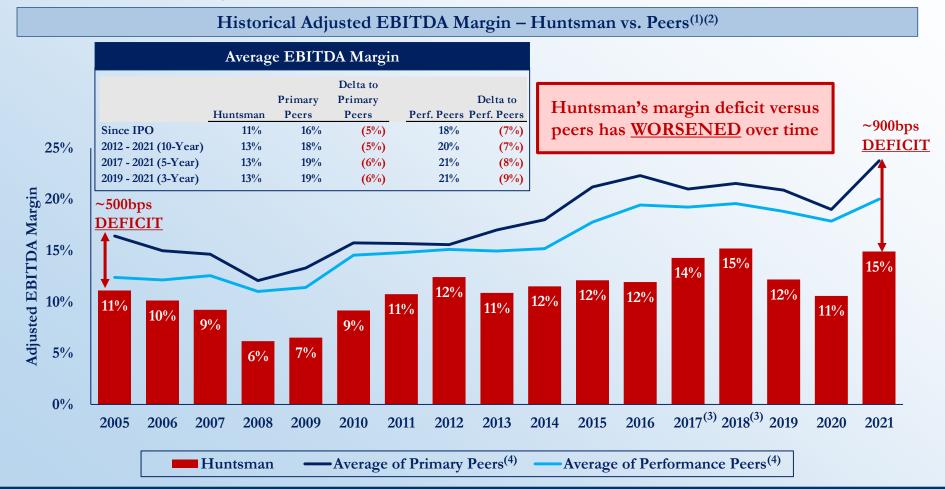


Every reporting segment has **FAILED** to grow volume in-line with the Company's expectations

Since 2018, each of the Company's four reporting segments has experienced volume declines.

Profitability Has Been Stagnant and Consistently Below Peers, With the Deficit to Peers Widening Over Time

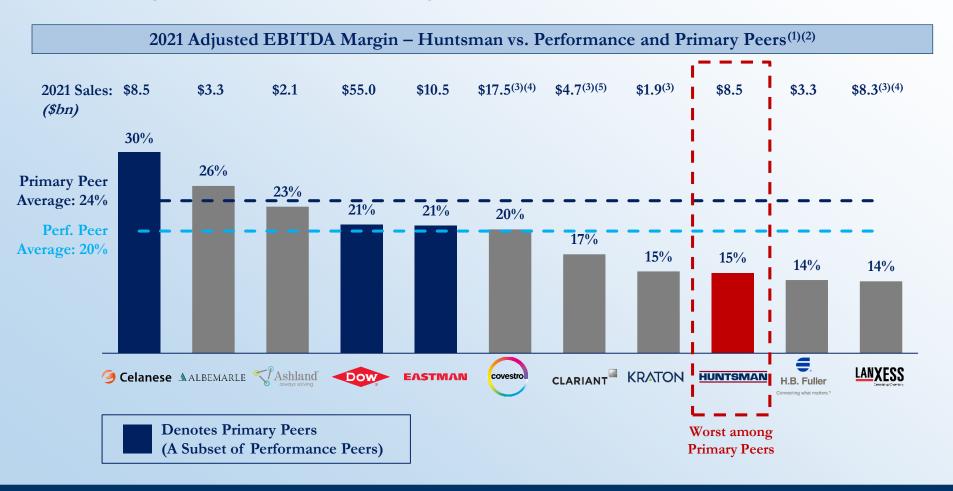
The Company's profitability has not meaningfully improved since its IPO, and continues to trail both its Performance and Primary Peers.



The Adjusted EBITDA margin gap between Huntsman and its peers has continued to widen over time.

This Past Year, the Company's Profitability Remains One of the Worst Among Peers

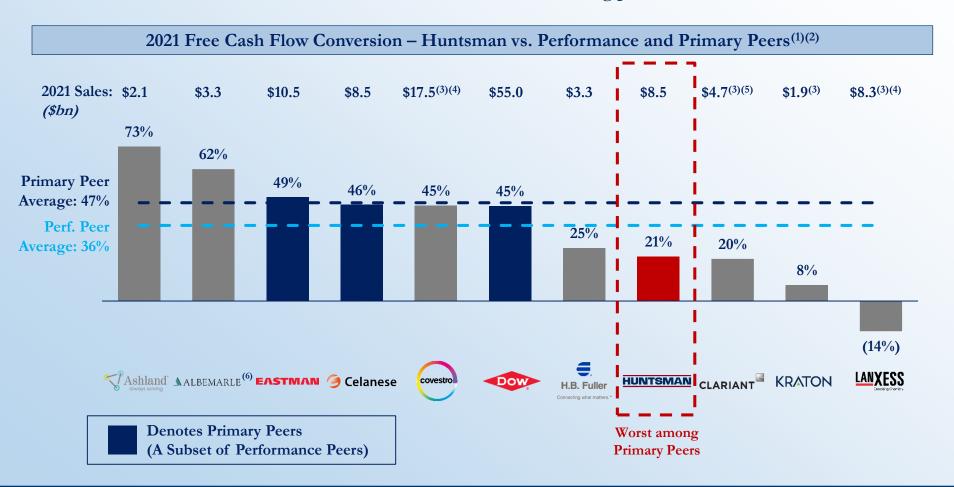
Huntsman describes its 2021 financial results as being the best in the Company's history, yet its Adjusted EBITDA margin remains one of the worst among peers.



Huntsman operates at a significant Adjusted EBITDA margin deficit to its peers.

The Company's Free Cash Flow Conversion Is Also One of the Worst Among Peers

The Company describes its 2021 financial results as being the best in the Company's history, yet Adjusted EBITDA to Free Cash Flow conversion remains one of the worst among peers.



Huntsman operates at a significant free cash flow conversion deficit to its peers.

Wall Street Analysts Agree That the Company's Operational Execution Has Been Severely Lacking

"...[Huntsman] trades at a relatively discounted valuation vs. peers as shares have lagged the group YTD. While we see these characteristics as favorable, in the context of HUN's margins and FCF generation that we view as low relative to peers, we see this underperformance as fair..."

Wolfe Research June 2021

"Huntsman is unlikely to trade at hybrid/diversified chemical multiples. We attribute this primarily to differences in margins and thus the market's perception of the degree of specialization of the company's products. From a segment or portfolio mix perspective it is not self evident that Huntsman meaningfully differs from diversified chemical peers Celanese or Eastman...Not withstanding our view that Huntsman has meaningfully improved its earnings stability and margin structure over the last few years, the company's margin remains well below that of hybrid/diversified peers such as Celanese and Eastman..."

Morgan Stanley September 2020

"We feel part of the issue is that <u>HUN's cost structure has not changed as dynamically as its revenue...the elevated cost structure is dampening margins and impeding free cash flow conversion.</u>"

BofA Securities
June 2020

"On cash conversion, we remain skeptical. Free cash flow conversion from Adj. EBITDA for Huntsman has historically lagged, as sizeable restructuring efforts and capital investments have hindered cash flow...We believe the market needs to see a longer track record of solid cash generation before fully underwriting a structural change in the company's cash flow profile..."

Barclays October 2018

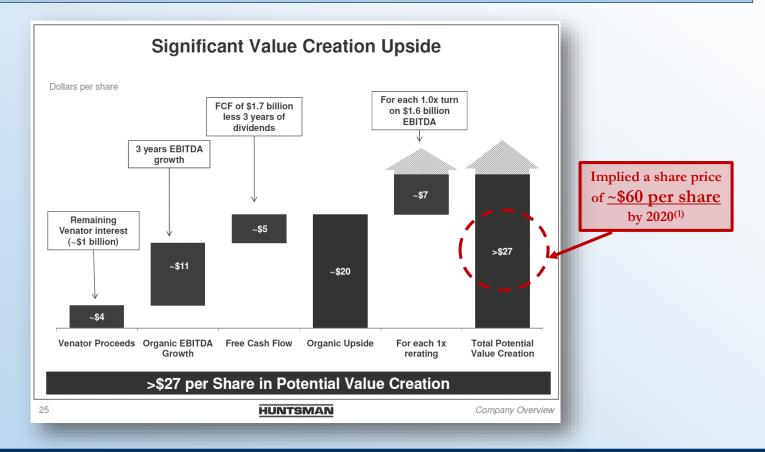
Wall Street analysts have repeatedly highlighted Huntsman's poor operational execution.

4. Failed Shareholder Commitments

At the 2018 Investor Day, the Company Promised to Improve Its Share Price to ~\$60 Per Share By 2020⁽¹⁾

In 2018, shortly after Peter Huntsman succeeded his father as Chairman, the Company hosted an Investor Day and outlined a plan to achieve a share price of ~\$60 per share by 2020.⁽¹⁾

Excerpt From Huntsman 2018 Investor Day Presentation Outlining Significant Shareholder Value Creation



In 2018, the Company promised to improve the Company's share price to ~\$60 by 2020.(1)

Specifically, the Company Promised to Execute on Four Levers to Create Meaningful Shareholder Value

At the 2018 Investor Day, the Company outlined a four step process that, if successfully executed upon, could improve the Company's share price to ~\$60 per share through 2020.⁽¹⁾

Summary of the Company's 2018 Investor Day Share Price Improvement Plan	
---	--

Value Creation Lever	Commitment	Per Share Impact	
A Grow Adjusted EBITDA	The Company targeted a 10% CAGR from 2017 through 2020	~\$11 / share	
B Monetize Remaining Stake in Venator	In 2017, Huntsman spun-off its TiO2 business into a separately-traded public company named Venator, but had retained a 53% stake in the entity, which management estimated to be worth ~\$1 billion	~\$4 / share	
Generate Free Cash Flow	Generate \$1.7 billion of cumulative free cash flow between 2018 and 2020	~\$5 / share	
Multiple Re-Rating	The Company believed that executing on the above three value creation levers would help Huntsman improve its valuation multiple	~\$7 / share	

The Company provided shareholders with a roadmap for improving share price to ~\$60 per share by 2020.(1)

The Company Even Told Shareholders That Fulfilling Its 2018 Investor Day Promise Was "Eminently Doable"

Not only did management express strong confidence in growing Adjusted EBITDA, but also indicated that its goal of raising share price to ~\$60 per share (i.e. over 80% improvement) through 2020 was highly achievable. (1)

Management Commentary From 2018 Investor Day

"So I'll end my remarks on where I started with wanting this slide to be emblazoned in your mind. Again, as I look at the 4 steps that I think get this company another \$20 to \$30 a share, I think that these are all eminently doable. And if you look at the \$4 and if you look at the \$5, that's merely us just doing what we've been doing for the last couple of years... So again, I'm very optimistic about where we're going over the course of the next 2, 2.5 years, as you can well tell. And more importantly than anything I can say up here, I'm obviously not only have I drank the Kool-Aid, but it actually tastes great, and I'm a believer."

Peter Huntsman, Chairman, President & CEO May 2018

"We're just going to keep executing, keep pushing downstream and keep -- stay focus. Only the difference now is that we have a better balance sheet, we have more cash, we have more opportunity and we have more tools at our disposal to be able to focus on that, to be able to take advantage of that and to really be able to capitalize on that."

Peter Huntsman, Chairman, President & CEO May 2018

"I want to propose to you that over the next 2 years, this company, at a minimum, should be creating another \$20 a share increase in the stock price."

Peter Huntsman, Chairman, President & CEO
May 2018

Management assured investors the Company would fulfill its promise to improve share price to ~\$60 per share and create significant shareholder value.



Unfortunately, the Company Failed to Grow Adjusted EBITDA

The Company's Adjusted EBITDA not only failed to grow at the 2018 Investor Day target of a 10% CAGR, but had declined meaningfully prior to the pandemic, and ultimately ended up ~50% below the Company's target.

Actual Adjusted EBITDA Performance vs. 2018 Investor Day Target(1)

(\$ in millions)

Adjusted EBITDA ended up <u>DECLINING</u> at an ~11% CAGR between 2017 and 2020, resulting in a figure that was 50% <u>BELOW</u> the Company's initial 2018 Investor Day target⁽²⁾



Adjusted EBITDA declined meaningfully between the Company's 2018 Investor Day and 2020.



Even Before the 2020 Global Pandemic, It Seemed Clear That the Company Would Fail to Achieve Its Target

Prior to the 2020 global pandemic, Wall Street consensus estimated Adjusted EBITDA to be \$895 million in 2020, which was 30% below the Company's initial 2018 Investor Day target.

Adjusted EBITDA vs. 2018 Investor Day Target⁽¹⁾

(\$ in millions)

Wall Street analysts estimated Adjusted EBITDA be 30% BELOW the Company's initial 2018 Investor Day target⁽²⁾



Even prior to the global pandemic, Wall Street analysts believed the Company would miss its 2018 Investor Day commitment to grow Adjusted EBITDA at a 10% CAGR through 2020.

B

Huntsman Sold Its Venator Stake For ONLY \$140 Million, \$860 Million LESS Than What Had Been Promised⁽¹⁾

The Company's ownership in Venator was liquidated at a fraction of the value that had been previously communicated to shareholders at Huntsman's 2018 Investor Day.

In 2018, the Company committed to monetizing its 53% stake in Venator for AT LEAST \$1.0 billion...

"So again, I know that some are very anxious that we hold those shares. Others, very anxious that we sell those shares or swap those shares and so forth. We've got a very close handle on that, and it is our objective to be able to monetize those shares this year and. And to bring in another, at least, \$1 billion into the company and into the cash flow of the company."

Peter Huntsman, Chairman, President & CEO

May 2018

...Unfortunately, the Company ultimately sold its stake in Venator for just ~\$140 million⁽¹⁾

Huntsman Agrees to Sell its Remaining Interest in Venator Materials PLC

August 28, 2020 5:16pm EDT

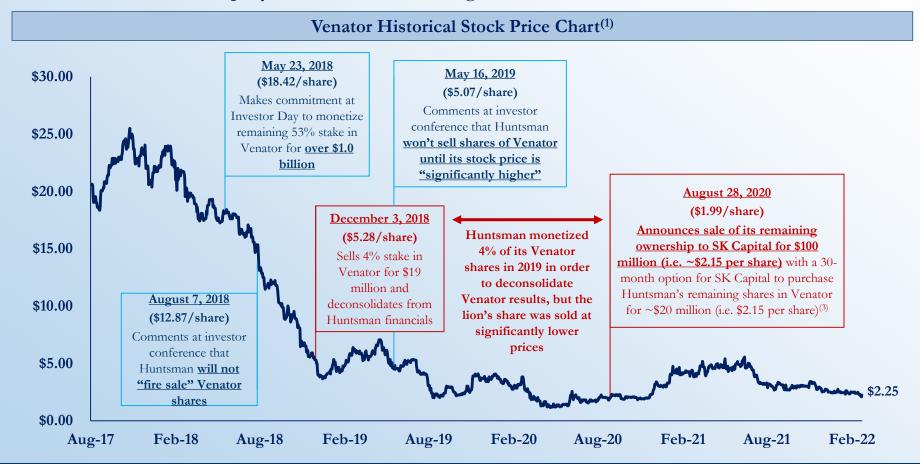
Download as PDF

THE WOODLANDS, Texas, Aug. 28, 2020 /PRNewswire/ -- Huntsman Corporation (NYSE: HUN) announced today that it has entered into a definitive agreement with funds advised by SK Capital Partners, LP to sell approximately 42.5 million of the shares it holds in Venator Materials PLC for a cash purchase price of approximately \$100 million, including a 30-month option for the sale of the remaining approximate 9.5 million shares it holds at \$2.15 per share. The transaction is subject to regulatory approvals and is expected to close near year-end.

Huntsman sold its remaining stake in Venator for only \$140 million, which was \$860 million LESS than what shareholders had been promised in 2018.⁽¹⁾

B The Company Disposed of Venator At "Fire Sale" Prices After Refusing For Years to Sell at Significantly Higher Prices

In August 2017, Huntsman IPO'd its TiO2 business, Venator, into a publicly-traded entity while retaining a 53% stake, which the Company committed to monetizing for over \$1.0 billion.



Huntsman committed to monetizing its Venator stake for over \$1.0 billion, but ultimately received ONLY \$140 million after conducting a "fire sale" in 2020.(2)

C

The Company Failed to Achieve Its Cumulative Free Cash Flow Target

The Company failed to fulfill its commitment to generate \$1.7 billion of cumulative free cash flow between 2018 and 2020.

2018 – 2020 Cumulative Free Cash Flow⁽¹⁾

(\$ in millions)



The Company failed to achieve its \$1.7 billion of cumulative free cash flow target.

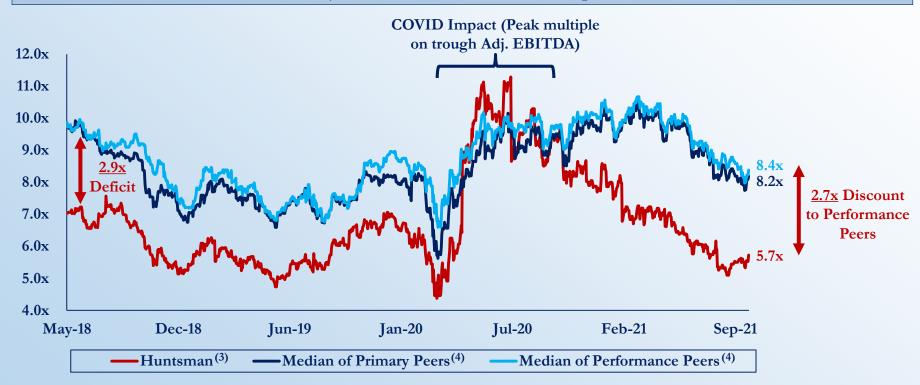
FCF Generation

D

The Company Failed to Improve Its Valuation Multiple

The Company's valuation multiple has remained largely stagnant since its 2018 Investor Day.





The Company's valuation multiple versus peers has also <u>FAILED</u> to improve

Normalizing for COVID, Huntsman's valuation multiple has largely remained stagnant since 2018.

Overall, the Company Comprehensively Failed to Execute on Its 2018 Investor Day Promises

Despite expressing strong confidence that its plan was "eminently doable," the Company failed to execute on all the value creation levers it had identified at its 2018 Investor Day. (1)

Summary of the Company's 2018 Investor Day Share Price Improvement Plan and Subsequent Results

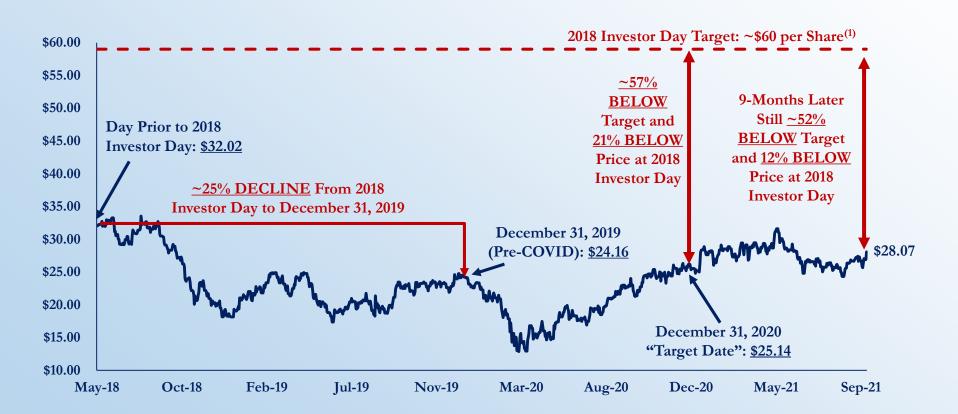
Value Creation Lever	Commitment	Per Share Impact	Achieved?
Grow Adjusted EBITDA	The Company targeted a 10% CAGR from 2017 through 2020	~\$11 / share	FAILED
Monetize Remaining Stake in Venator	In 2017, Huntsman spun-off its TiO2 business into a separately-traded public company named Venator, but had retained a 53% stake in the entity estimated to be worth ~\$1 billion	~\$4 / share	FAILED
Generate Free Cash Flow	Generate \$1.7 billion of cumulative free cash flow between 2018 and 2020	~\$5 / share	FAILED
Multiple Re-Rating	The Company believed that executing on the above three value creation levers would help Huntsman improve its valuation multiple	~\$7 / share	FAILED

The Company presented an attractive plan to create shareholder value at its 2018 Investor Day, but failed to realize any of the value creation opportunities it had identified.

Not Surprisingly, Huntsman Failed to Improve Its Share Price to ~\$60 per Share⁽¹⁾

Between the 2018 Investor Day and December 31, 2020, the Company's share price not only failed to achieve management's ~\$60 per share price target, but actually <u>declined by 21%</u>.(1)(2)

Huntsman Historical Share Price From 2018 Investor Day Through Starboard Schedule 13D Filing⁽²⁾



The Company's share price declined significantly in the years following the 2018 Investor Day.

Failure to Deliver on the 2018 Investor Day Promises Is Not an Isolated Incident – Huntsman Has a History of Failed Promises

The Company hosted investor days in both 2014 and 2016 where it also promised shareholders that financial performance would improve – each time, the Company failed to deliver on its commitment.



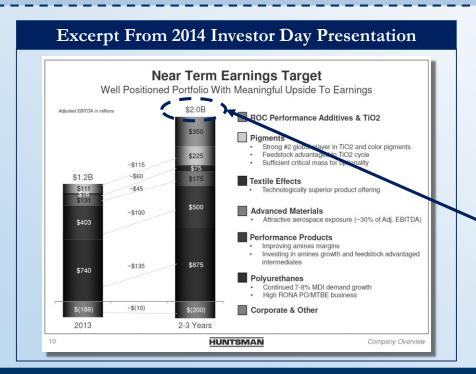
Even before the 2018 Investor Day, the Company had failed to fulfill its commitments to shareholders for many years. We do not believe poor operational execution since 2018 is an isolated incident.

In March 2014, Management Promised to Achieve \$2 Billion of Adjusted EBITDA Over Two to Three Years

At the Company's 2014 Investor Day, months after announcing the Rockwood TiO2 transaction, management expressed confidence that the acquisition, coupled with strong growth prospects in the other reporting segments, would allow the Company to achieve \$2.0 billion of Adjusted EBITDA by 2015 or 2016.

"And again, I want to emphasize that as we look at this \$2 billion objective, this is coming from every one of the divisions. This has got to be a broad front approach, it's going to be a broad front attack, every division has to be able to perform up to expectations."

Peter Huntsman, President & CEO March 2014



\$2.0 billion EBITDA target | contemplated strong | growth across all reporting | segments

The Company told shareholders that it would be able to achieve \$2.0 billion of Adjusted EBITDA by 2016.

Over the Following Twelve Months, the Company Continued to Promise It Would Achieve \$2.0 Billion Adj. EBITDA By 2016

July 2014

"So as we look at that \$2 billion run rate, I don't see any pie in the sky, we have got to go out and double margins in any one product, or have some ridiculous, unrealistic price increase or anything. These are all projects that have been announced...And it is just a question of executing on those...So I feel, today, even more confident in that number than I was when -- in March, when we gave that number to our investors."

Peter Huntsman, President & CEO

September 2014

"We've spent a lot of time with the investment community talking about a bridge, how we get from where we are to that \$2 billion. I think if you dig into those numbers, you'll see that it's certainly achievable in the next 2 to 3 years."

John Heskett, VP – Treasury & Planning

December 2014

"Our LTM is about \$1.4 billion. We have an objective to go to \$2 billion of EBITDA. Many of our businesses are sort of at that level...But really, on track we think near term to get to that \$2 billion of EBITDA."

Kimo Esplin, CFO

February 2015

"I would say that we should quite soundly beat the projections that we gave for the \$2 billion. Again, we still have a great deal of confidence in the \$2 billion number...I think that when we look at the overall composite, we still feel very confident about that."

Peter Huntsman, President & CEO

The Company repeatedly assured shareholders that \$2.0 billion Adjusted EBITDA would be achievable.

However, <u>By Early 2016</u>, Just Twelve Months Later, the Company Stopped Promising Adjusted EBITDA of \$2.0 Billion

Between Q1 2015 and Q1 2016, the Company's \$2.0 billion Adj. EBITDA target was not only eliminated, but was also replaced with a diminished commitment for \$1.5 billion Adj. EBITDA over "the next couple of years."

Date April 2015

Description

\$2.0 billion target delayed from 2016 to 2017, while estimated contribution from reporting segments modified

Management Commentary

"About a year ago, at our Investor Day, we introduced to the market our near-term EBITDA target of \$2 billion. We believed that we could achieve this number in the next two to three years...we continue to target a \$2 billion run rate in 2017. With present industry trends, we think we will continue to see stronger specialty and differentiated growth than we had expected and softer commodity TiO2 in our recovery."

Peter Huntsman, President & CEO

August 2015

Company provides reasons for why assumptions behind \$2.0 billion target may have been faulty

"We continued to emphasize our goal that we gave out about -- it's been about a year and a half now of a \$2 billion EBITDA. Obviously, in the last 18 months, the world's economy and so forth is between the price of crude oil. We made that forecast as, what, about \$110 a barrel, and what we were seeing growth in China and so forth. And a lot of that's been turned around from what we saw 18 months ago."

Peter Huntsman, President & CEO

February 2016

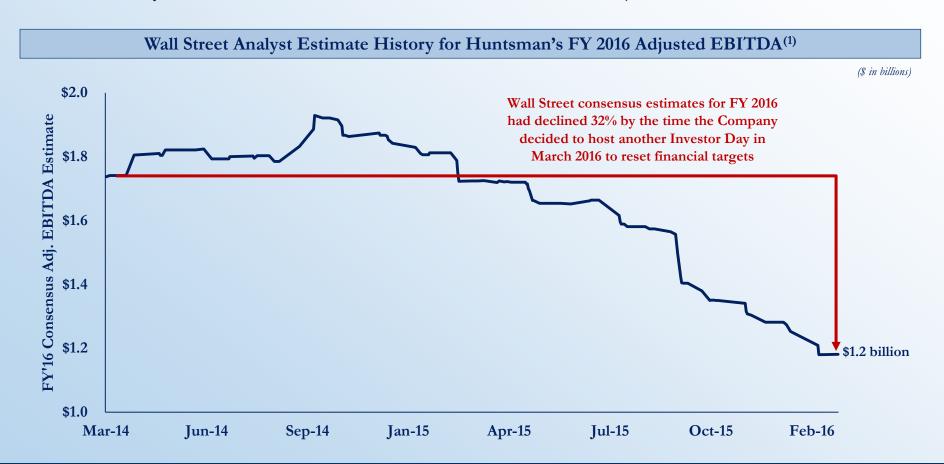
Company revises target down by \$500 million to \$1.5 billion and further pushes out the timeline to achieve "...of the \$2 billion [EBITDA], there was roughly \$425 billion of the pigment's EBITDA in there, so if you exclude that and you use the FX headwind, that Peter mentioned, of about \$140 million. That's a number, <u>I think, that this company can hit in the next couple of years. Is \$1.5 billion a number that we're capable of? Yes, I think that that's realistic.</u>"

Kimo Esplin, CFO

The Company's confidence in achieving \$2.0 billion of Adj. EBITDA evaporated between 2015 and 2016.

Wall Street Analysts Had Also Concluded That the Company's \$2.0 Billion Target Was Unattainable

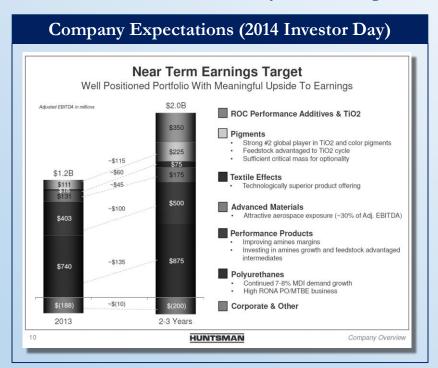
Between the Company's <u>initial Investor Day in March 2014</u> and its <u>subsequent Investor Day in March 2016</u>, Wall Street analysts made dramatic downward revisions to their FY 2016 Adjusted EBITDA estimates.

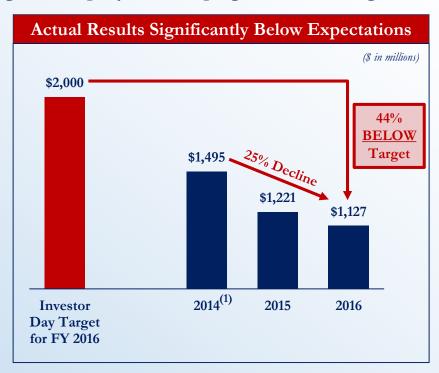


By early 2016, Wall Street analysts had also concluded that the Company's \$2.0 billion Adj. EBITDA target was no longer credible.

Ultimately, the Company Failed to Deliver on Its 2014 Investor Day Promise By an Incredibly Wide Margin

Despite the Company's initial optimism and insistence that \$2.0 billion of Adjusted EBITDA was a realistic target, not only did Adjusted EBITDA in 2016 end up 44% below the Company's initial target, but Adjusted EBITDA also declined in each year following 2014, meaning the Company made no progress towards its goal.



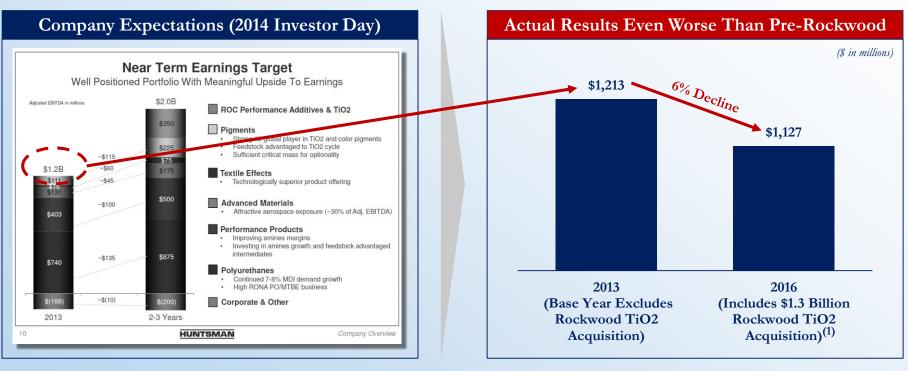


The Company made no progress towards its \$2.0 billion Adjusted EBITDA target between 2014 and 2016

Huntsman's Adjusted EBITDA declined 25% between 2014 – 2016, and ended 44% below its \$2 billion target.

In Fact, the Company's 2016 Adjusted EBITDA Was Lower Than Before It Had Acquired Rockwood's TiO2 Business

Adjusted EBITDA in 2016 not only failed to achieve the Company's \$2.0 billion target, but had declined relative to when the Company first hosted its 2014 Investor Day, before it had completed the acquisition of Rockwood's TiO2 business.



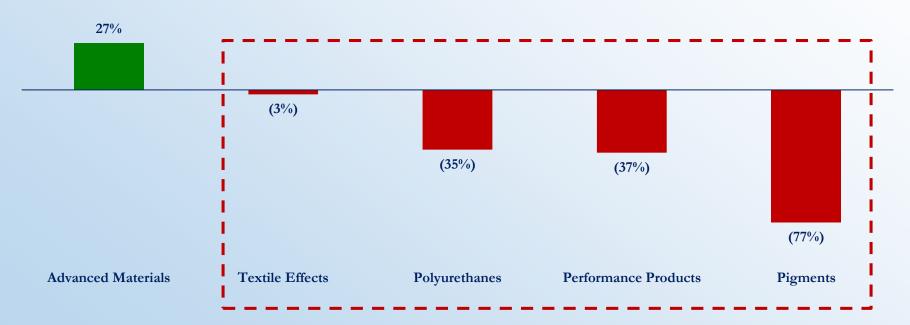
The Company's Adjusted EBITDA not only failed to improve, but had deteriorated after the 2014 Investor Day

Huntsman's Adjusted EBITDA was 6% worse than when the Company first hosted its 2014 Investor Day despite a significant contribution from a large acquisition.

Nearly All Reporting Segments Performed Significantly Worse Than the Company's Projections

The Company failed to deliver on its 2014 Investor Day commitment of achieving broad-based growth across all reporting segments.

2016 Actual Adjusted EBITDA Percentage Change vs. 2014 Investor Day Targets⁽¹⁾



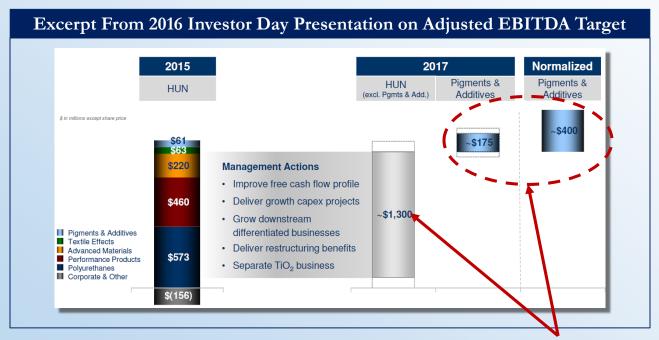
Four of Huntsman's five reporting segments failed to achieve the Company's Adjusted EBITDA targets set at its 2014 Investor Day

With only one exception, all of the Company's reporting segments performed below expectations.

After Failing On Its 2014 Investor Day Promises, Huntsman Hosted Another Investor Day In 2016 to Provide New Promises

In <u>March 2016</u>, with its prior \$2.0 billion Adjusted EBITDA target out of reach, the Company hosted another Investor Day and provided new Adjusted EBITDA targets of \$1.3 billion for the core business and \$1.5 - \$1.7 billion for the whole business, including TiO2.

The Company believed it could achieve \$1.7 billion of Adjusted EBITDA if macro conditions in its non-core TiO2 business normalized, but in any case, was confident that its remaining core businesses could generate \$1.3 billion of Adjusted EBITDA in 2017.



The Company seemed <u>confident it could achieve \$1.3</u> <u>billion of Adjusted EBITDA in its core business</u>, but was less certain regarding outcomes for its TiO2 business

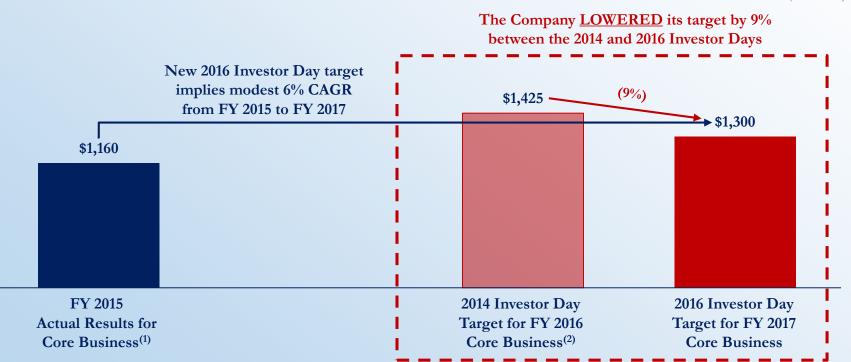
The Company made new promises in 2016 after failing to execute on its old promises from 2014.

Frustratingly, the Company's 2016 Investor Day Target Was Lower Than What Had Been Promised In 2014

Setting TiO2 aside, in 2016, Huntsman's new Adjusted EBITDA target for its core business was 9% lower than what the Company had promised during its 2014 Investor Day.



(\$ in millions)



For the non-TiO2 core business, Huntsman not only lowered its Adjusted EBITDA target between the 2014 and 2016 Investor Days, but the new target only implied a 6% CAGR from 2015 to 2017.

However, Management Promised That Ex-TiO2, the Company Would Generate Record Results in FY 2016

Among many claims made before, during, and after the 2016 Investor Day, the Company told shareholders that its core business was poised to deliver a record Adjusted EBITDA margin and above GDP growth in 2016.

Summary of Management Statements Regarding 2016 Adjusted EBITDA

February 2016

"If we look at our business without our existing Ti02 division, we would be looking at 2016 as a record year for...EBITDA margins, a materially different and stronger company than we what we have today. Obviously, the conclusion of this separation is a very high priority for this company."

Peter Huntsman, President & CEO

March 2016

"And if we were a business today that we're separated from our TiO2, we would be going into 2016 saying...2016 will be a record EBITDA margin year in the history of this company."

Peter Huntsman, President & CEO

April 2016

"I've said this many times before, there's nothing fundamentally wrong with the TiO2 industry as much as this is a business that when you start looking at the core performance, if you look at Huntsman without TiO2, we would be going into 2016 here...with some of the highest margins we've ever had in our history and with better than GDP growth."

Peter Huntsman, President & CEO

The Company repeatedly told shareholders that its core business would produce record margins in 2016.

Unfortunately, the Record Profitability Promised By the Company For 2016 Did Not Materialize

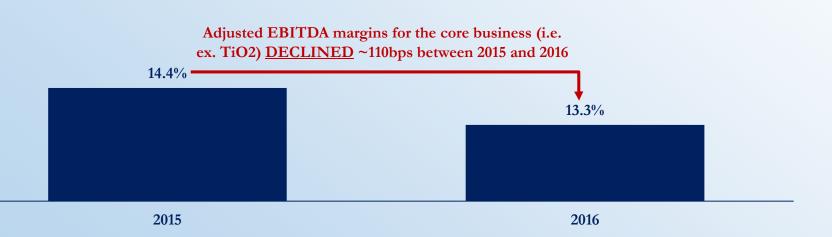
Adjusted EBITDA margins in the Company's core business regressed between 2015 and 2016.

Company Claimed FY 2016 Would Be a Record Year of Profitability For Its Core Business

"And if we were a business today that we're separated from our TiO2, we would be going into 2016 saying...2016 will be a record EBITDA margin year in the history of this company."

Peter Huntsman, President & CEO
March 2016

Adjusted EBITDA Margin for Core Business(1)



The Company did not generate record profitability in its core business in 2016.

Unfortunately, the Above GDP Growth Promised By the Company For 2016 Did Not Materialize Either

Shortly after its 2016 Investor Day, the Company also publicly stated that its core business would generate above GDP growth. This also failed to come to fruition.

Huntsman Claimed Its Core Business Would Grow Faster Than GDP in 2016 "I've said this many times before, there's nothing fundamentally wrong with the TiO2 industry as much as this is a business that when you start looking at the core performance, if you look at Huntsman without TiO2, we would be going into 2016 here...with some of the highest margins we've ever had in our history and with better than GDP growth." Peter Huntsman, President & CEO *April 2016* 2015 – 2016 Organic Revenue Growth for Core Business⁽¹⁾ 2015 – 2016 GDP Growth: 2%⁽²⁾ (7%)(8%)(9%)(13%)**Textile Effects Advanced Materials Polyurethanes Performance Products**

All of the Company's core businesses **FAILED** to generate above GDP growth in 2016

The Company's core business did not generate above GDP growth in 2016, and in fact, all businesses declined.

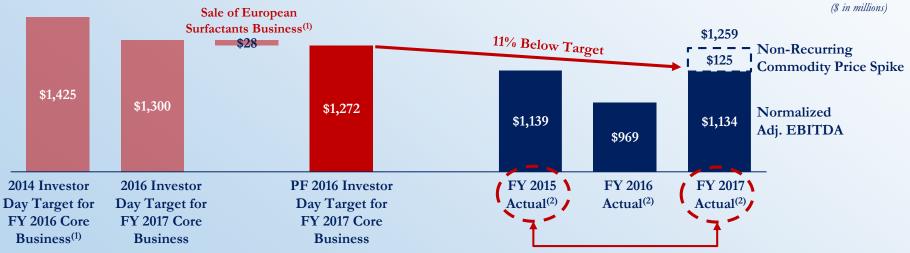
Promises Huntsman Made at Its 2016 Investor Day Regarding 2017 Adjusted EBITDA Also Failed to Materialize

Huntsman spun-off its TiO2 business in mid-2017, and unfortunately, even after benefitting from a \$125 million commodity price spike, the core business ended 2017 below the Company's 2016 Investor Day Adjusted EBITDA target.

2017 Actual Core Adjusted EBITDA vs. 2016 Investor Day Target

"...we benefited this past quarter from a continued spike in our component MDI. We said in our third quarter call that we believe we benefited by approximately \$40 million of extra margin due to this temporary spike...We believe that the fourth quarter benefited by approximately \$85 million due to these constraints. We believe that these one-off conditions will abate..."

Peter Huntsman, Chairman, President & CEO February 2018



On a normalized basis, Huntsman made no progress towards its \$1.3 billion Adjusted EBITDA target over two years

Huntsman failed to achieve its 2016 Investor Day Adjusted EBITDA target.

This Is a Company That Is Quick to Make Promises, Yet Has Repeatedly Failed to Deliver

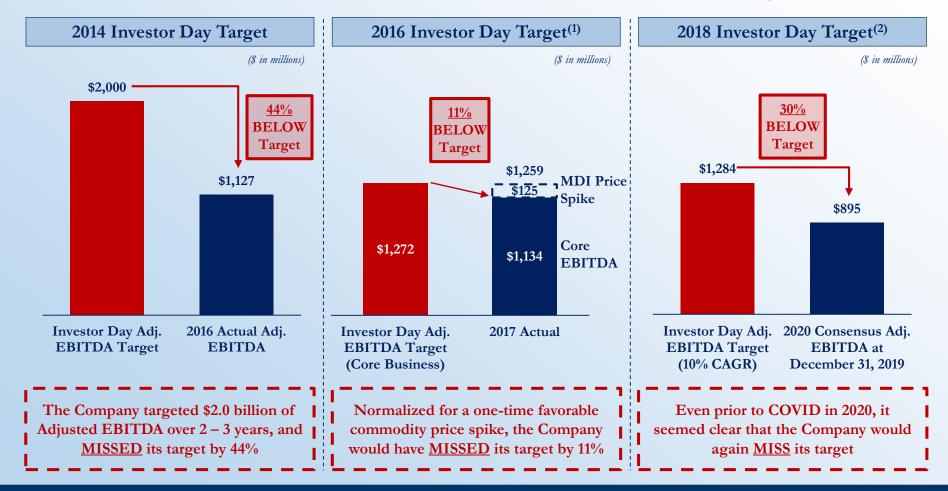
The Company hosted three investor days prior to 2021 – one in 2014, 2016, and 2018. At each investor day, the Company repeatedly made commitments to shareholders but ultimately failed to deliver.

	Summary of Past Investor Day Commitments and Actual Results			
Investor Day	Commitment	Achieved?		
March 2014	Achieve \$2.0 billion of Adjusted EBITDA over the next 2 – 3 years.	FAILED		
March 2016	Achieve \$1.3 billion of Adjusted EBITDA in the core business by 2017.	FAILED		
May 2018	Improve share price to ~\$60 per share by 2020. ⁽¹⁾	FAILED		

Huntsman made new promises at three consecutive investor days, and each time, failed to deliver.

We Believe This Track Record of Missed Promises Explains the Company's Stock Price Underperformance

Prior to hosting its 2021 Investor Day, the Company had presented Adjusted EBITDA targets to shareholders at three consecutive Investor Days (2014, 2016, and 2018), and failed to deliver on all three targets.



The Company failed to deliver on Adjusted EBITDA commitments from three consecutive investor days.

In November 2021, the Company Hosted Yet Another Investor Day and Made Even More Promises to Shareholders

In November 2021, the Company hosted an Investor Day, again committed to improving financial performance, and expressed confidence that the Company would finally be able to deliver on its commitments.

"We're very excited, and I feel more confident today than I ever have about the future. I know that's something that everybody always says. But why do I feel that, I feel that because we have more control of these issues...there are going to be headwinds here and there. But what we can control, what we're focused on as a company, and what we're able to do, I think, puts us in a unique opportunity to further transform this business."

Peter Huntsman, Chairman, President & CEO

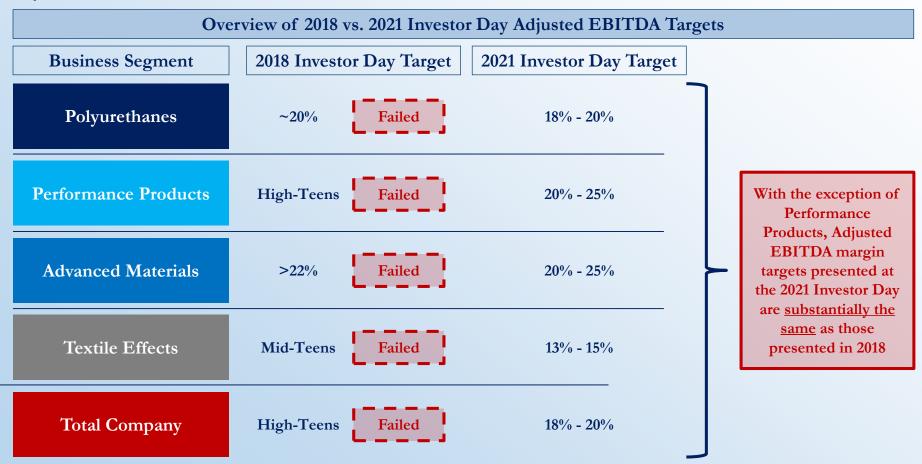


The Company is promising to improve Adjusted EBITDA margins to 18 – 20% and consistently deliver an Adjusted EBITDA to FCF Conversion of >40%

The Company is again making commitments to shareholders that it will meaningfully improve performance.

It Seems That the Company is Simply Recycling Promises From 2018 Upon Which It Has Already Failed to Deliver

The Company is now committing to achieve its 2021 Investor Day Adjusted EBITDA targets by 2024, with many of these "new" targets simply being recycled from the 2018 Investor Day that were meant to be achieved by 2020.



Many of the 2021 Investor Day targets are simply recycled from failed 2018 Investor Day commitments.

More Recently, the Company Cites 2021 Record Results As Evidence of Strong Momentum...We Are Skeptical

In its recent proxy filings, the Company is citing 2021's record financial results as evidence that management is executing well and the Company's strategy is finally starting to take hold.

Huntsman Claims 2021's Results Are Evidence of Strong Momentum and Improved Execution

Dear Fellow Huntsman Shareholder:

We are writing to you, our fellow shareholders, because a New York-based activist hedge fund, Starboard Value LP – who just recently bought shares in our company – is attempting to replace four members of your Board of Directors who are integral to the continued execution of our successful strategy and delivering a promising future for Huntsman and you, our shareholders.

That promising future is not some vague hope. The price of our shares closed at an all-time high in response to our latest results as reported on our 2021 earnings call on February 15, 2022. Those results were driven by the strategic transformation of our portfolio, the material deleveraging of our balance sheet and our focus on sustainability and securing a sustainable future.

To give you a clear sense of what is at stake: our 2021 results were the best in our history with our current portfolio. The Company delivered the strongest profit and margin performance we have ever achieved while delivering on our commitment to significantly increase free cash flow. Our results demonstrate that Huntsman is already delivering higher margins, a less cyclical business and a more valuable company that is primed to take advantage of megatrends in the chemical industry. We reported:

- Adjusted EBITDA of \$349 million in fourth quarter 2021 up 45% from \$240 million in fourth quarter 2020;
- Free cash flow of \$698 million in fourth quarter 2021 compared to \$88 million in fourth quarter 2020;
- Achievement ahead of schedule of an annualized run rate of \$120 million on our \$240 million cost optimization and synergy program; and
- Repurchase of more than \$200 million shares in the second half of 2021 and a 13% increase to the quarterly dividend.

We have strong reason to believe that the Company is simply the beneficiary of a highly favorable macro environment based on commentary and performance of its Primary Peers

We are highly skeptical that the Company's 2021 performance is the result of strong execution.

Please Do Not Be Fooled, Every Primary Peer Posted Record Results in 2021...a Rising Tide Lifts All Boats

Huntsman Claims 2021's Results Are Evidence of Strong Momentum and Improved Execution

2021 was the best year in Huntsman's history: Huntsman's recent financial results demonstrate that the Company's plan is working. The Company reported the strongest profit and margin performance it has ever achieved with its current portfolio, delivering \$349 million of adjusted EBITDA in the fourth quarter 2021, up 45% year over year, and significant free cash flow of \$698 million, while achieving ahead of schedule an annualized run rate of \$120 million on the Company's \$240 million cost optimization and synergy program.



"Today, I am pleased to report record 2021 adjusted earnings of \$18.12 per share and record free cash flow of \$1.3 billion. To surpass the previous record adjusted earnings per share by 65 percent is a remarkable achievement in any year."

Lori Ryerkerk, Chairman & CEO – Celanese January 2022

EASTMAN

"In the face of unprecedented supply disruptions, logistics challenges, labor shortages, COVID variants, and rapid, broad-based inflation, the Eastman team delivered all-time record revenue and adjusted EPS and is positioned to build on this growth in 2022"

Mark Costa, Chairman & CEO – Eastman January 2022



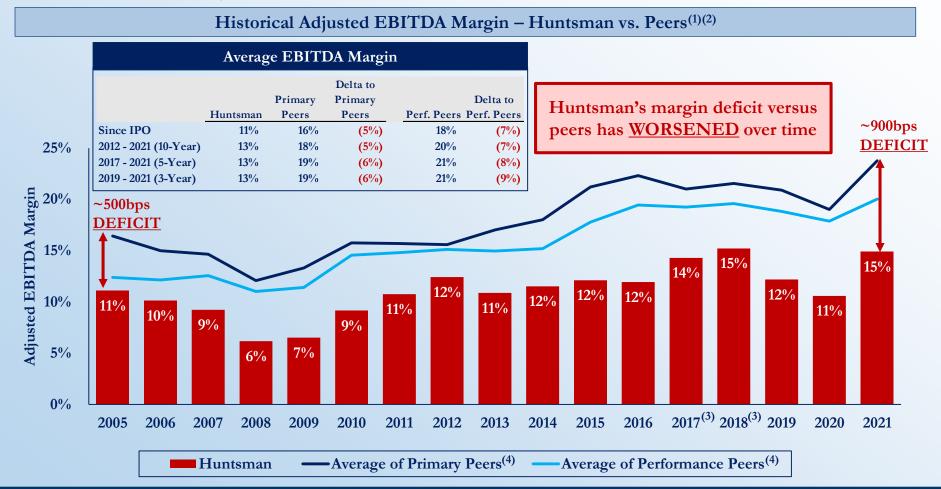
"Our performance in the fourth quarter capped a record year for Dow, which you will see highlighted on Slide 4. In 2021, Team Dow capitalized on the economic recovery, achieving record sales and earnings performance despite pandemic-driven uncertainty and industry-wide weather-related challenges."

James Fitterling, Chairman & CEO – Dow January 2022

Every Primary Peer also had a record year in 2021. Therefore, we believe Huntsman's performance seems to be the result of favorable macro conditions rather than skillful management execution.

In Fact, Huntsman's Performance Versus Peers Has Only Gotten Worse Over Time

The Company's profitability has not meaningfully improved since its IPO and continues to trail both its Performance and Primary Peers.



The Adjusted EBITDA margin gap between Huntsman and its peers has continued to widen over time.

The Company Has a Track Record of Overpromising and Failing to Deliver

Over the years, the Company has made a series of optimistic pronouncements that have not come to fruition.

Management Again Promising a Better Future at the 2021 Investor Day

"We're very excited, and I feel more confident today than I ever have about the future. I know that's something that everybody always says. But why do I feel that, I feel that because we have more control of these issues...there are going to be headwinds here and there. But what we can control, what we're focused on as a company, and what we're able to do, I think, puts us in a unique opportunity to further transform this business."

Peter Huntsman, Chairman, President & CEO

November 2021

Summary of Management's Missed Promises Over Many Years (cont'd on following pages)

July 2014

"So as we look at that \$2 billion run rate, I don't see any pie in the sky...So I feel, today, even more confident in that number than I was when -- in March, when we gave that number to our investors."

Peter Huntsman, President & CEO

FAILED

September 2014

"We've spent a lot of time with the investment community talking about a bridge, how we get from where we are to that \$2 billion. I think if you dig into those numbers, you'll see that it's certainly achievable in the next 2 to 3 years."

John Heskett, VP – Treasury & Planning

FAILED

The Company Has a Track Record of Overpromising and Failing to Deliver (cont'd.)

Over the years, the Company has made a series of optimistic pronouncements that have not come to fruition.

"Our LTM is about \$1.4 billion. We have an objective to go to \$2 billion of EBITDA. Many of our businesses are sort of at that level...But really, on track we think near term to get **FAILED** December 2014 to that \$2 billion of EBITDA." Kimo Esplin, CFO "I would say that we should quite soundly beat the projections that we gave for the \$2 billion. Again, we still have a great deal of confidence in the \$2 billion number... I think FAILED February 2015 that when we look at the overall composite, we still feel very confident about that." Peter Huntsman, President & CEO "About a year ago, at our Investor Day, we introduced to the market our near-term EBITDA target of \$2 billion. We believed that we could achieve this number in the next two **FAILED April 2015** to three years...we continue to target a \$2 billion run rate in 2017." Peter Huntsman, President & CEO "If we look at our business without our existing Ti02 division, we would be looking at 2016 as a record year for...EBITDA margins, a materially different and stronger **FAILED** February 2016 company than we what we have today." Peter Huntsman, President & CEO

The Company Has a Track Record of Overpromising and Failing to Deliver (cont'd.)

Over the years, the Company has made a series of optimistic pronouncements that have not come to fruition.

"And if we were a business today that we're separated from our TiO2, we would be going into 2016 saying...2016 will be a record EBITDA margin year in the history of this March 2016 **FAILED** company." Peter Huntsman, President & CEO "...as much as this is a business that when you start looking at the core performance, if you look at Huntsman without TiO2, we would be going into 2016 here...with some of the **April 2016 FAILED** highest margins we've ever had in our history and with better than GDP growth." Peter Huntsman, President & CEO "So I'll end my remarks on where I started with wanting this slide to be emblazoned in your mind. Again, as I look at the 4 steps that I think get this company another \$20 to **FAILED** May 2018 \$30 a share, I think that these are all eminently doable." Peter Huntsman, Chairman, President & CEO "We remain very confident in delivering on the 2020 plans that we shared with you then. We are committed to the significant value creation upside of more than \$27 per share FAILED **July 2018** by the end of 2020." Peter Huntsman, Chairman, President & CEO

The Company Has a Track Record of Overpromising and Failing to Deliver (cont'd.)

Over the years, the Company has made a series of optimistic pronouncements that have not come to fruition.

"At the present time with the current forecast we have, our 2019 should be within 5% to 7% of our 2018 EBITDA..." **FAILED** February 2019 Peter Huntsman, Chairman, President & CEO "When the price gets substantially higher than it is today, we'll make a decision to sell [Venator]...And I think it will gradually see improving fundamentals here, and we will **FAILED April 2019** judiciously look at our shares, and we'll sell them at a time that makes sense for us." Peter Huntsman, Chairman, President & CEO "Putting it all together, if Europe does improve as the Americas returns to plan, our full year EBITDA will be close to the lower end of our initial EBITDA guidance of down 5% to 7% from 2018. However, if the economic conditions within those region stays at **FAILED April 2019** current levels, our current year EBITDA maybe down 10% or so..." Peter Huntsman, Chairman, President & CEO

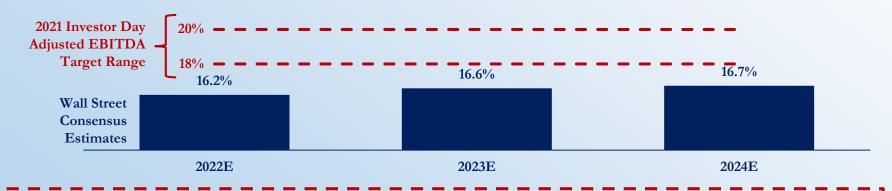
Wall Street Analysts Also Do Not Seem to Believe That Huntsman Will Deliver on Its Latest Investor Day Targets

We believe Wall Street consensus estimates suggest a high degree of skepticism regarding the Company's 2021 Investor Day targets as estimated Adjusted EBITDA margins continue to be below the low-end of the Company's targeted range.

"For some cynics in Chemicals who have more grey hairs than ourselves, they've sat through previous HUN investor days that also felt compelling but ultimately didn't translate into results. There are a number of (fair) reasons for management to believe that "now is different" (upgraded portfolio, much cleaner balance sheet), but that is the historical challenge the stock is facing: Convincing the incremental buyer that this time is different. We think the setup into 2022-23 could be interesting if we get a few more good results on the board, but execution will be the ultimate determinant."

Barclays November 2021

Huntsman 2021 Investor Day Adjusted EBITDA Margin Target versus Consensus Estimates⁽¹⁾



Wall Street consensus estimates for Adjusted EBITDA margins are **BELOW** the Company's targeted range

There seems to be significant skepticism among Wall Street analysts that Huntsman will achieve its targets.

Why Should Shareholders Believe the Company's Promises Will Finally Be Fulfilled?

The Company has already fooled shareholders three times since 2014 – why will this time be different?

Investor Day	Commitment	Achieved?	
2014 Investor Day	Achieve \$2.0 billion of Adjusted EBITDA over the next 2 – 3 years	×	Fooled Shareholders ONCE
2016 Investor Day	Achieve \$1.3 billion of Adjusted EBITDA in the core business by 2017	×	Fooled Shareholders <u>TWICE</u>
2018 Investor Day	Achieve 10% Adjusted EBITDA CAGR through 2020 and improve share price to ~\$60 per share by 2020 ⁽¹⁾	×	Fooled Shareholders THREE TIMES
The definition of i	insanity is doing the same thing over and ov	ver again and expec	cting different results!

Without change and significantly greater oversight, shareholders will end up incredibly disappointed again.

5. Poor Governance Practices

The Board Has Numerous Pervasive and Troubling Interconnects That Have Been Consistently Overlooked By <u>ALL</u> Members of the Board

We believe both the Board and the Nominating and Corporate Governance Committee ("Nom & Gov" or the "Governance Committee") have proved unwilling or incapable of addressing seemingly obvious interconnects.



Since 2019

Governance Failures

Complicit in apparent and problematic interlocks

Repeatedly failed to refresh long-tenured and interconnected directors

Repeatedly waived the Board's mandatory retirement policy for interconnected directors

Added directors lacking board experience and chemicals expertise to a Board that already lacked industry experience

Committee is not composed of truly independent members and has approved sham independence

Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

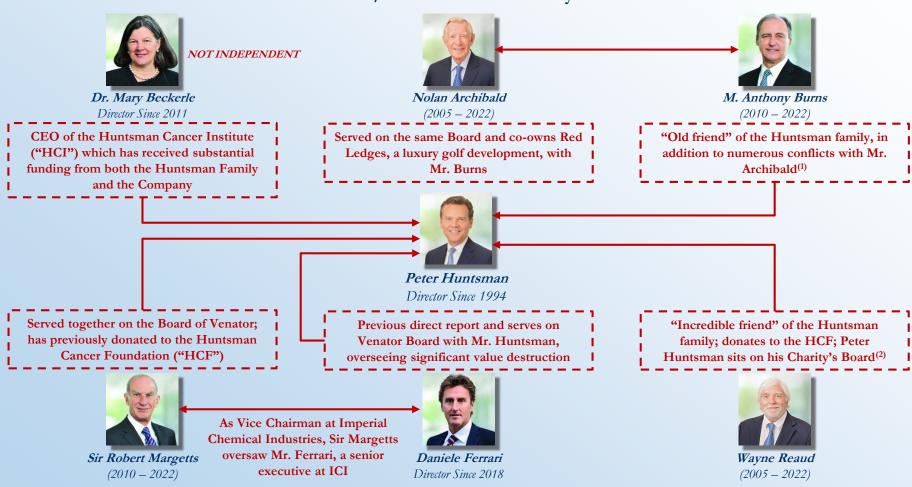
Over the years, the Board has consistently failed to address numerous potential conflicts of interest.

Since 2021

Since 2020

Prior to Starboard's Involvement, the Board Had Numerous Interconnects That <u>ALL</u> Members Had Overlooked For Years

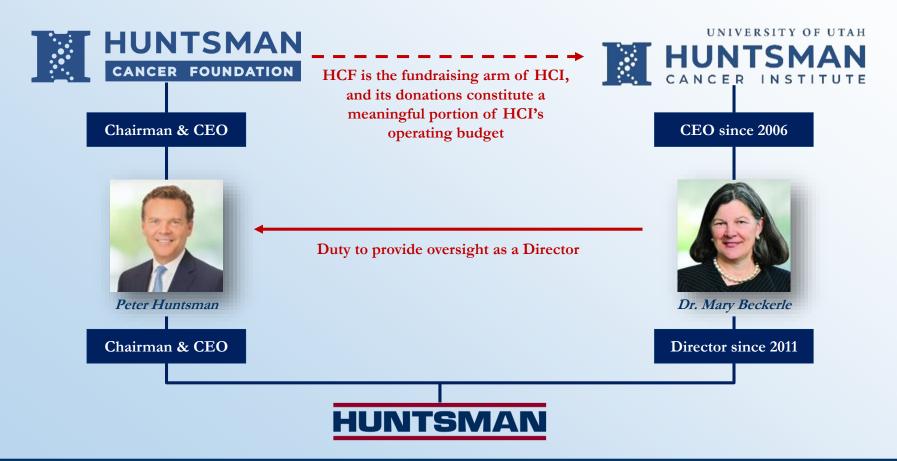
Huntsman had an incredibly entrenched Board with numerous professional, financial, and personal interconnects between both its members and/or the Huntsman family.



For years, ALL directors had overlooked numerous concerning conflicts among Board members.

In Particular, Dr. Mary Beckerle Has Deep Financial Ties to the Huntsman Family, Which We Believe Invalidates Her Independence

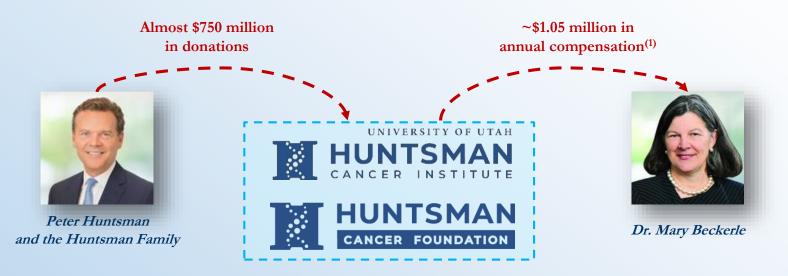
Dr. Mary Beckerle is the Chief Executive Officer of the Huntsman Cancer Institute ("HCI") at the University of Utah. HCI was founded by the Huntsman family and continues to receive substantial funding from the Huntsman Cancer Foundation ("HCF"), of which Peter Huntsman is Chairman and CEO.



We believe Peter Huntsman is directly responsible for allocating funding to Dr. Beckerle's organization.

The Huntsman Family Has Donated Almost \$750 Million to HCI, Which Employs and Pays Dr. Beckerle >\$1 Million Per Year

Dr. Beckerle is a beneficiary of substantial donations from the Huntsman family. Despite this fact, the Board shockingly claims Dr. Beckerle is an "independent" director.



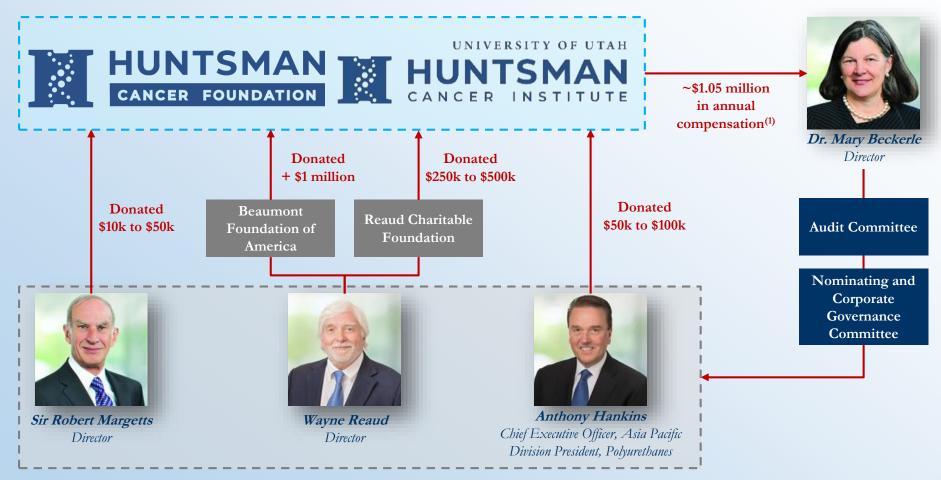
The Huntsman Family Has Donated Almost \$750 million to the HCI

Mr. Huntsman and his wife, Karen, founded Huntsman Cancer Institute (HCI) in 1995 to accelerate the work of curing cancer through human genetics. Mr. Huntsman's early contributions to HCI amounted to \$225 million. HCI is now one of America's major cancer centers dedicated to finding a cure. The combined facility features leading-edge research laboratories and a state-of-the-art hospital treating cancer patients. Today, approximately \$1.5 billion has been directed to the building of HCI, almost half of which was donated by the Huntsman family.

Dr. Beckerle receives >\$1 million in annual compensation from Huntsman Family-funded organizations.

In Addition to the Huntsman Family, Other Directors and Company Executives Have Made Sizeable Donations to HCI

Board members and senior executives have also donated significant funds to HCI / HCF, which we believe creates further financial conflicts of interest with Dr. Beckerle.



Dr. Beckerle has concerning interlocks with other members of the Board and management team.

The Huntsman Family Has Also Personally Interceded to Save Dr. Beckerle's Job at HCI

In 2017, Dr. Beckerle was briefly terminated from her position as CEO of HCI, but was reinstated by the University of Utah following significant pressure from the Huntsman family, including threats of pulling \$250 million of funding from HCI.

News Article Detailing Threat of Pulled Donation⁽¹⁾

SALT LAKE CITY — Had the University of Utah not reinstated the CEO of the Huntsman Cancer Institute, Jon Huntsman Sr. confirmed Wednesday that it would have lost a quarter-of-a-billion-dollar donation from his family's foundation.

Huntsman told the Deseret News that the deal — designed to give payments to the facility over eight years, totaling \$250 million — "was pretty well settled" before Huntsman Institute Director and CEO Mary Beckerle was fired on April 17. But the decision to let her go changed everything, he said.

Asked whether the money would have been withheld had Beckerle not been reinstated, Huntsman responded, "Of course it would have been."

"Nobody's going to tolerate people being fired at any institution or any charity ... for no cause, no reason, no explanation — just fired — (when that person is) doing an excellent job and they're world-renowned and we respect them," Huntsman said.

"Of course we would never donate to that charity again, nor would anybody else. People don't give money to be surprised in that manner."

The Utah business and philanthropy giant said he no longer anticipates any problems in completing the \$250 million donation.

Email Obtained by the Salt Lake Tribune

On 4/22/17, 5:04 PM, "Peter R Huntsman" <peter@huntsman.com> wrote:

> President,
> We have entered the battle I hoped we could have averted.
> Regardless of what you may think, I really do hope we can have an amicable >resolution. I have no desire to see you leave and hope we can re-engage >and
> build the institute we both want. I consider you a good and trusted friend > who never wanted such a dispute.
> Please do not feel you need to respond, as I know these are sensitive > times.
> I hope we can have a fireside chat someday.
> Peter
> On Apr 18, 2017, at 8:42 AM, David W. Pershing <David.Pershing@utah.edu>

The Huntsman family would have withheld a \$250 million donation had Dr. Beckerle not been reinstated

Peter Huntsman personally petitioned David Pershing, the then-President of the University of Utah, after Dr. Beckerle was fired

We believe Dr. Beckerle owes her current position at HCI to the Huntsman family.

We Believe the Huntsman Family Wields Significant Ongoing Influence Over HCI and Dr. Beckerle

Following Dr. Beckerle's reinstatement, the HCF and the University of Utah entered into an agreement to establish guidelines for governing HCI. As part of this agreement, an oversight committee was established to review HCI's performance and resolve disputes between the University of Utah and the HCF.

Memorandum of Understanding: HCF and the University of Utah

The new memorandum addresses finances and the reporting structure and authority of HCI's CEO and director, as well as creates a joint oversight committee.

The CEO and director, a position currently held by Mary Beckerle, will continue to report to the president of the U as was announced at the time of Beckerle's reinstatement. She will also be able to make cancer-related faculty appointments in partnership with departmental chairs and relevant hospital leadership.

The joint oversight committee will review the performance of HCI, resolve disputes between the U and Huntsman Cancer Foundation and approve leadership changes. The committee will have five members — the president of the university, the CEO of Huntsman Cancer Foundation, one person appointed each by the U and the foundation, and a "prominent cancer specialist, who is not directly associated with either of the parties or HCI." That unaffiliated expert must be chosen jointly by the president of the U and the CEO of Huntsman Cancer Foundation.

We believe the Huntsman family exerts significant ongoing influence over HCI and Dr. Beckerle through agreements with the University of Utah, funding commitments, and an oversight committee.

Despite Obvious Conflicts, the Board Has Shockingly and Repeatedly Classified Dr. Beckerle as Independent

Dr. Beckerle has clear and substantial outside financial ties to the Huntsman family. Alarmingly, Dr. Beckerle's fellow Board members have repeatedly classified her as an independent director.

	Pre-Starboard Non-Management Directors: Approve Dr. Beckerle as Independent?									
	Mr. Archibald	Mr. Reaud	Sir Margetts	Mr. Burns	Mr. Ferrari	Ms. Tighe	Ms. Dulá	Ms. Egan	Ms. McGovern	
2018 Annual Meeting	\checkmark	✓	✓	√	✓					
2019 Annual Meeting	✓	✓	✓	√	✓	√				
2020 Annual Meeting	✓	✓	✓	√	✓	✓				
2021 Annual Meeting	✓	✓	✓	√	✓	✓	√	✓	✓	
2022 Annual Meeting	✓	✓	✓	✓	✓	✓	√	✓	✓	

We question how the Board repeatedly determined Dr. Beckerle's independence despite glaring conflicts.

Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

We Believe Dr. Beckerle Is Not Independent And Question the Board's Repeated Poor Judgement

We believe Dr. Beckerle is not independent given her substantial relationships with the Huntsman family. In determining otherwise, we believe the Board ignored numerous key facts and exercised poor judgement.

Facts Considered by the Board

Peter Huntsman does not have any ownership interest in the Huntsman Cancer Institute

Huntsman Corporation matches charitable contributions made by its employees to the Huntsman Cancer Foundation

Peter Huntsman is the Chairman and CEO of Huntsman Cancer Foundation

Huntsman Cancer Foundation contributes \$100,000 to Dr. Beckerle for serving as the CEO of the Institute

Dr. Beckerle's annual compensation from the University of Utah is set by her supervisor, currently the University President, with no input from the Huntsman Cancer Foundation

Facts Ignored by the Board

The Huntsman family has donated almost \$750 million to HCI

The Huntsman family's contributions account for almost half of the cumulative total donations received by HCI

Other directors and executive officers have donated substantial amounts to HCI

The Huntsman family threatened to withhold \$250 million in donations after Dr. Beckerle was fired as CEO of HCI, which ultimately led to her reinstatement as CEO

The Huntsman family has significant influence over the governance and finances of HCI

Dr. Beckerle receives ~\$1 million in annual compensation from HCI⁽¹⁾

We believe the Board conducted an incomplete analysis of Dr. Beckerle's independence and a consideration of all the facts suggests Dr. Beckerle is clearly not independent

We believe Dr. Beckerle is clearly not independent and question how the Board repeatedly decided otherwise.



In Addition to Dr. Beckerle, We Believe Mr. Ferrari Is Also Highly Conflicted Due to Interconnects With Other Directors

Daniele Ferrari was an employee at both Huntsman and Imperial Chemical Industries, and reported to Peter Huntsman and Robert Margetts, respectively. All three directors also served together on the Board of Venator.



We question whether Mr. Ferrari can truly act independently given these strong interconnects.

Not Only Has Mr. Ferrari Overseen Significant Destruction of Value As a Huntsman and Venator Director...

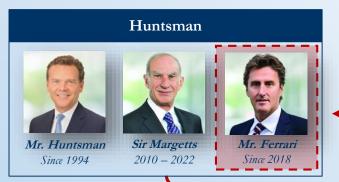
Under Mr. Ferrari's (and Mr. Huntsman's) stewardship, Venator's stock price declined nearly 90% between its IPO and when Huntsman sold its stake to SK Capital.⁽¹⁾



We are also concerned with Mr. Ferrari's track record of overseeing shareholder value destruction.

... But Mr. Ferrari Appears To Have Been On All Sides of Huntsman's Sale of Its Venator Stake to SK Capital

Not only was Mr. Ferrari a director of both Venator and Huntsman, but Mr. Ferrari also joined SK Capital shortly after SK Capital recorded unrealized gains of ~\$100 million from its acquisition of Huntsman's Venator stake.



\$140 million purchase price (<15% of \$1 billion goal)



40% ownership stake in Venator



We are concerned that Mr. Ferrari's various roles at Venator, Huntsman, and SK Capital result in significant conflicts of interest.

Mr. Ferrari Was Hired By SK Capital After >\$100 Million In Value Was Transferred From Huntsman to SK Capital

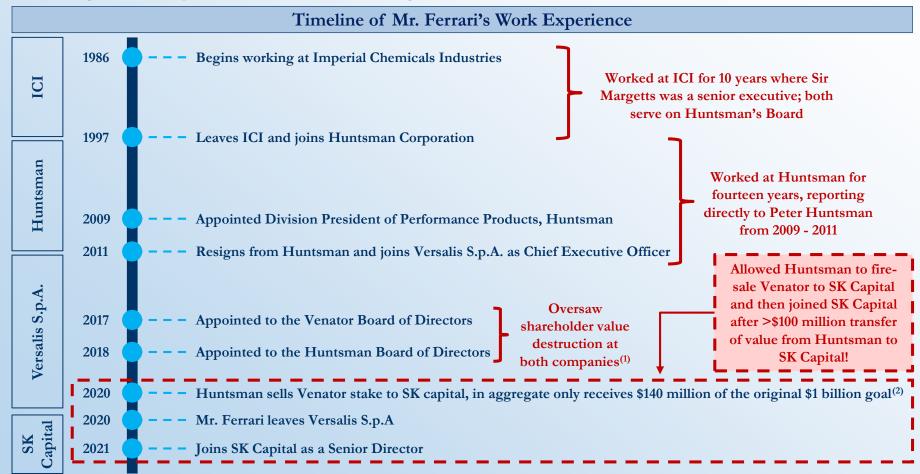
In 2020, Huntsman divested its remaining stake in Venator to SK Capital. Not only did Mr. Ferrari (and Mr. Huntsman) serve on the Board of both Huntsman and Venator, Mr. Ferrari then joined SK Capital as a Senior Director.



We find the timing of these two events highly questionable.

In Summary, Mr. Ferrari's Involvement With Other Huntsman Directors, as Well as SK Capital, Is Highly Concerning

Mr. Ferrari has spent ~24 years working for Huntsman Directors (Mr. Huntsman and Sir Margetts). More troubling, he recently joined SK Capital after a significant transfer of value from Huntsman to SK Capital.



We believe Mr. Ferrari's professional and financial interconnects are highly concerning.

Dr. Beckerle and Mr. Ferrari Aside, <u>ALL</u> Board Members Also Permitted Other Highly Concerning Interlocks

We believe both the Board and Nominating and Governance Committee have failed to address troubling and apparent interlocks between long-tenured directors that hold leadership positions.

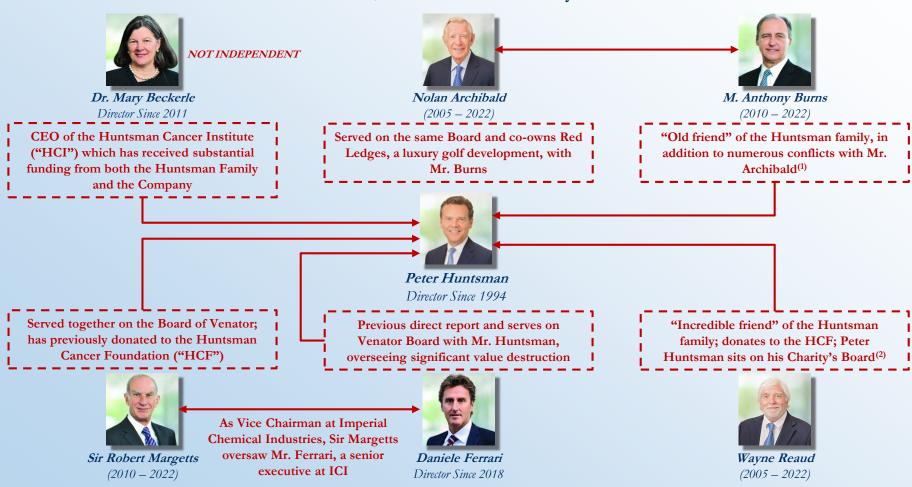


We believe the Board ignored obvious interconnects among its most long-tenured directors.

Ex-Litigation Committee Chair

In Summary, Prior to Starboard's Involvement, <u>ALL</u> Directors Repeatedly Failed to Address the Board's Numerous Conflicts

We believe Huntsman had an incredibly entrenched Board with numerous professional, financial, and personal interconnects between both its members and/or the Huntsman family.



For years, ALL directors had overlooked numerous concerning conflicts among its members.

Prior to Starboard's Involvement, the Board Had Also Avoided Any Real Refreshment

Prior to Starboard's involvement in 2021, there was no refreshment of highly-conflicted directors. Rather, the Board merely added new directors while keeping legacy interlocked directors in key positions of power.

Huntsman Board of Directors (2018 – 2021)⁽¹⁾

2018 Mr. Huntsman















Mr. Archibald

Mr. Reaud

Sir Margetts

Mr. Burns

Dr. Beckerle

Mr. Ferrari

2019















Mr. Huntsman Mr. Archibald

Mr. Reaud

Sir Margetts

Mr. Burns

Dr. Beckerle

Mr. Ferrari

Ms. Tighe

2020



























Mr. Huntsman Mr. Archibald

Mr. Reaud

Sir Margetts



Mr. Burns Dr. Beckerle

Mr. Ferrari

Ms. Tighe

Ms. Dulá

Ms. Egan

2021

























Mr. Huntsman Mr. Archibald

Mr. Reaud

Sir Margetts

Mr. Burns

Dr. Beckerle

Mr. Ferrari

Ms. Tighe

Ms. Dulá

Ms. Egan

NO legacy directors were refreshed between 2018 - 2021; new directors were ALL added by expanding the size of the Board

Prior to Starboard's involvement, the Board apparently made no effort to replace legacy and conflicted directors.

The Board Only Added Directors With No Chemicals Experience, Despite Already Lacking Industry Expertise

We question whether these directors are the best suited to provide accountability to an already entrenched management team and Board.

Non-Management Directors Lack Industry Experience			
	Director Since	Chemicals Expertise?	
Nolan Archibald	2005	×	
Wayne Reaud	2005	×	
M. Anthony Burns	2010	×	
Sir Robert Margetts	2010	✓	We believe Dr.
Dr. Mary Beckerle	2011	×	Beckerle is not
Daniele Ferrari	2018	✓	truly independent
Jan Tighe	2019	×	Newly added
Sonia Dulá	2020	×	directors added over the last four
Cynthia Egan	2020	×	years <u>ALL</u> lack relevant industry
Jeanne McGovern	2021	×	expertise

We question whether these directors are the best suited to provide accountability.

ALL Members of the Board, Including Those Added In Recent Years, Also Waived Policies Intended to Promote Refreshment

The Company's corporate governance guidelines prohibit directors 75 years old and over from being nominated at the annual meeting. However, for three consecutive years, the Board repeatedly waived this retirement policy for Nolan Archibald and M. Anthony Burns, two long-tenured leaders on the Board.

			Did the Board Enforce Mandatory Retirement Policy?		
_	Director	Current Age	2019 Annual Meeting	2020 Annual Meeting	2021 Annual Meeting
	Nolan Archibald (Ex-Nom & Gov Chair)	78	×	×	×
	M. Anthony Burns (Ex-Compensation Chair)	79	×	×	×

We question why the Board, including new members added between 2018 – 2021, chose to overlook problematic conflicts and keep highly-interconnected directors on the Board?

By waiving the mandatory retirement age for three consecutive years, we believe <u>ALL</u> members of the Board demonstrated a concerning disregard for governance best practices and a strong preference for the status quo.

Ultimately, We Believe the Refusal to Address Numerous Interlocks Represents a Significant Failure

We believe the Nominating and Corporate Governance Committee has proved unwilling or incapable of addressing seemingly obvious interconnects.



Governance Failures

Complicit in apparent and problematic interlocks

Repeatedly failed to refresh long-tenured directors

Repeatedly waived the Board's mandatory retirement policy for interconnected directors

Added directors lacking board experience and chemicals expertise to a Board that already lacked industry experience

Committee is not composed of truly independent members and has approved sham independence

Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

The Board failed to properly address multiple potential conflicts of interest.

6. Problematic Compensation Practices

We Believe the Board and Compensation Committee Has Consistently Engaged In Problematic Compensation Practices

The Board and Compensation Committee have engaged in troubling compensation practices that have failed to hold management accountable for underperformance and missed promises to investors.

Compensation Committee⁽¹⁾



Mr. Archibald (2005 - 2022)





Mr. Reaud (2005 - 2022)

Other Board Members





Since 2020



Since 2019

NOT INDEPENDENT



Ms. Dulá Since 2020



Mr. Burns (2010 - 2022)



Sir Margetts (2010 - 2022)



Ms. McGovern Since 2021

Problematic Compensation Practices

Selected inappropriate Proxy Peers to benchmark executive compensation

Poor compensation practices in determining CEO base salary

Failed to hold management accountable for failed investor day promises

Revised Adj. EBITDA compensation targets downward in the middle of 2020

Skewed annual bonus payout structure that disproportionately rewards slight outperformance

Questionable Performance Peer selection practices

Concerning corporate perquisites

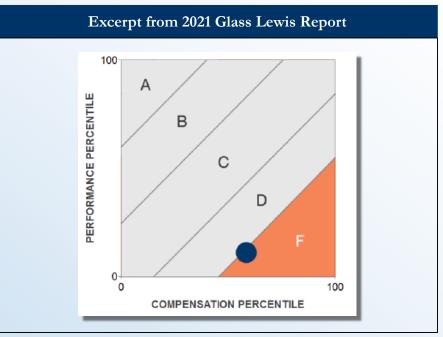
Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

We believe the Board's compensation practices must be significantly improved in order to drive accountability.

Proxy Advisors Have Highlighted the Company's Poor Pay-for-Performance Relative to Proxy Peers

Both Institutional Shareholder Services Inc. ("ISS") and Glass, Lewis & Co. ("Glass Lewis"), the two most influential shareholder advisory firms, have noted that the Board has granted the CEO top quartile pay despite bottom quartile performance relative to Proxy Peers.





ISS has highlighted to shareholders that over a three-year period, bottom quartile performance has been rewarded with top quartile pay

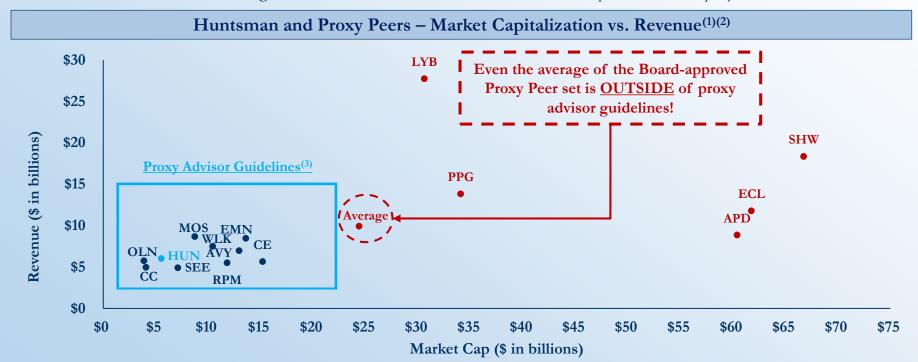
Huntsman has received an "F" from Glass Lewis on executive compensation for two consecutive years as pay was more than its Proxy Peers, notwithstanding poor relative performance

Huntsman compensates its executives significantly more than its Proxy Peers, even though performance has been significantly worse.

We Believe the Board Approved Proxy Peers For Compensation Benchmarking That Are <u>AGAINST</u> Leading Governance Practices

The Board-approved Proxy Peers used to determine executive compensation seem poorly-selected based on leading proxy advisor guidelines.

- Leading proxy advisors have generally recommended the following for determining whether a company's Proxy Peers are appropriate:
 - Market Cap: Peer market capitalization <u>no greater than 4.00x</u> and <u>no less than 0.25x</u> when compared to the company.
 - Revenue: Peer revenue <u>no greater than 2.50x</u> and <u>no less than 0.40x</u> when compared to the company.



We believe the Board and Compensation Committee have selected an inappropriate Proxy Peer set for benchmarking executive compensation.

Not Only Are the Proxy Peers Inappropriate, But Huntsman Has the Highest CEO Base Salary

Huntsman's base salary for its CEO is the highest among Proxy Peers despite the Company being considerably smaller than nearly all of the Proxy Peers.



The Board and Compensation Committee have engaged in problematic compensation practices.

Compensation Targets Used to Determine Management's Annual Cash Bonus Were Set Significantly Below Investor Day Commitments

2020 Adjusted EBITDA compensation targets, used to determine management's annual cash bonuses, were set significantly below the Company's 2018 Investor Day goals, which we believe perpetuated a lack of management accountability for delivering on shareholder commitments.





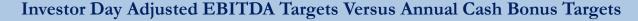
Compensation Goal for 2020 Adj. EBITDA (Pre-COVID Adj.)

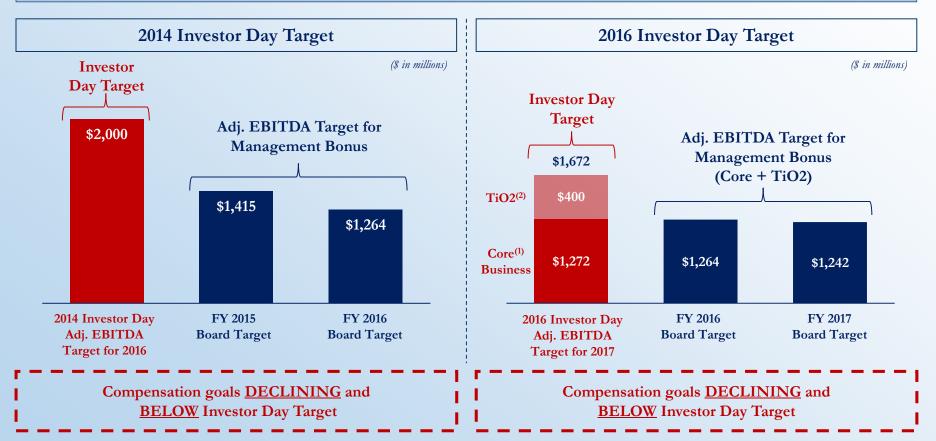
The Board failed to hold management accountable.

2018 Investor Day Goal for 2020 Adj. EBITDA(1)

The Board Has a History of Setting Management's Compensation Targets <u>BELOW</u> Goals Communicated to Shareholders

The Board has consistently set management's compensation targets meaningfully below goals communicated to shareholders, which we believe severely reduces management accountability.





The Board has a history of failing to hold management accountable for commitments to investors.

As an Example, We Believe the Board's 2015 Adjusted EBITDA Bonus Target Was Incredibly Disingenuous

We believe there was a highly concerning inconsistency between how the Board set management's 2015 Adjusted EBITDA compensation targets and management's public comments to shareholders.

Comments to Shareholders in Late-2014 / Early-2015

"Our LTM is about \$1.4 billion. We have an objective to go to \$2 billion of EBITDA. Many of our businesses are sort of at that level...But really, on track we think near term to get to that \$2 billion of EBITDA."

Kimo Esplin, CFO

December 2014

"I would say that we should quite soundly beat the projections that we gave for the \$2 billion. Again, we still have a great deal of confidence in the \$2 billion number...I think that when we look at the overall composite, we still feel very confident about that."

Peter Huntsman, President & CEO February 2015

In late-2014 / early-2015, management expressed a strong outlook for the Company's Adjusted EBITDA



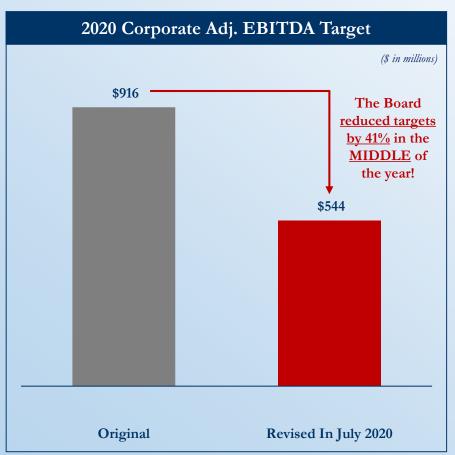


Yet, the Board set Adjusted EBITDA targets for 2015 below 2014's actual results

We believe the Board's 2015 compensation target for management is part of a broader, more concerning trend.

Further, the Huntsman Board Was the Only One Among Proxy Peers To Reduce Annual Cash Bonus Targets in 2020

Not only did the Board choose to reduce management's Adjusted EBITDA target by 41%, but Huntsman was also the only company among Proxy Peers to make such a reduction.



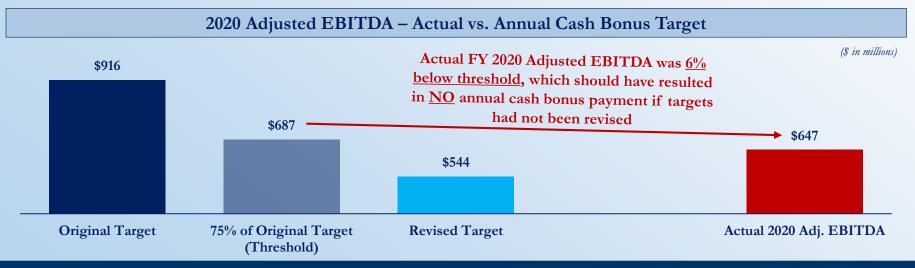
No Proxy Peers	Reduced Compensation Targets
	Maintained Annual Bonus Targets During COVID?
$APD^{(1)}$	√
AVY	✓
CC	✓
CE ⁽²⁾	✓
ECL ⁽³⁾	✓
EMN	✓
LYB	✓
MOS	✓
OLN	✓
PPG ⁽⁴⁾	✓
RPM ⁽⁵⁾	✓
SEE	✓
SHW	✓
WLK	✓
HUN	×

In contrast to its Proxy Peers, Huntsman not only revised full year 2020 short-term compensation targets, but did so after more than half the year had been completed.

If Not for the Board's 2020 Mid-Year Target Revision, Management Would Not Have Received an Annual Cash Bonus

Had the Board not meaningfully lowered management's annual cash bonus targets, management would have likely not been eligible for an annual cash bonus award in 2020.

Board's Annual Cash Bonus Compensation Philosophy (2021 Proxy Statement) The Board clearly states that The revised performance goals were set at aggressive levels that reflected our realistic expectations at the height of the COVID-19 pandemic. Achievement levels between threshold and target result in payouts from 0% to 100% of target awards. Achievement levels management is not between target and maximum result in payouts from 100% to 200% of target awards. If we achieve corporate adjusted EBITDA of less than entitled to any annual 85% of target, the payout for all other components may be capped at target. If corporate adjusted EBITDA is less than 75% of target, the threshold goal, then payment of any other component of the award would be at the discretion of our CEO and the Compensation cash bonus if Committee. The Compensation Committee believes that requiring a minimum adjusted EBITDA threshold be met to receive any payment Adjusted EBITDA is with respect to the annual cash performance awards both aligns executives' interests with those of stockholders and prevents excessive annual cash performance award payments in times when our financial performance fails to meet our expectations. below 75% of target (i.e. threshold)

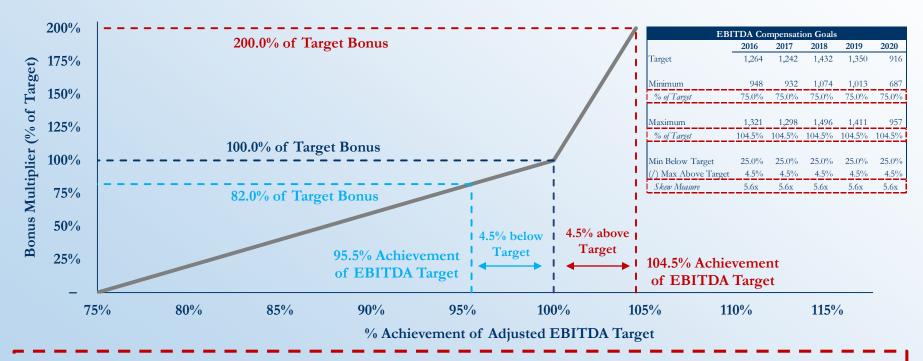


The Board's reduced targets allowed management to collect annual cash bonuses.

We Are Also Concerned With Huntsman's Lopsided Annual Cash Bonus Payout Structure

We believe the Board-approved annual bonus structure generously rewards management for small outperformance on targets while scarcely reducing bonuses for the same level of underperformance. We believe this lopsided incentive construct fails to properly hold management accountable.

Huntsman Annual Cash Bonus Multiplier vs. % Achievement of Adjusted EBITDA Target

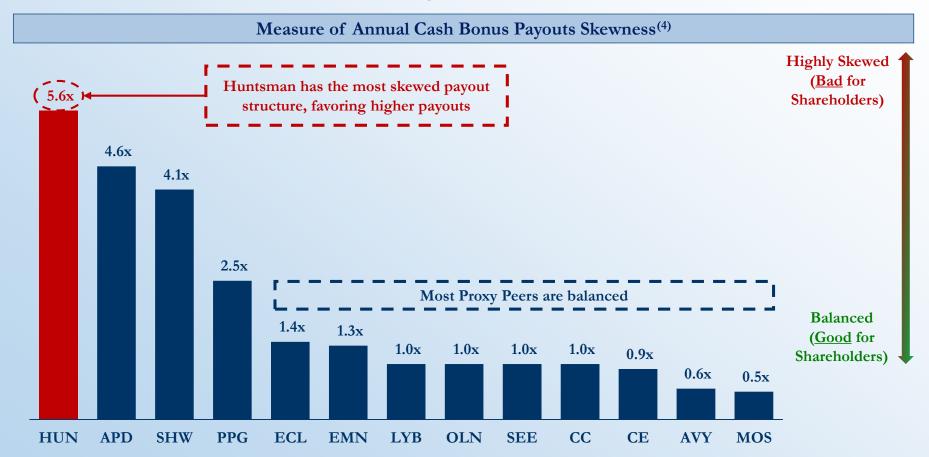


A 4.5% miss on Adjusted EBITDA results in an 18% decrease in bonus, but a 4.5% beat results in a 100% increase in bonus!

The annual cash bonus payout structure disproportionately rewards minor outperformance while barely punishing underperformance, further reducing alignment with shareholders.

Huntsman's Annual Cash Bonus Structure is More Skewed Than Proxy Peers, Favoring High Payouts

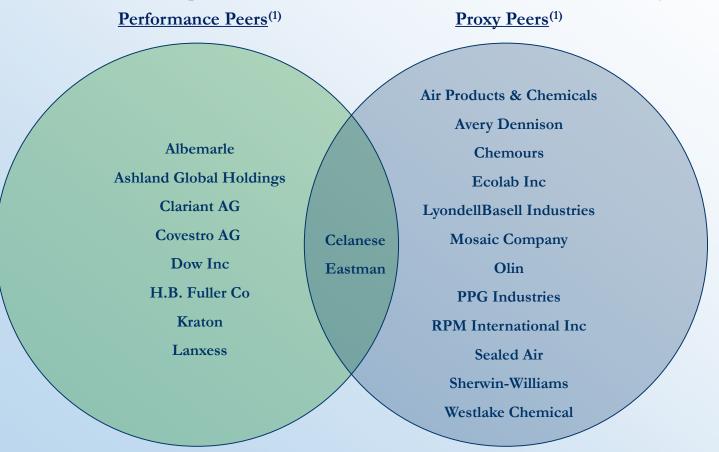
Relative to Proxy Peers, Huntsman has the most lopsided payout structure, allowing management to easily earn rewards for minor outperformance while facing less severe penalties for similar underperformance.



Huntsman has the most skewed payout structure, meaning management gets <u>rewarded significantly more for</u> outperformance than they are penalized for the same underperformance.

The Board Has Approved Two Significantly Different Peer Sets to Benchmark Management Compensation

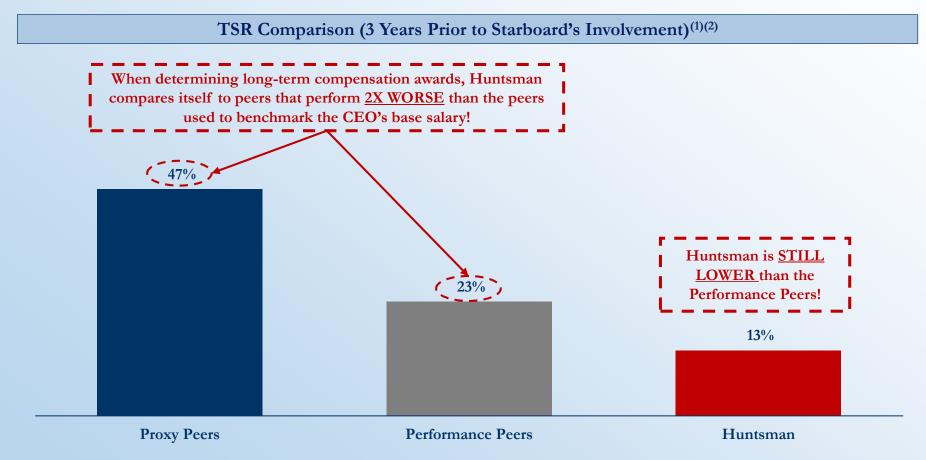
The Board has approved two materially different peer sets to benchmark compensation. The inconsistency between these two peer sets raises questions as to how the Board selects peers and whether they are appropriate.



Why does the Board use two vastly different peer sets to benchmark Total Shareholder Returns ("TSR") and compensation?

Notably, Performance Peers Used For Long-Term Compensation Have Performed <u>2X Worse</u> than Proxy Peers

Management's long-term incentive bonuses are determined by Huntsman's performance relative to Performance Peers. However, Performance Peers have meaningfully lower historical TSR than the Proxy Peers used to benchmark the CEO's base salary.



The Board appears to have set a low bar to determine if management is eligible for long-term equity bonuses.

The Board Frequently Changes Performance Peers, Raising Additional Questions Surrounding Its Methodology

Huntsman regularly changes the companies used to benchmark TSR for determining long-term compensation. We are concerned by these <u>frequent</u> and seemingly <u>arbitrary</u> changes.

	Included in Performance Peer Group?					
	2018 Proxy	2019 Proxy	2020 Proxy	2021 Proxy	2022 Proxy	
Albemarle Corporation	✓	×	×	✓	×	
Ashland Global Holdings	✓	✓	×	✓	✓	
Celanese Corporation	✓	✓	✓	✓	✓	
Clariant AG	×	×	✓	✓	✓	
Covestro AG	×	✓	✓	✓	✓	
Dow Inc	✓	(1)	(1)	✓	✓	
DuPont De Nemours Inc	✓	(1)	(1)	×	×	
Eastman Chemical Company	✓	✓	✓	✓	✓	
Evonik	×	×	×	×	✓	
H.B. Fuller Company	×	×	✓	✓	✓	
Kraton Corporation	✓	✓	✓	✓	×	
Lanxess	×	×	×	✓	✓	
LyondellBasell Industries	✓	✓	✓	×	×	
Westlake Chemical Corp	✓	✓	✓	×	×	
Trinseo	×	×	×	×	✓	
Stepan Company	✓	✓	✓	×	×	
Total Changes vs. Prior Year		2	3	6	4	

Why does the list of Performance Peers fluctuate meaningfully from year to year?

The Board Provides Management With Incredibly Generous Perquisites

In addition to receiving outsized annual cash compensation and pension benefits, <u>management also receives</u> other forms of income and perquisites that we believe are atypical for its Proxy Peer group. For example, the CEO has uncapped use of the Company aircraft for personal travel, logging an annual average of 45 hours of personal travel time over the past three years.⁽³⁾

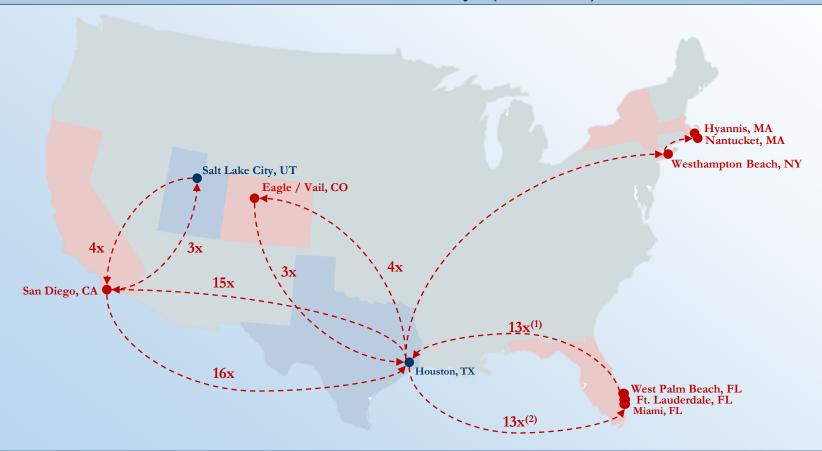


Huntsman management receives other valuable perks, such as personal use of the Company's private aircraft.

We Are Concerned With Management's Frequent Personal Use of the Company's Private Jet

In 2020 and 2021, management used the Company's private jet for a reported 202 personal hours. A closer look at flight logs reveals seemingly repeated personal trips to Miami, San Diego, Vail, and Nantucket.

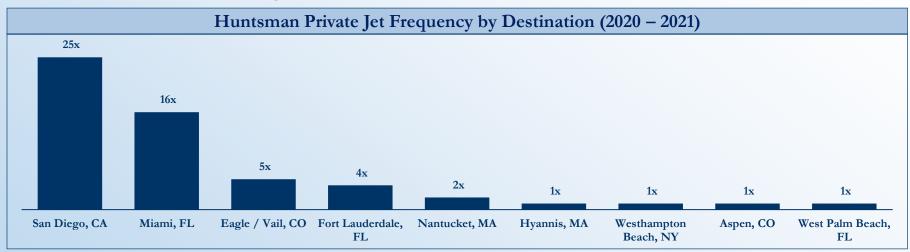
Select Routes: Huntsman Private Jet (2020 to 2021)



We question management's personal use of the Company private aircraft.

Management's Use of Private Aircraft Is So Frequent That It Is Overseen By a Full-Time Flight Operations Team

Based on publicly available information, we believe Huntsman currently employs four individuals as part of its full-time aviation team, including a director of aviation and airplane mechanic.



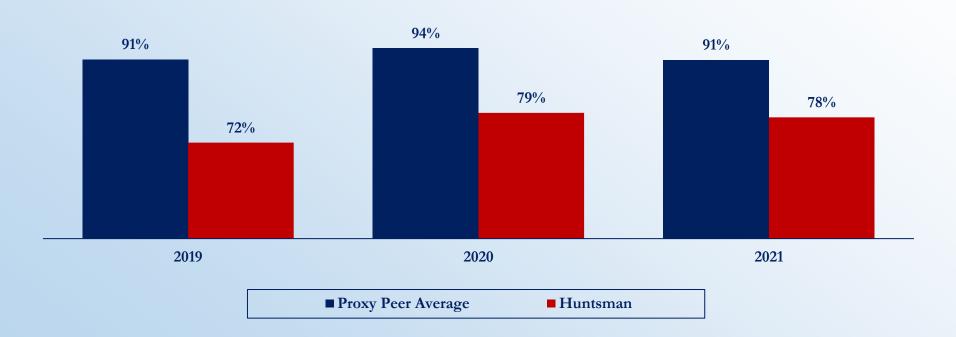


We are concerned about the costs incurred to maintain an in-house aviation team partly devoted to personal travel for the CEO and other key members of management.

We Believe Shareholders Are Incredibly Frustrated With Huntsman's Executive Pay Practices

Over the past three years, Huntsman has repeatedly received less than 80% shareholder support for its executive compensation plan, which is significantly below the average of its Proxy Peers.

Shareholder Support for Executive Compensation – Huntsman vs. Proxy Peer Average⁽¹⁾⁽²⁾



Huntsman has received significantly less support for its executive compensation plan versus Proxy Peers

The Board has not effectively addressed shareholder dissatisfaction with executive compensation.

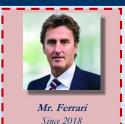
Ultimately, We Believe the Board's Problematic Compensation Practices Represent a Significant Failure

The Board and Compensation Committee have engaged in troubling compensation practices and have failed to hold management accountable for underperformance and missed promises to investors.

Compensation Committee



Mr. Archibald (2005 - 2022)



Mr. Reand (2005 - 2022)

Other Board Members





Since 2020



Since 2019

'INDEPENDENT



Ms. Dulá Since 2020



Mr. Burns (2010 - 2022)



Sir Margetts (2010 - 2022)



Ms. McGovern Since 2021

Problematic Compensation Practices

Selected inappropriate Proxy Peers to benchmark executive compensation

Poor compensation practices in determining CEO base salary

Failed to hold management accountable for failed investor day promises

Revised Adj. EBITDA compensation targets downward in the middle of 2020

Skewed annual bonus payout structure that disproportionately rewards slight outperformance

Questionable Performance Peer selection practices

Concerning corporate perquisites



Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

We believe the Board's compensation practices must be changed in order to drive accountability.

7. Ill-Planned and Reactive Board Refreshment Process

Following Starboard's Involvement, the Board Rushed Through a Refreshment Process That Failed to Improve Accountability

We believe the decision to pursue a rushed refreshment process rather than engage constructively on legitimate shareholder concerns demonstrates the Board remains incredibly entrenched and further change is required.

Nominating and Corporate Governance Committee





Since 2020







(2005 - 2022)

(2010 - 2022)

(2010 - 2022)

INDEPENDENT

Ms. Dulá

Since 2020

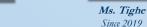
Other Board Members



(2005 - 2022)









Ms. McGovern Since 2021

Governance Failures

Rushed through a refreshment process in response to legitimate shareholder concerns

Simultaneously replaced all but one committee chair and left another committee chair empty

Left directors on the Board with shocking conflicts and poor governance track records

Selected individuals largely lacking public company board experience and possessing murky backgrounds

Declared Dr. Beckerle independent when she is clearly not truly independent

Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

Despite new directors added from 2019 to 2021, the Board's troubling behavior remains unchanged.

After Years of No Meaningful Progress, We Believe the Board Rushed Through a Sham Refreshment Process

After avoiding any real refreshment for years, and only after facing pressure from Starboard, the Board rushed through a sham process that replaced four committee chairs with three directors lacking necessary experience.

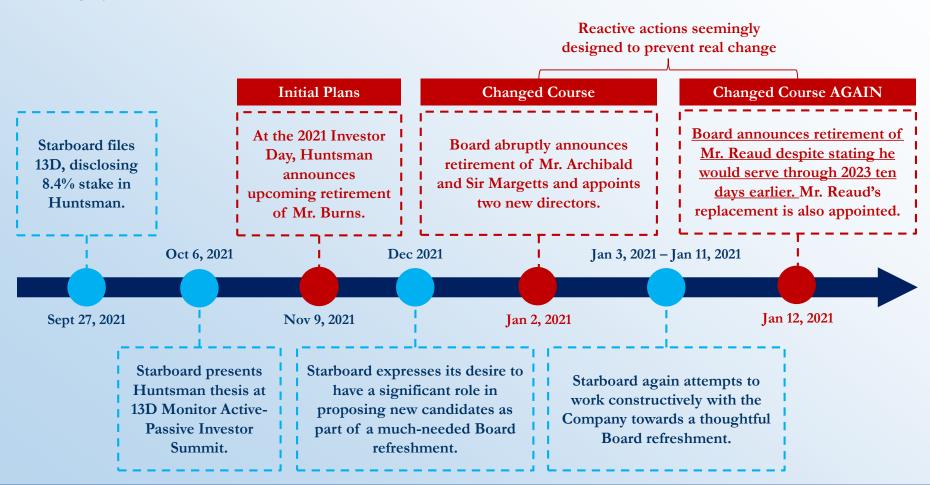


Rather than constructively engage with shareholders over legitimate concerns, the Board instead chose to hastily remove four committee chairs and appoint three new directors who largely lack public board experience

The Board rushed to replace directors with individuals largely lacking public board experience.

The Board Changed Course Repeatedly, Signaling Its Refreshment Process Was Not "Pre-Planned" or "Thoughtful"

After Starboard's involvement with the Company in September 2021, the Board hastily replaced its long-tenured and highly-interconnected directors, but declared that such refreshment was part of a pre-planned process.



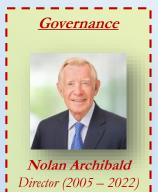
The Board's recent refreshment actions seem highly reactionary and spontaneous.

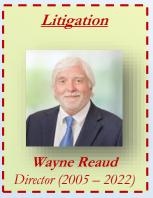
The Ill-Planned and Reactive Refreshment Process Resulted in Significant Turnover Among the Board's Committee Chairs

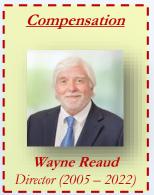
The Company's abrupt attempt to refresh the Board led to the concurrent retirement of nearly every committee chair. We doubt such sudden leadership turnover was the result of a thoughtful succession plan.

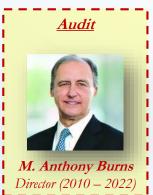
Committee Leadership

(Pre-Starboard Involvement)











Committee Leadership

(Post-Starboard Involvement)





No Replacement Announced









Denotes Board Members Retiring at the 2022 Annual Meeting

We strongly doubt the Company's Board refreshment was the result of a thoughtful pre-planned process.

However, Two Directors With Shocking Conflicts and Poor Governance Track Records Were Allowed to Remain

We believe the Board failed to address two of its most problematic interconnects - Dr. Beckerle and Mr. Ferrari.

Two Highly Problematic Legacy Directors Not Addressed By Rushed Refreshment Process



Dr. Mary Beckerle
Director Since 2011
(Not Independent)

CEO of the Huntsman Cancer Institute ("HCI"), which has received almost \$750 million from the Huntsman family

Fired and then reinstated as HCI's CEO only after the Huntsman family threatened to withhold \$250 million in donations

Mr. Huntsman is the CEO of the Huntsman Cancer Foundation ("HCF") whose sole purpose is to fundraise for HCI

Complicit in the Board's recent shareholder unfriendly behavior

Lacks meaningful chemicals experience



Daniele FerrariDirector Since 2018

Joined SK Capital as a Senior Director after Huntsman sold its stake in Venator for significantly less than the Company had previously promised shareholders and after SK Capital profited by >\$100 million on the transaction

History of approving egregious compensation practices

Currently serves on the Board of Venator with Mr. Huntsman, where he has overseen a substantial destruction of value

Previously reported directly to Mr. Huntsman during his fourteen year tenure at the Company (1997 – 2011)

Complicit in the Board's recent shareholder unfriendly behavior

We believe the Board has failed to address two of the most troubling legacy directors on the Board.

Further, the Board Selected Individuals We Believe Are Not Equipped to Provide Oversight Given Lack of Experience

We believe the Board requires strong, capable, and independent directors that are willing to hold management accountable, and question whether recently appointed directors will be able to do so.

New Directors Defensively Added in 2022 Independent Public Board Experience? Commentary Never served on a public board as an independent director José Muñoz Previously declined to help efforts to hold management accountable at another company Newly appointed CEO of WestRock David Never served on a public board as an Sewell. independent director Curtis **Espeland** Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

We question whether the newly appointed directors have sufficient experience to demand accountability.

We Are Also Concerned With Mr. Muñoz's Prior Experience at Nissan, Where He Declined to Help Hold Management Accountable

During his tenure as a senior executive at Nissan, José Muñoz directly reported to Carlos Ghosn, who was charged with financial misconduct in Japan. Mr. Muñoz apparently refused to participate in efforts to help hold Mr. Ghosn accountable.

Key Facts Regarding Mr. Muñoz's Tenure at Nissan

Mr. Muñoz worked at Nissan from 2004 to 2019.

Mr. Muñoz's time at Nissan coincided with Mr. Ghosn's tenure, who was the Chief Executive Officer from 2001 to 2018.

In Mr. Muñoz's last role at Nissan (Chief Performance Officer from 2016 to 2019), Mr. Munoz reported directly to Mr. Ghosn.

In November 2018, Mr. Ghosn was arrested and fired from Nissan after alleged financial misconduct.

Following Mr. Ghosn's arrest, Mr. Muñoz resigned from Nissan in January 2019.

Mr. Muñoz was offered \$12.8 million to cooperate with prosecutors to hold Mr. Ghosn accountable. Mr. Muñoz declined.

We question the circumstances surrounding Mr. Muñoz's departure from Nissan.

Ultimately, We Believe the Board's Defensive and Shareholder Unfriendly Actions Are A Significant Governance Failure

We believe the decision to pursue a rushed refreshment process rather than engage constructively on legitimate shareholder concerns demonstrates the Board remains incredibly entrenched and further change is required.



Since 2019

Governance Failures

Rushed through a refreshment process in response to legitimate shareholder concerns

Simultaneously replaced all but one committee chair and left another committee chair empty

Left directors on the Board with shocking conflicts and poor governance track records

Selected individuals largely lacking public company board experience and possessing murky backgrounds

Declared Dr. Beckerle independent when she is clearly not truly independent

Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

Despite having added new directors, the Board continues to engage in shareholder-unfriendly behavior.

Since 2021

Since 2020

8. Recent Attempts to Disenfranchise Shareholders

Under Ms. Egan's Tenure as Lead Director, the Current Board Has Attempted to Disenfranchise Shareholders

In January 2022, under Ms. Egan's leadership, the entire Board, including newly-appointed directors, chose to take highly defensive actions which we believe were an attempt to disenfranchise shareholders.

Current Non-Management Directors





Dr. Beckerle
OT INDEPENDENT

Mr. Ferrari

Ms. Egan



Ms. Tighe



Ms. Dulá



Ms. McGovern





Mr. Espeland



Mr. Sewell

Governance Failures

Shortened the nomination window from ~30 days to 10 days

Refused repeated requests to use a universal proxy card

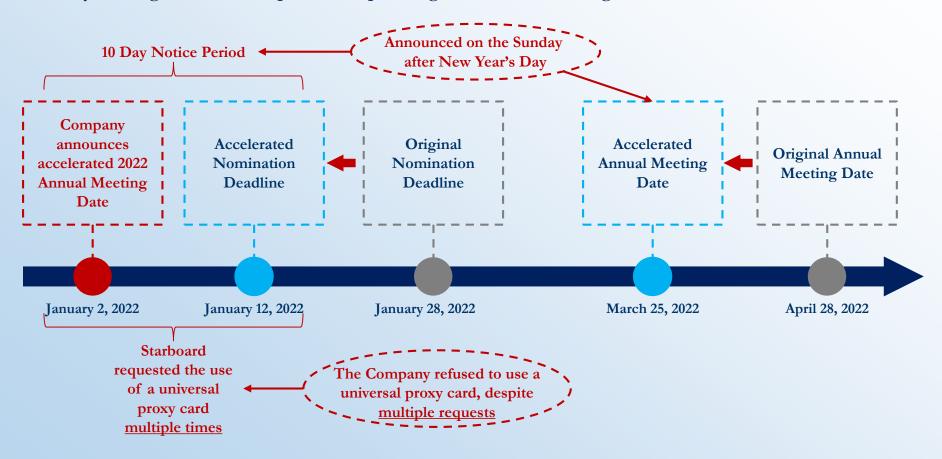
Badgered Starboard and its nominees with repeated legal letters

Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

We are concerned that even newly-appointed directors have seemingly agreed to shareholder-unfriendly actions.

The Board, Including Newly-Appointed Directors, Chose to Dramatically Shorten the Nomination Window

The Board also maneuvered to reduce the director nomination window from nearly a month to just ten days, thereby limiting shareholder input at the upcoming 2022 Annual Meeting.



We believe the Board, including newly-appointed directors, attempted to disenfranchise the Company's shareholders by significantly abridging the director nomination window.

The Board, Including Newly-Appointed Directors, Refused Multiple Requests for a Universal Proxy Card

Contrary to widely-accepted governance best practices, the Board, including new directors, also chose to limit shareholder decision-making by refusing to use a Universal Proxy Card for the 2022 Annual Meeting.

SEC Release Announcing Adoption of Universal Proxy Card

Background

Currently, shareholders voting by proxy in contested director elections are unable to vote for a combination of director nominees from competing slates as they could if they voted in person at the shareholder meeting. Universal proxy cards, which list all duly-nominated director candidates from all parties, allow shareholders to vote through the proxy process in the same manner as they could by voting in person. In 2016, the Commission proposed rules requiring the use of universal proxy cards in director election contests. In April 2021, the Commission reopened the comment period for the 2016 proposal.

What the New Rules Do

The Commission adopted final rules requiring the use of universal proxy cards by management and shareholders soliciting proxy votes for their candidates in director election contests. Under new Rule 14a-19, the universal proxy card must include all director nominees presented by management and shareholders for election at the upcoming shareholder meeting. To facilitate the use of universal proxy cards, the Commission amended the current proxy rules so each side can list the other side's director candidates on its universal proxy card. The new rules also establish new notice and filing requirements for all soliciting parties, as well as formatting and presentation requirements for universal proxy cards. In addition, the final rules require shareholders presenting their own director candidates in the contest to solicit holders of a minimum of 67 percent of the voting power of shares entitled to vote in the election. Registered investment companies and business development companies are not subject to the universal proxy rules.

The final rules establish new requirements for all director elections, including uncontested elections. They mandate that "against" and "abstain" voting options be provided on a proxy card where such options have legal effect under state law. The rules also require disclosure in the proxy statement about the effect of all voting options provided.

The SEC has already adopted rules requiring the use of a universal proxy card for all contested annual meeting elections after August 31, 2022

"Today's adoption by the SEC of a universal proxy rule represents a significant milestone in efforts by institutional investors and others who champion shareholder rights to ensure corporate elections are fair, transparent, and efficient," said ISS Governance Solutions Business Head, Lorraine Kelly. "As an integral part of the proxy voting ecosystem, we are pleased to see the adoption of this new rule that will mandate inclusion of management and dissident nominees in a single proxy card in contested elections to afford shareholders voting by proxy the ability to support what they believe to be the optimal board composition."

Institutional Shareholder Services
November 2021

"In Glass Lewis' view, implementing universal proxy would both enhance shareholder rights and simplify the mechanics of proxy voting...Requiring the use of universal ballots for contested meetings would provide investors with the flexibility to vote for their choice of management and/or dissident nominees, potentially lower the costs associated with proposing a nominee, and dramatically simplify the mechanics of the voting process for these high-profile meetings by eliminating the need for two competing proxy cards."

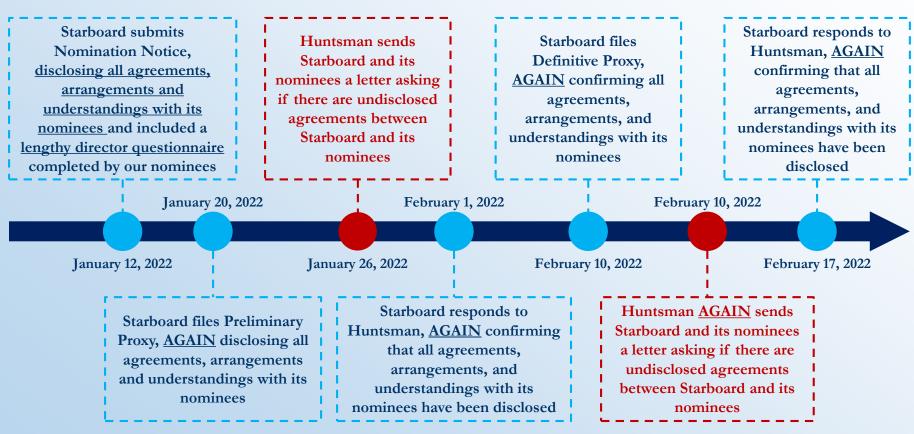
Glass Lewis September 2019

The two most influential shareholder advisory firms, ISS and Glass Lewis, both support universal proxy cards as good governance standards

The Board refused to use a universal proxy card, despite widely being accepted as governance best practice.

The Board, Including Newly-Appointed Directors, Badgered Starboard and Our Nominees

Huntsman – led by Ms. Egan as lead director – badgered our nominees with legal letters. Starboard has repeatedly disclosed all agreements, arrangements, and understandings with our nominees, in compliance with Huntsman's bylaws.



We believe the Company is attempting to harass Starboard and our nominees and falsely insinuate there are undisclosed agreements between Starboard and our nominees.

Ms. Egan Took Shareholder-Unfriendly Actions as a Member of the Governance Committee on Another Board...

As a director, Ms. Egan has previously participated in poor governance and shareholder unfriendly actions. We believe this pattern of shareholder-unfriendly behavior further illustrates Ms. Egan is not the right choice for Huntsman's Board.

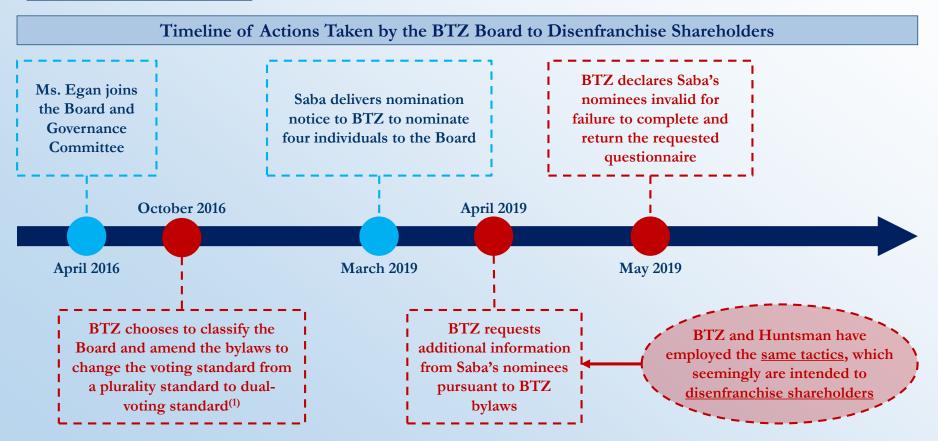
Situation Background

- BTZ is a taxable fixed income closed-end fund.
- In April 2016, Ms. Egan joined the BTZ Board of Directors. Ms. Egan had also been a member of the Governance Committee since April 2016.
- In October 2016, BTZ Board with Ms. Egan on the Governance Committee and without a shareholder vote took three incredibly shareholder-unfriendly actions:
 - 1 Unilaterally amended the company's bylaws without a shareholder vote,
 - Implemented a staggered Board, a puzzling change for a fund that previously held annual elections, and
 - Altered the voting standard for elections from a plurality standard to a dual voting standard (plurality in uncontested elections and majority of shares outstanding in a contested election).
- Following these shareholder-unfriendly actions, Saba Capital Management ("Saba") attempted to replace four incumbent BTZ directors up for reelection including Ms. Egan and declassify the BTZ Board at the 2019 Annual Meeting.
- The BTZ Board with Ms. Egan on the Governance Committee resorted to the same defensive tactics that the Huntsman Board has attempted against Starboard, its nominees, and all shareholders.

Ms. Egan has a track record of endorsing poor governance practices.

... And Resorted to Defensive Tactics Now Being Used By Huntsman After Shareholders Sought to Participate in the Board's Election

Following BTZ's poor governance actions, shareholders attempted to nominate new individuals to the Board. The BTZ Board – including Ms. Egan – sent the dissident nominees additional information requests and ultimately disqualified them from election. We believe Huntsman has attempted the same tactics intended to disenfranchise shareholders.



The Huntsman Board's recent actions, led by Ms. Egan, are not an isolated incident.

We Believe the Current Board's Latest Attempt to Disenfranchise Shareholders Proves Further Change Is Needed

Even after new directors were appointed in January 2022, under Ms. Egan's leadership, the Board has taken further defensive actions which we believe are against shareholders' best interests.

Current Non-Management Directors





Dr. Beckerle T INDEPENDENT

Mr. Ferrari

Ms. Egan



Ms. Tighe



Ms. Dulá



Ms. McGovern





Mr. Sewell

Governance Failures

Shortened the nomination window from ~30 days to 10 days

Refused repeated requests to use a universal proxy card

Badgered Starboard and its nominees with repeated legal letters

Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

The pattern of troubling behavior has not changed. Strong, capable, and independent directors are required.

9. Problematic ESG Practices

The Board's Sustainability Committee Has Failed to Both Provide Adequate Oversight and Address Shareholder Concerns

The Board formed a Sustainability Committee in February 2021, but so far, seems to have failed in providing effective oversight of sustainability and other related corporate social responsibility matters.

Sustainability Committee







Ms. Dulá



Ms. Egan



Mr. Ferrari

Problematic ESG Practices

Huntsman's oversight and disclosure of material ESG factors meaningfully lags peers and fails to be responsive to shareholders

Failure to produce Task Force on Climate-Related Financial Disclosures ("TCFD") aligned disclosures to date

Environmental goals lack rigor and vision

Failure to provide reporting on significant human capital management concerns

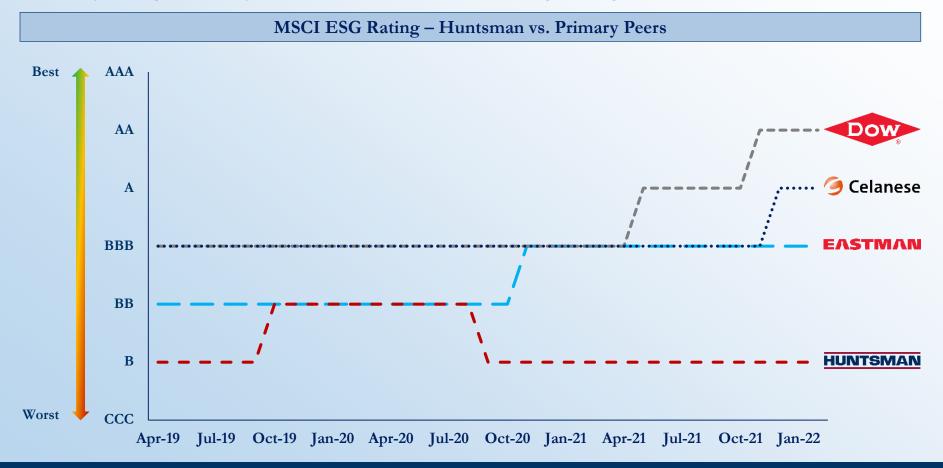


Nominees Starboard Is Seeking to Replace at the Company's 2022 Annual Meeting

We believe both the Board's and management's ESG oversight have proven inadequate and ineffective.

Huntsman Trails Its Primary Peers On ESG Practices

Huntsman not only has the worst ESG rating among Primary Peers, but is also unique in being the only company among its Primary Peers to have received a recent ratings downgrade.



Huntsman has the worst ESG rating among Primary Peers and is also the only Company among its Primary Peers to not have made progress towards improving its rating.

We Believe Huntsman's Unresponsive Environmental Reporting Can Be Improved

We are concerned that the Company's environmental goals lack rigor and vision, leaving it underprepared for future regulatory and competitive pressure.

Peer Sustainability Comparison					
	HUNTSMAN	EASTMAN	Celanese	Dow	
Carbon Neutral Pledge	2050 (Nov 2021)	2050 (December 2020)	×	2050 (June 2020)	
Greenhouse Gas Emissions (Scope 1 & 2)	10% by 2025	33% by 2030	Not Disclosed	15% by 2030	
Scope 3 Monitoring	×	✓	✓	√+	
Energy Consumption Reduction	10% by 2025	20% by 2020	10% by 2030	Not Disclosed	
Water Consumption Reduction ⁽¹⁾	5% by 2025	Not disclosed	10% by 2030	20% by 2025	
Total Waste Generated Reduction	5% by 2025	Not disclosed	15% by 2030	1 million metric tons by 2030	
Incorporated into Executive Compensation	×	✓	✓	×	
Currently Reporting to TCFD	(promised in 2021)	✓	✓	✓	

Under the failed oversight of the Board's ESG Committee, Huntsman has reactively made a carbon neutral pledge and an unfulfilled promise of TCFD reporting in order to appease institutional investors

Huntsman should provide greater disclosure on environmental goals in-line with its Primary Peers.

Requests From Huntsman's Largest Shareholders for Material Environmental Risk Oversight Have Gone Unaddressed

Many of Huntsman's largest shareholders have, for years, publicly called for TCFD-aligned disclosures, yet under the Board's failed oversight, such information has yet to be disclosed.

In 2020, institutional shareholders strongly advocated for portfolio companies to provide TCFD – aligned reporting "BlackRock was a founding member of the Task Force on Climate-related Financial Disclosures (TCFD)... This year, we are asking the companies that we invest in on behalf of our clients to... disclose climate-related risks in line with the TCFD's recommendations, if you have not already done so."

2020 Letter to the CEOs BlackRock

Ahead of 2020/21 proxy season,
Huntsman promised to
"evaluate" TCFD-aligned
disclosures, seemingly to avoid
having shareholders withhold
support for its directors

"In 2021, we initiated a review of the Task Force on Climate-related Financial Disclosures (TCFD) disclosure requirements, and we are evaluating additional disclosures in the future that will align with TCFD."

Huntsman Corporation 2021 Proxy Statement

In 2022, OVER TWO YEARS

<u>AFTER</u> shareholders' initial request, the Company <u>still has no</u>

<u>TCFD-aligned disclosures</u>

"In 2021, we completed an analysis of the Task Force for Climate-Related Disclosures (TCFD) and will begin to disclose along the TCFD in our next Sustainability Report...We believe moving to a low-carbon economy will make both society and the environment more sustainable. Accordingly, we announced our goal to achieve carbon neutrality by 2050."

Huntsman Corporation 2022 Proxy Statement

The Board has failed to respond to shareholders' repeated requests for significant environmental risk oversight.

We Also Believe Improvement Is Needed in Huntsman's Human Capital Management Reporting

We are deeply concerned that Huntsman, in contrast to its Primary Peers, does not provide investors or employees with a fulsome view into the Company's current workforce composition or practices.

Sustainability Comparison					
	HUNTSMAN	EASTMAN	Celanese	Dow	
Diversity Equity & Inclusion Reporting	×	✓	✓	√	
Principles / Mission Statement	×	✓	✓	✓	
Workforce Composition Data	Male / Female by region	✓	✓	✓	
Training & Retention Programs	×	✓	✓	✓	
Resource / Affinity Groups	×	✓	✓	✓	
Pay Parity	×	✓ by 2030	✓ Acknowledge this is under progress	✓	
Benefits Disclosure	×	✓	✓	✓	
2020 Reflection on COVID-19	✓ (via website)	✓	✓	✓	
2020 Reflection on Social Justice	×	✓	×	✓	
EEO-1 Disclosure	×	×	×	✓	

Huntsman should provide greater disclosure on human capital management, in line with its Primary Peers.

10. Conclusion

We Have Identified Four Directors Whom We Believe Need to Be Replaced to Achieve Accountability

Huntsman needs strong, capable, and independent directors who will hold management accountable. We believe these incumbent directors are unable or unwilling to do so due to conflicts, poor governance, and/or a lack of experience.

Incumbent Directors Starboard Believes Are Problematic For a Best-in-Class Board



Dr. Mary Beckerle
Director Since 2011
Not Independent



Daniele FerrariDirector Since 2018



Cynthia Egan
Director Since 2020



José Muñoz Director Since 2022

Given their actions to date, we believe these four directors are highly unlikely to demand accountability.

We Believe Dr. Beckerle Is Not Truly Independent and Is Responsible for Widespread Governance and Compensation Failures

We believe Dr. Beckerle is not independent due to substantial conflicts of interest. We also believe Dr. Beckerle has a troubling pattern of sanctioning poor governance, problematic compensation practices, and other shareholder unfriendly behavior.

Dr. Beckerle has served as a director for over 10 years despite obvious and troubling financial conflicts of interest.

- CEO of HCI, which has received almost \$750 million from the Huntsman Family, as well as substantial donations from other directors.
- Receives greater than \$1 million in annual compensation from HCI and the HCF.
- Fired and then reinstated as HCI's CEO after the Huntsman family threatened to withhold \$250 million in donations.

As a member of the Governance Committee for over 10 years, Dr. Beckerle is complicit in many poor governance practices.

- Failed to address other concerning interlocks such as Nolan Archibald, Anthony Burns, Daniele Ferrari, and Wayne Reaud.
- Approved a rushed and defensive refreshment process, following Starboard's involvement, that added directors lacking public board experience.
- Repeatedly waived the Board's retirement policy for long-tenured and interconnected directors.
- Approved defensive measures (e.g., shortened nomination window, refused universal proxy card, and badgered Starboard and its nominees).

As a Board member for over 10 years, Dr. Beckerle is complicit in the following problematic compensation practices.

- Approved inappropriately large Proxy Peers to benchmark executive compensation.
- Despite poor operating and financial performance, awarded the CEO the highest base salary out of the already-inflated Proxy Peers.
- Approved annual cash bonus Adj. EBITDA targets well below the goals set forth at three consecutive investor days.
- Approved a mid-year downward adjustment to the Adj. EBITDA targets in 2020 Huntsman was the only company among peers to do so.
- Approved a lopsided annual cash bonus payout structure that significantly favored higher bonuses.
- Approved questionable and repeated Performance Peer selection practices.
- Approved concerning corporate perquisites and other perks.

We Believe Mr. Ferrari Is Conflicted and Responsible for Widespread Governance and Compensation Failures

We believe Mr. Ferrari has a troubling history of conflicts and potential self-dealing, including being on both the Huntsman and Venator boards while Huntsman sold its Venator stake to SK Capital at fire sale prices, and then joined SK Capital shortly thereafter.

Mr. Ferrari has a history of interconnections, prior outside relationships, and troubling potential self-dealing.

- Not only was Mr. Ferrari on both the Venator and Huntsman Boards when Huntsman sold SK Capital its Venator stake, but Mr. Ferrari then joined SK Capital shortly after SK Capital recognized a significant profit on the transaction.
- Previously directly reported to Peter Huntsman and Sir Robert Margetts.
- Prior to joining the Huntsman Board, Mr. Ferrari was on the Venator Board with both Mr. Huntsman and Sir Margetts.
- During Mr. Ferrari's tenure as a Venator Director, significant value has been destroyed.

As a member of the Compensation Committee since 2018, Mr. Ferrari is directly responsible in the following problematic compensation practices.

- Approved inappropriately large Proxy Peers to benchmark executive compensation.
- Despite poor operating and financial performance, awarded the CEO the highest base salary out of the already-inflated Proxy Peers.
- Approved annual cash bonus Adj. EBITDA targets well below the goals set forth at the 2018 Investor Day.
- Approved a mid-year downward adjustment to the Adj. EBITDA targets in 2020 Huntsman was the only company among peers to do so.
- Approved lopsided annual cash bonus payout structure that significantly favored higher bonuses.
- Approved questionable and repeated Performance Peer selection practices.
- Approved concerning corporate perquisites and other perks.

As a Board member, Mr. Ferrari is complicit in many poor governance practices.

- Classified Dr. Beckerle as an independent director despite significant financial conflicts of interest.
- Repeatedly waived retirement policy for long-tenured and interconnected directors.
- Approved defensive measures (e.g., shortened nomination window, refused universal proxy card, and badgered Starboard and its nominees).

As Lead Director, We Believe Ms. Egan Has Perpetuated Poor Governance and Undertaken Shareholder Unfriendly Actions

Under Ms. Egan's leadership, the Board has undertaken several shareholder unfriendly actions that we believe were designed to maintain an entrenched Board. We believe these actions prove Ms. Egan cannot be trusted to provide much-needed accountability at Huntsman.

Since Ms. Egan was appointed Lead Director in January 2022, the Board has engaged in several troubling actions.

- Shortened the nomination window from ~1 month to 10 days in a transparent attempt to prevent shareholders from participating in the Board selection process.
- Repeatedly refused requests to use a universal proxy card despite being widely accepted as governance best practice.
- Badgered Starboard and its nominees with repeated legal letters.
 - Ms. Egan has employed similar tactics in response to legitimate shareholder concerns in her position as a director of another board.

As a member of the Nominating and Corporate Governance Committee, Ms. Egan has approved other poor governance practices.

- Approved a rushed refreshment process which simultaneously replaced four committee chairs with individuals largely lacking any public board experience.
- Repeatedly approved Dr. Beckerle as an independent director despite significant financial conflicts of interest.
- In addition to Dr. Beckerle, failed to address other concerning interconnections.
- Repeatedly waived the mandatory retirement policy for legacy and interconnected directors.

As a Board member since 2020, Ms. Egan is complicit in the Board's problematic compensation practices.

- Approved inappropriately large Proxy Peers to benchmark executive compensation.
- Despite poor operating and financial performance, awarded the CEO the highest base salary out of the already-inflated Proxy Peers.
- Approved a mid-year downward adjustment to the Adj. EBITDA targets in 2020 Huntsman was the only company among peers to do so.
- Approved lopsided annual cash bonus payout structure that significantly favored higher bonuses.
- Approved questionable and repeated Performance Peer selection practices.
- Approved concerning corporate perquisites and other perks.

We Believe Mr. Muñoz Is Too Inexperienced to Drive Change and Demand Accountability

Given the broad universe of potential candidates, we question why Mr. Muñoz was selected as the best possible director given his apparent lack of public board experience, questions surrounding the circumstances of his departure from a former employer, and no meaningful chemicals industry expertise. In Mr. Muñoz's short tenure on the Board, we believe he has already proved unwilling or incapable of driving change or accountability.

Mr. Muñoz appears to be too inexperienced to serve on Huntsman's Board given the Board's poor governance and poor culture of accountability.

- Mr. Muñoz has never served as an independent director on a public Board.
- Despite being a senior member of management at Nissan and Hyundai, Mr. Muñoz does not appear to have any meaningful chemicals expertise.
- In his prior role at Nissan, Mr. Muñoz apparently refused to assist efforts to hold management accountable.
- We believe all of our nominees are more qualified to add value to Huntsman's Board than Mr. Muñoz.

Since Mr. Muñoz was appointed to the Board in January 2022, the Board has continued to undertake shareholder unfriendly actions, suggesting that Mr. Muñoz is either unable to effectuate change or willing to entertain poor governance practices.

- Shortened the nomination window from ~1 month to 10 days in a transparent attempt to prevent shareholders from participating in the Board selection process.
- Repeatedly refused requests to use a universal proxy card despite being widely accepted as a governance best practice.
- Badgered Starboard and its nominees with repeated legal letters.

Starboard Has Proposed a Slate of Strong, Capable, and Independent Nominees That Will Help Drive Accountability at Huntsman

We have compiled a diverse slate of experienced chemical executives and seasoned public company board members who we believe will help instill accountability, improve performance, and demand operational excellence at Huntsman.

- Our highly-qualified nominees have diverse and complementary experiences. Collectively, they are <u>industry-leading experts</u> with extensive experience in <u>chemical operations</u>, <u>corporate governance</u>, <u>mergers and acquisitions</u>, and <u>capital markets</u>.
- We have nominated <u>four director nominees</u> to the 10-person Board, thereby seeking minority representation on the Board on behalf of common shareholders.

Starboard Director Nominees



James L. Gallogly
Fmr Chief Executive Officer,
LyondellBasell Industries N.V.



Sandra Beach Lin
Fmr Executive Vice President,
Celanese Corporation



Susan C. Schnabel
Co-Managing Partner,
aPriori Capital Partners



Jeffrey C. Smith Managing Member, Starboard Value

Wall Street Analysts Also Seem to Believe Our Director Nominees Are Incredibly Well-Qualified

Wall Street analysts have expressed enthusiasm for the quality of Starboard's director nominees, and seem to believe they will be incredibly valuable in helping the Company improve accountability and execution.

"...with Starboard now nominating a slate of directors it has formally challenged HUN's board structure. These nominees are quite qualified in our view, and we think could be quite effective at aiding and improving the upstream, downstream, and financial footprint at the company...productivity should be a perpetual process, and additional oversight and guidance through its evolution could be helpful for a company that does not have a longstanding productivity culture."

BofA Securities January 2022

"Mr. Gallogly carries high esteem for making money for Chemicals investors over the past 10+ years – As CEO of LyondellBasell (LYB), shares outperformed the S&P 500 by 382% and outperformed peer Dow Chemical by 357% from emerging out of bankruptcy in 2010 until Mr. Gallogly announced his retirement in late September 2014...We think he carries four main attributes that investors would welcome to the board of Huntsman (or any Chemical company for that matter): 1) operating acumen and focus on safety + cost, 2) a track record of prudent and shareholder-friendly capital discipline, 3) a reputation of being forthright and outspoken in his views, and 4) a track record of delivering on results."

Barclays January 2022

"Importantly, we believe that Jim Gallogly stands out among the proposed Starboard nominees and the newly added board members with the potential to be especially impactful on investor confidence, and on the contribution that the refreshed board could make to the Company's bottom line and valuation. In our experience covering LyondellBasell when Mr. Gallogly was its CEO, his leadership was both evident in the Company's results and was rewarded by the equity market. We believe that a candidacy of Mr. Gallogly's caliber could greatly enhance the board, in particular in the areas of operational efficiency and cost control."

KeyBanc Capital Markets January 2022

Wall Street Analysts Also Seem to Believe Our Director Nominees Are Incredibly Well-Qualified (cont'd.)

Wall Street analysts have expressed enthusiasm for the quality of Starboard's director nominees, and seem to believe they will be incredibly valuable in helping the Company improve accountability and execution.

"...on balance we tip the scales in Starboard's direction on the strength of one James Lawrence Gallogly. Having years of experience with Jim from the LALLF/LYB days and having a detailed 1x1 conversation with him back during the Trian/DD board nomination saga, we don't doubt he would be a superior addition to the board. We further know Sandra Beach Lin from her CE days and also have a favorable opinion."

Fermium Research January 2022

"Investor questions have centered on one particular nominee, James Gallogly (nominated by Starboard). The primary reason why Mr. Gallogly has stood out to investors is as a result of his strong track record at LyondellBasell. Specifically, Mr. Gallogly joined LyondellBasell in 2009 shortly after the company filed for bankruptcy. Over the subsequent approximately five years, Mr. Gallogly engineered the transformation of LyondellBasell from a company in disarray to one that is now broadly considered to be a best-in-class operator of chemical assets world wide. Of note, the restructuring that took place at LyondellBasell was primarily focused on embedding a culture of cost efficiency and capital discipline."

Morgan Stanley January 2022

James L. Gallogly

Mr. Gallogly's significant operating, financial, and environmental management experience as a senior executive within the chemicals industry, as well as his significant public company board experience would make him a valuable addition to the Board.



- Mr. Gallogly previously served as President of the University of Oklahoma. Prior to that, Mr. Gallogly served as Chief Executive Officer and Chairman of the Management Board at LyondellBasell Industries N.V., a global plastics, chemical, and refining company. Prior to LyondellBasell, Mr. Gallogly served as Executive Vice President of each major business unit at ConocoPhillips. Prior to ConocoPhillips, Mr. Gallogly served as Chief Executive Officer Chevron Phillips Chemical Company, a global plastics and chemical company.
- Mr. Gallogly currently serves as Vice Chairman of the University Cancer Foundation Board of Visitors at the University of Texas M.D. Anderson Cancer Center.
- Mr. Gallogly previously served as a director of Continental Resources, Inc. and
 E.I. du Pont de Nemours and Company.







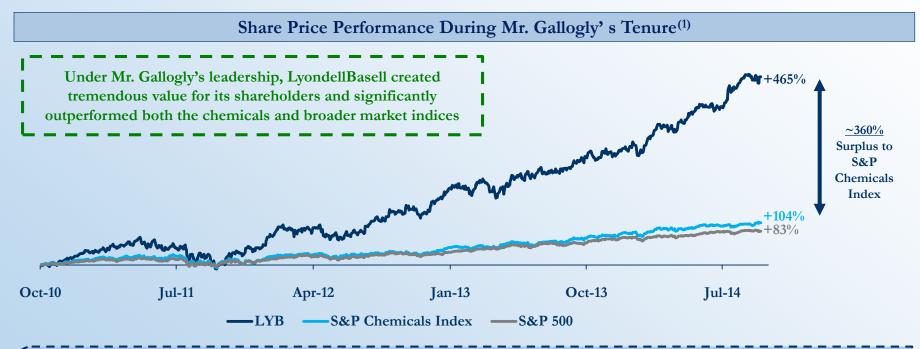






James Gallogly Has A Proven Track Record of Creating Immense Value for Shareholders

Mr. Gallogly was the Chief Executive Officer at LyondellBasell ("LYB") from 2009 to 2015. During his tenure, Mr. Gallogly created significantly more value for shareholders than other chemical peers, Huntsman, and the broader market.



"First of all, I think that multiples are very important in a stock price, obviously. But let's not get too transfixed on the multiple. <u>If I look at</u> the companies that have improved the greatest shareholder value that have gone up over the course of the last 2 1/2 years, 2 years, <u>I think number one on that list is Lyondell.</u> You have Westlake. I think Huntsman is number three on that list."

Peter Huntsman
May 20, 2014

Mr. Gallogly is uniquely qualified to serve on the Board given his impressive record and chemicals expertise.

Sandra Beach Lin

Ms. Lin's significant leadership experience as a senior executive in both the hybrid chemicals and broader industrials industries, coupled with her considerable experience serving on public company boards, would make her a valuable addition to the Board.



- Ms. Lin is the former President and Chief Executive Officer of Calisolar, a global leader in the production of solar silicon. Previously, Ms. Lin was Executive Vice President of Celanese, a global hybrid chemical company. Prior to Celanese, Ms. Lin held various senior executive positions at Avery Dennison, Alcoa, and Honeywell International.
- Ms. Lin currently serves as a director at Avient Corporation, American Electric Power Company, Trinseo S.A., Ripple Therapeutics, and Interface Biologics. At Trinseo S.A., Ms. Lin serves as Chair of the Environmental, Health, Safety, Sustainability and Public Policy Committee, and at American Electric Power Company, Ms. Lin serves as Chair of the Corporate Governance Committee.
- Ms. Lin previously served as a director of WESCO International, Inc.



















Susan C. Schnabel

We believe that Ms. Schnabel's substantial business experience and financial background, coupled with her extensive experience serving as a director of public and private companies, would make her a valuable addition to the Board.



- Ms. Schnabel is the Co-Founder and Co-Managing Partner of aPriori Capital Partners. Previously, Ms. Schnabel served as Managing Director of Credit Suisse Asset Management and Co-Head of DLJ Merchant Banking. Prior to that, Ms. Schnabel served as Chief Financial Officer of PetSmart.
- Ms. Schnabel currently serves as a director of Altice USA, Chair of the Audit Committee of Kayne Anderson BDC, a Trustee of Cornell University, and a director of various other university and non-profit Board of Directors.
- Ms. Schnabel previously served as a director of Versum Materials, STR Holdings, Neiman Marcus, Pinnacle Gas Resources, Rockwood Holdings, Shoppers Drug Mart Corporation (TSX), and other private company Board of Directors.

















Jeffrey C. Smith

We believe that Mr. Smith's extensive knowledge of the capital markets, corporate finance, and public company governance practices as a result of his investment experience, together with his significant public company board experience, would make him a valuable addition to the Board.



- Mr. Smith is a Managing Member, Chief Executive Officer, and Chief Investment Officer of Starboard Value LP. Prior to founding Starboard, he was a Partner Managing Director of Ramius LLC, and the Chief Investment Officer of Ramius Value and Opportunity Master Fund Ltd.
- Mr. Smith currently serves as Chair of the Board of Directors of Papa John's International, and as a director of Cyxtera Technologies.
- Mr. Smith previously served as Chair of the Board of Directors of Advance Auto Parts, Darden Restaurants, and Phoenix Technologies. In addition, Mr. Smith has also served as a director of many other public companies.

















We Believe There Are Specific Operational Improvement Opportunities at Huntsman

Summary of Operational Improvement Opportunities

Gross Profit Improvement

- In Polyurethanes, we believe the Company should <u>abandon use of integrated margins</u>, and separately measure profitability for its upstream and downstream businesses, making sure to account for upstream-to-downstream product transfers at market prices.
 - We believe <u>measuring integrated margins skews the Company's view of product profitability</u>, and may be <u>masking poorly performing businesses</u> or impeding the Company's pricing strategy.
- Significantly <u>reduce contracts where price is tied to raw material indices</u>, which diminishes the Company's ability to take advantage of favorable market changes, and <u>eliminates the Company's ability to price for value</u> we don't believe the margin stability gained leads to higher cycle average profitability.
- Restructure sales force compensation to <u>prioritize gross profit or contribution margin rather than</u> <u>revenue</u>.
- **Expand and empower the Company's strategic marketing function**, and allow it to coordinate pricing, product innovation, and portfolio rationalization based on robust benchmarking, market, and customer data.
 - We believe the Company may retain a commodity cost-plus pricing strategy even for its newer differentiated downstream businesses.

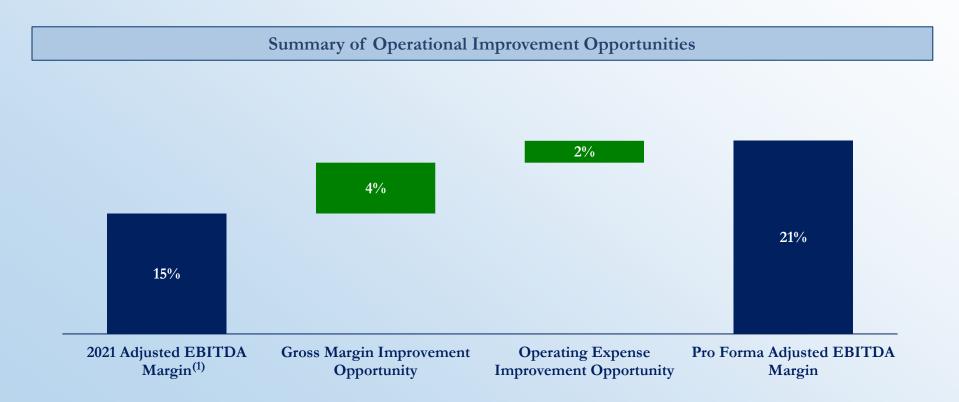
Operating Expenses

- We believe the Company should <u>standardize its commercial structure around either geography or end</u> <u>market</u> as we believe a matrixed approach leads to internal confusion and headcount duplication.
- Develop a robust R&D project development and screening process with input from sales, marketing, and manufacturing / supply chain in order to eliminate long-tail of low-probability R&D projects.
- Study and formulate a plan for relocating R&D headcount away from high-cost European countries.
- **Explore further consolidation of ERP systems and data silos** to reduce support function costs and accelerate decision-making.

We Believe There Are Opportunities to Significantly Improve Adjusted EBITDA Margins

We believe that Huntsman can improve its Adjusted EBITDA margin by ~600bps on a run-rate basis.

• We believe there are attractive opportunities to improve commercial execution, and reallocate corporate resources, as well as streamline manufacturing, supply chain, and other operating expenses.



We believe significant value can be unlocked from operational improvements.

In Summary, We Believe There Is an Opportunity to Create Substantial Value at Huntsman

Huntsman shareholders deserve a strong, capable, and independent Board that will drive accountability and create value for all shareholders.

- Huntsman is a Company with <u>highly attractive assets</u>, <u>strong market positions</u>, and <u>diverse product portfolios</u>, <u>innovative chemistries</u>, and a <u>difficult-to-replicate manufacturing footprint</u>.
- Over many years, we believe the Company has repeatedly made <u>attractive promises to shareholders only to ultimately fail to deliver</u>.
- We believe the Board has also demonstrated <u>continued poor governance</u> and has <u>consistently failed to hold</u> <u>management accountable</u>.
- While the Board claims to have refreshed its members, based on actions undertaken by this "refreshed" Board, we have <u>little confidence that these new directors will stand up to an entrenched management team</u> for the benefit of all shareholders.
- To realize the immense value creation potential that we believe is available at Huntsman, the Company needs strong independent board members who will demand both improved performance and accountability, in order to help drive improved results and shareholder value.

We believe Huntsman urgently needs strong independent board members who will demand accountability and work to maximize value for <u>ALL</u> shareholders.

Change Is Necessary – Protect and Enhance Your Investment by Voting on the BLUE Proxy Card Today

- Starboard has a 20-year history of driving operational, financial, and strategic turnarounds to unlock value for all shareholders.
- We believe change is needed after a decade of missed expectations and with a Board that has failed to drive a culture of accountability.
- We believe we have a superior slate of director nominees that will drive a culture of accountability.
- Vote on Starboard's BLUE proxy card today.

VOTE for meaningful change

VOTE to allow us to help improve Huntsman for the benefit of ALL shareholders

VOTE on Starboard's BLUE proxy card today

Supplemental Information

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A) Glossary

Glossary

We define below key terms referenced throughout this presentation.

- Proxy Peers: Used by the Board for executive compensation benchmarking.
 - In this presentation, Starboard uses Proxy Peers to benchmark the Company's executive compensation.

Company's Explanation for How Proxy Peers Are Chosen

The Proxy Peers are intended to be representative of the companies against whom we compete in the global chemical industry for business opportunities and executive talent. Criteria used to select the Proxy Peer companies include financial measures (i.e., revenue, market capitalization and/or net income) and the industry segment in which we operate (i.e., organic chemical products and inorganic chemical products). The Compensation Committee, in consultation with Meridian, reviews the composition of the Proxy Peers annually, resulting in some variation in the composition of the group from time to time. As a result of a review in July 2019, the Compensation Committee removed three companies (Praxair, PolyOne Corporation and Ashland Global Holdings Inc.) and added one company (Ecolab Inc.). For the compensation benchmarking review prepared to inform 2020 compensation decisions, our Proxy Peers consisted of the following 14 companies:

- Performance Peers: Used by the Board to measure relative TSR and consists of companies that the Board believes Huntsman competes against for market share and investor capital.
 - In this presentation, Starboard uses Performance Peers to benchmark the Company's TSR and financial performance.

Company's Explanation for How Performance Peers Are Chosen

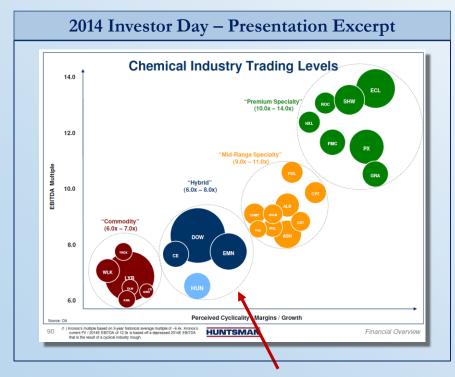
The company peer group used to determine relative TSR performance (the "2020 Performance Peers") represents industry-specific public companies against whom we compete for market share. Although there is some overlap between the two groups, the 2020 Performance Peers, as further described below, differ from our Proxy Peers because the 2020 Performance Peers are companies whose valuations are influenced by similar financial measures and we compete against these companies for market share and investor capital.

An overview of the companies included in each peer set is shown below.

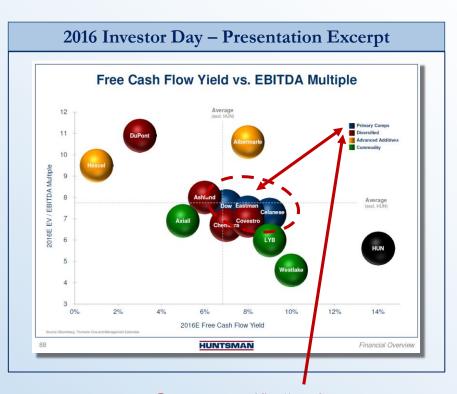
Overview of the Company's Proxy and Performance Peers per the Company's 2021 Proxy Statement

Company	Market Capitalization (\$bn)	Proxy Peers (Benchmark Compensation)	Performance Peers (Benchmark TSR & Financial Performance)
The Sherwin-Williams Company	\$69.2	✓	
Air Products & Chemicals Inc.	53.3	✓	
Ecolab Inc.	51.7	✓	
Dow Inc.	43.9		✓
PPG Industries	33.3	✓	
LyondellBasell Industries N.V.	32.1	✓	
Albemarle Corporation	22.5		✓
The Mosaic Company	18.2	✓	
RPM International Inc.	18.2	✓	
Eastman Chemical Company	15.6	✓	✓
Celanese Corporation	15.3	✓	✓
Avery Dennison Corporation	14.9	✓	
Westlake Chemical Corporation	14.1	✓	
Covestro AG	10.5		✓
Sealed Air Corporation	10.1	✓	
Olin Corporation	8.0	✓	
Clariant AG	5.8		✓
Ashland Global Holdings	5.4		✓
The Chemours Company	4.6	✓	
Lanxess AG	4.4		✓
H.B. Fuller Company	3.7		✓
Kraton Performance Polymers Inc.	1.5		✓

Within the Performance Peers, the Company has historically made reference to Celanese, Dow, and Eastman as the most comparable to Huntsman – both the 2014 and 2016 Investor Days showed these three companies as being Huntsman's primary comparables.



Company highlights Celanese, Dow, and Eastman as being in the same grouping as Huntsman



Company specifically refers to Celanese, Dow, and Eastman as "Primary Comps"

The Company has historically made reference to Celanese, Dow, and Eastman as its main comparables.

Over the years, on multiple occasions, management has also referred to Celanese, Dow, and Eastman as the most comparable companies to Huntsman.

Examples of Management References to Celanese, Dow, Eastman as Huntsman's Main Comparables

"Well, listen, I think you're going to see our valuations and a rerating of our multiple move up without this volatility. I think actually, in a funny way, you're going to see rerating of multiples for TiO2. We're concentrating at 1 or 2 turns higher than Huntsman is. <u>And Huntsman pure play comps like Celanese, Eastman, Dow are 1.5 turns higher than we are. I think you're going to see multiple expansion on both sides.</u>"

Kimo Esplin, Former CFO
May 2017

"We think we look at it and awful lot like a Dow and Eastman and the Celanese and I'd encourage you to look at the quality of the business as you heard today relative to their portfolio."

Kimo Esplin, Former CFO March 2016

"I think if anything, perhaps we've been looked at as a large TiO2 company with a bunch of other chemicals off to the side. <u>I think that</u> when you look at the quality of our business, particularly in those non-TiO2, we believe that we deserve a multiple that would be akin to a Celanese, an Eastman, a Dow Chemical, some of our traditional peers."

Peter Huntsman, President & CEO
December 2013

Management has historically referred to Celanese, Dow, and Eastman as its main comparables.

Wall Street analysts have noted that Huntsman shares a highly comparable commodity-to-specialty business mix as Celanese and Eastman.

Examples of Wall Street Analyst References to Celanese, Dow, Eastman as Huntsman's Main Comparables

"On valuation, despite an earnings profile (25% commodity / 75% specialty) in-line with differentiated peers Celanese (8.3x '22E EBITDA) and Eastman (9.2x '22E EBITDA), Huntsman (6.1x '22E EBITDA) continues to trade more like a commodity chemical company (Lyondell: 5.4x '22E EBITDA)"

Deutsche Bank February 2022

"We view multiple expansion to more closely in line with diversified chemical peers Celanese (CE) and Eastman (EMN) as still more reflective of a blue sky scenario. Although both of those companies have similar mix of commodity/specialty businesses, they trade at higher multiples (currently ~9x EV/EBITDA NTM) as a result of their higher margin structures (mid to low 20s EBITDA margins vs. Huntsman's mid-teens levels)."

Morgan Stanley November 2021

"HUN's Nov. 9 investor day will be first deep-dive since May 2018. Since then HUN divested the bulk of its commodity chems (~8x EV/EBITDA) & consumer adhesives (~15x) exposure & acquired bolt-on specialty polyurethanes & epoxies (~8x post synergies)... Specialties vs. basics mix is most often compared to EMN & CE (i.e. integrated acetyls v integrated MDI at HUN)."

4uoust 2021

August 2021

Wall Street analysts have referred to Celanese and Eastman as having a comparable business mix to Huntsman.

As a result, when discussing TSR and financial performance, we also make reference to Celanese, Dow, and Eastman as "Primary Peers."

Overview of Peer Groups Referred to in This Presentation

		Proxy Peers	Performance Peers	Primary Peers
	Market	(Benchmark	(Benchmark TSR &	(Benchmark TSR &
Company	Capitalization (\$bn)	Compensation)	Financial Performance)	Financial Performance)
The Sherwin-Williams Company	\$69.2	✓		
Air Products & Chemicals Inc.	53.3	✓		
Ecolab Inc.	51.7	✓		
Dow Inc.	43.9		✓	✓
PPG Industries	33.3	✓		
LyondellBasell Industries N.V.	32.1	✓		
Albemarle Corporation	22.5		✓	
The Mosaic Company	18.2	✓		
RPM International Inc.	18.2	✓		
Eastman Chemical Company	15.6	✓	✓	✓
Celanese Corporation	15.3	✓	✓	✓
Avery Dennison Corporation	14.9	✓		
Westlake Chemical Corporation	14.1	✓		
Covestro AG	10.5		✓	
Sealed Air Corporation	10.1	✓		
Olin Corporation	8.0	✓		
Clariant AG	5.8		✓	
Ashland Global Holdings	5.4		✓	
The Chemours Company	4.6	✓		
Lanxess AG	4.4		✓	
H.B. Fuller Company	3.7		✓	
Kraton Performance Polymers Inc.	1.5		✓	

B) Other Missed Expectations

Despite Repeatedly Committing to Shareholders That the Company Would Not Take on Leverage to Do M&A...

The Company had consistently communicated to shareholders that it was focused on achieving an investment grade debt profile and was not interested in adding debt to execute large M&A transactions.

Commentary From Management Regarding M&A Discipline

"I hear what you're saying about the acquisition and the history, but really it's been six, seven years since we've made an acquisition more than \$100 million. So we've moved past that. Really the financial priority for the Company as set out by the Board and the senior management team is continue to improve the credit profile."

Steve Heskett, Vice President - Treasurer September 2011

"Smaller bolt-on acquisitions, particularly in fast-growing, developing markets that have a very strong synergistic, a post-synergistic sort of a payback for us, \$10 million-\$20 million sort of acquisitions -- <u>I don't believe this is the time to kind of bet the farm and go out and leverage up the balance sheet.</u> I don't think that we've -- I think reducing our debt right now is more important than expanding our debt."

Peter Huntsman, President & CEO May 2012

"But I don't see in today's -- where the market, I think, is putting a premium on risk reduction. <u>I don't see a scenario today, at least not one that sits readily before me, where we are going to take our balance sheet and load it up with debt. So, M&A, large M&A I don't think is a high priority.</u>"

Peter Huntsman, President & CEO November 2012

Huntsman repeatedly told shareholders that it would not take on leverage to execute large M&A.

...In 2013, Huntsman Re-Levered Its Balance Sheet to Acquire Rockwood's TiO2 Business for \$1.3 Billion

In <u>September 2013</u>, Huntsman announced that it was be acquiring Rockwood's TiO2 business for \$1.1 billion in cash, assuming \$0.2 billion in pension liabilities, and increasing its leverage ratio from ~2.5x (i.e. near investment grade) to ~3.3x.

"We continue to remain focused as a Company and our Board of Directors on deleveraging. I think that when you look at our targets going out 2015 and 2016, our leverage ratios during that time period, particularly when you take into account an IPO during that time period, that our leverage ratios go to our long-time stated objective of 2.0 times our EBITDA. It is our intention within the 24-month period to be able to take this combined business, this pigments business, which will be in excess of \$3.5 billion in sales and have a normalized EBITDA in excess of \$0.5 billion, take this Company public and use that as an opportunity to create further shareholder value."

Peter Huntsman, President & CEO September 2013

- As background, Huntsman had a legacy TiO2 business that was acquired in 1999, which it believed would have <u>meaningful</u> <u>synergies with Rockwood's TiO2 business</u>.
- The Company justified the transaction by providing attractive financial projections to shareholders, and also <u>committed to</u> <u>IPO the combined TiO2 business within 24 months of closing the transaction</u>.
 - The Company projected that its pro forma TiO2 business would generate \$3.5 billion of revenue and \$500 million of Adjusted EBITDA.
 - The Company also committed to <u>regain an investment grade balance</u> sheet within the same 24 month period.
- The transaction ultimately <u>closed in October 2014</u>.

The Company provided shareholders with attractive financial projections and a commitment to expeditiously separate its pro forma TiO2 business as justification for the transaction.

The Company Expressed Strong Confidence In Its Projections Regarding the Business

In the 12 months following the Rockwood TiO2 acquisition announcement, the Company repeatedly expressed strong confidence in the financial and strategic merits of the transaction.

"If we look at the acquisition, I don't think a great deal has changed on our outlook and our timing. We do obviously know more about what's going on with Rockwood. I think that if anything, we feel better about our numbers, we feel better about our synergies. The approval processes and so forth going along. I would just emphasize this is a \$1.1 billion acquisition; \$225 million of pension assumptions; and 5.5 times adjusted EBITDA, 3.3 times pro forma EBITDA with the cost cutting taken for the \$130 million of cost savings; and I think \$0.60 per share accretion. And we hope to be able to take this public within 24 months after closing."

Peter Huntsman, President & CEO

December 2013

"I don't have the Rockwood acquisition up here, but, again, <u>let me just say that I believe that that is an acquisition that is going to significantly create shareholder value.</u>...As I look at this, and you look at the top here, <u>the \$575 on the TiO2 side</u>, is the \$130 million of synergy really possible in the Rockwood deal? We're going to be getting into that number today and why we believe that that's -- I wouldn't say that it's a stretched number. I think it's a somewhat aggressive number, but <u>I think there's probably room to do even better than that.</u>"

Peter Huntsman, President & CEO

March 2014

"A few weeks ago we successfully completed the acquisition of Rockwood's performance additives and specialty titanium dioxide businesses. As we've now had an opportunity to visit all of our sites, associates, and many of our customers, we feel stronger about this business than ever before."

Peter Huntsman, President & CEO

October 2014

The Company seemed very confident in the financial and strategic merits of its Rockwood TiO2 acquisition.

The Company Made Three Commitments to Shareholders Regarding the Rockwood TiO2 Transaction

To justify the Rockwood TiO2 transaction, the Company made three compelling financial commitments to its shareholders.

Summary of Financial Commitments Regarding Rockwood TiO2 Transaction

Achieve \$3.5 Billion of Sales by 2016

"It is our intention within the 24-month period to be able to take this combined business, this pigments business, which will be in excess of \$3.5 billion in sales..."

Peter Huntsman, President & CEO September 2013

Achieve \$0.5 Billion of Adjusted EBITDA by 2016 "It is <u>our intention within the 24-month period</u> to be able to take this combined business, this pigments business... and <u>have a normalized EBITDA in excess of \$0.5 billion</u>"

Peter Huntsman, President & CEO
September 2013

Reduce Leverage to 2.0x by 2016

"We continue to remain focused as a Company and our Board of Directors on deleveraging. I think that when you look at our targets going out 2015 and 2016...our leverage ratios go to our long-time stated objective of 2.0 times our EBITDA."

Peter Huntsman, President & CEO September 2013

The Company presented three financial targets to justify the Rockwood TiO2 transaction to shareholders.

Unfortunately, In the Years Following the Rockwood Transaction, Revenue Failed to Reach the Company's Target

After completing the Rockwood TiO2 transaction in October 2014, the Company's TiO2 segment revenues declined significantly over the following two years.

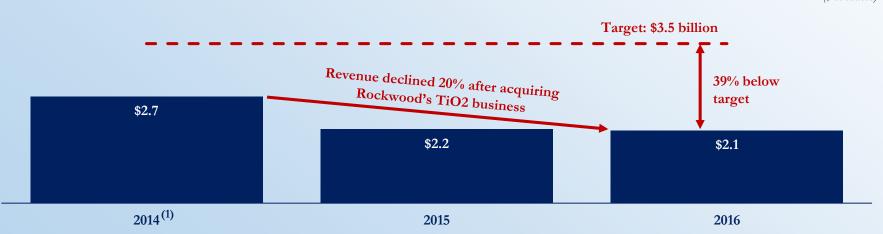
The Company Discusses the Revenue Outlook for Its TiO2 Business Post-Rockwood Transaction

"It is our intention within the 24-month period to be able to take this combined business, this pigments business, which will be in excess of \$3.5 billion in sales..."

Peter Huntsman, President & CEO
September 2013

Huntsman Actual TiO2 Revenue vs. Initial Target at Time of Rockwood Transaction

(\$ in billions)



Actual revenue for the Company's TiO2 business ended up significantly lower than what had been communicated to shareholders at the time of the Rockwood transaction.

Adjusted EBITDA Also Failed to Reach the Company's Stated Target

Adjusted EBITDA in the Company's TiO2 segment also declined significantly in the years following completion of the Rockwood TiO2 transaction.

The Company Discussing the Adjusted EBITDA Outlook for Its TiO2 Business Post-Rockwood Transaction

"It is our intention within the 24-month period to be able to take this combined business, this pigments business... and have a normalized EBITDA in excess of \$0.5 billion"

Peter Huntsman, President & CEO
September 2013

Huntsman Actual Pigments Adjusted EBITDA vs. Initial Target at Time of Rockwood Transaction

\$225

Adjusted EBITDA declined over 40% after acquiring Rockwood's TiO2 business
\$61

2014⁽¹⁾
2015

2016

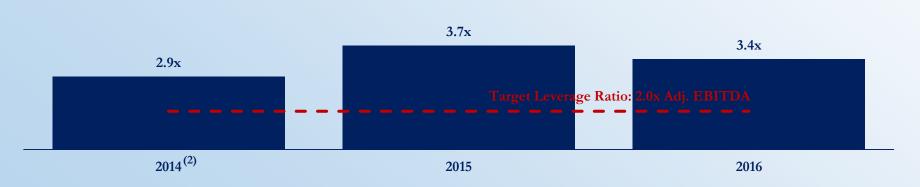
Actual Adjusted EBITDA for the Company's TiO2 business ended up significantly lower than what had been communicated to shareholders at the time of the Rockwood transaction.

The Company Also Failed to Reduce Its Leverage Ratio

The Company's leverage ratio remained elevated in the years following the Rockwood transaction, despite Huntsman's commitment to shareholders that it would quickly return to an investment grade balance sheet.

"We continue to remain focused as a Company and our Board of Directors on deleveraging. I think that when you look at our targets going out 2015 and 2016, our leverage ratios during that time period, particularly when you take into account an IPO during that time period, that our leverage ratios go to our long-time stated objective of 2.0 times our EBITDA." Peter Huntsman, President & CEO September 2013

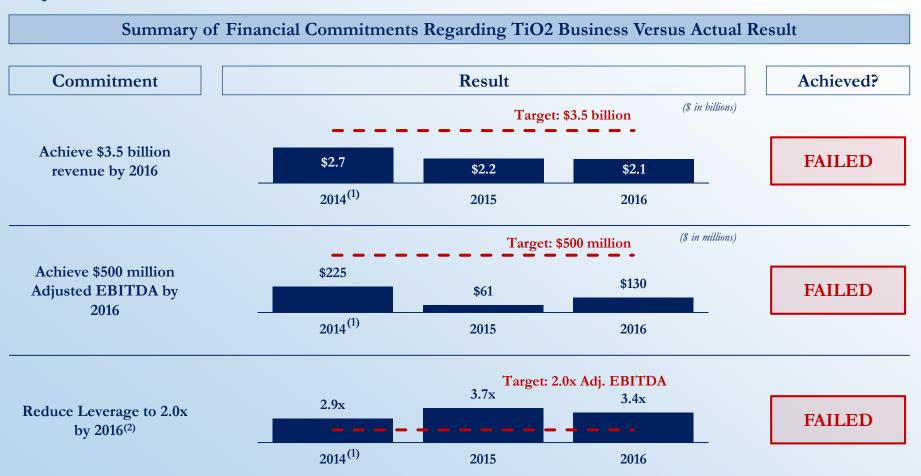
Huntsman Net Leverage Ratio vs. Initial Target at Time of Rockwood Transaction⁽¹⁾



The Company's actual net leverage ratio ended up significantly higher than what had been communicated to shareholders at the time of the Rockwood transaction.

In Summary, None of the Company's Financial Commitments Regarding its TiO2 Business Were Realized

The Company made a series of financial commitments to shareholders regarding the Rockwood TiO2 acquisition, but none of those commitments were realized.



The Company failed to achieve the financial targets it had presented to shareholders regarding the acquisition.

The Timing and Structure For Separating the TiO2 Business Also Failed to Meet Expectations

The Company also made a series of commitments regarding timing and structuring of its TiO2 separation, almost none of which came to fruition.

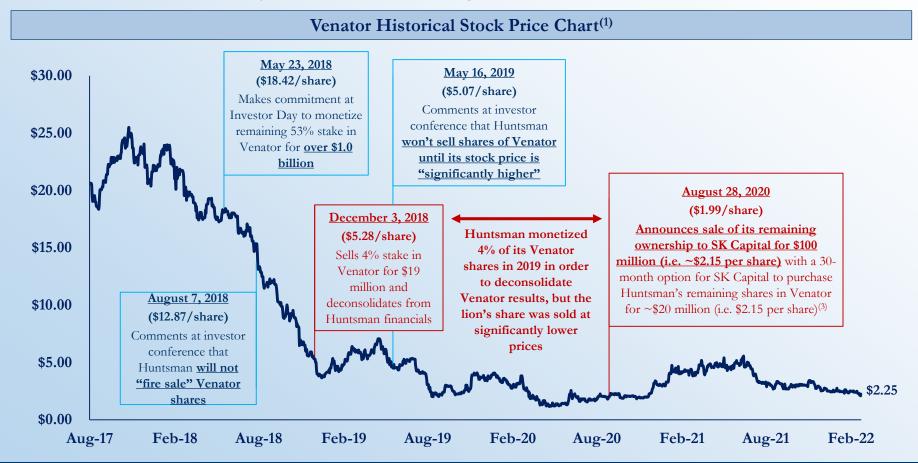
Summary of Timing and Structuring Commitments Regarding TiO2 Business Versus Actual Result

Commitment Result "Slide 6 walk you through a little more about what Peter outlined, Did not spin-off TiO2 business Separate the TiO2 that it is our intention within two years of close to list the until August 2017, nearly three business within combined Pigments businesses and do an IPO." vears after closing the Rockwood two years after Kimo Esplin, CFO transaction close TiO2 acquisition in October 2014 September 2013 Did not deconsolidate until "And I might just add -- and the fourth [quarter] this next year, Deconsolidate the December 2018, sixteen months we will be deconsolidating our TiO2 business and our TiO2 business at after the separation, and more pigments business." the time of Peter Huntsman, President & CEO than four years after closing the separation *June 2015* initial acquisition "It is our assumption at this point that our Company will keep a minority economic [interest]... Obviously, we will be spinning off Separate the TiO2 greater than 51% to allow it to be -- as far as the voting control, The spin-off was not tax-free business in a taxto allow it to be a tax free spin." free spin-off Peter Huntsman, President & CEO August 2016

The Company's commitments regarding the separation of its TiO2 business were also not met.

The Company Disposed of Venator at "Fire Sale" Prices After Refusing for Years to Sell at Significantly Higher Prices

In August 2017, Huntsman IPO'd its TiO2 business, Venator, into a publicly-traded entity while retaining a 53% stake, which the Company committed to monetizing for over \$1.0 billion.



Huntsman committed to monetizing its Venator stake for over \$1.0 billion, but ultimately received less than 15% of that amount after conducting a "fire sale" in 2020. (2)

In Summary, Every Commitment Made by the Company Regarding Its TiO2 Business Failed to Materialize

Date	Commitment	Result
2013	Achieve \$3.5 billion of revenue in the TiO2 business by 2016.	FAILED
2013	Achieve \$0.5 billion of Adjusted EBITDA in the TiO2 business by 2016.	FAILED
2013	Reduce the Company's leverage to 2.0x Adjusted EBITDA by 2016.	FAILED
2013	Separate the TiO2 business within two years of transaction close (i.e. 2016).	FAILED
2015	Deconsolidate the TiO2 business at the time of separation.	FAILED
2016	Separate the TiO2 business in a tax-free spin-off.	FAILED
2018	Monetize remaining 53% stake in Venator for at least \$1.0 billion.	FAILED

The Company made a series of failed commitments regarding its TiO2 business.

A Similar Set of Events Also Occurred at Textile Effects, Which Was Acquired in 2006

In 2006, Huntsman acquired a manufacturer of textile dyes and chemicals from Ciba Specialty Chemicals for \$253 million.

Huntsman Announces Acquisition of Textile Effects Business in February 2006

Huntsman to purchase Ciba Textile Effects business

Feb 20, 2006

Acquisition Will Expand Differentiated Products Portfolio

The Woodlands, TX – Peter R. Huntsman, President and CEO of Huntsman Corporation (NYSE: HUN), announced today that the company has entered into a definitive agreement to acquire the global Textile Effects business of Ciba Specialty Chemicals Inc. for CHF 332 (\$253 million).

Headquartered in Basel, Switzerland, the Textile Effects business manufactures a broad range of chemical and dye products that enhance the performance properties and color of finished textiles and materials. It serves over 10,000 customers located in 80 countries and is the leading global supplier of comprehensive solutions for the textile industry. The business has approximately 4,200 employees and operates eleven primary manufacturing facilities located in eight countries.

Huntsman acquired its Textile Effects business from Ciba Specialty Chemicals in 2006.

The Textile Effects Business Was Supposed to Further the Company's Differentiated Downstream Strategy

The Company acquired Textile Effects believing it would have tremendous synergy with existing businesses and would provide its Performance Products division with downstream formulation capabilities.

Comments From Management Explaining Rationale for Acquiring Textile Effects

"We think that this business -- that parts of this business are very attractive from a growth basis. There's tremendous synergy with our existing business. We believe that as we focus more and more downstream, value-added formulation formulated products, building on customer relationships and so forth, as we look at the manufacturing sites, we share a number of sites in China and Europe, where we will be able to drive cost out of this system. We see areas of opportunity to further technology with our surfactants technology, our amines technology and with some of our other technologies that we have in house, we see opportunities to expand into the textile industry here and move further downstream."

Peter Huntsman, President & CEO February 2006

"When you think about our three differentiated businesses, we have good intermediate positions in MDI and we have formulation businesses that really bring it right down to the customer level. And in Advanced Materials, we have great intermediates in basic liquid epoxy resins and then we have really good formulation houses throughout the world that go into adhesives and composites and all sorts of things. In our third differentiated business, Performance Products, we don't have that formulation business. We have a great intermediates business in amines and surfactants and maleic anhydride. And we believe this Textile Effects business will give us that formulation approach that is close to customers, particularly in Asia, where we can move beyond the intermediates into the more formulation area."

Kimo Esplin, CFO February 2006

The Company believed Textile Effects would enhance the value of its existing businesses.

The Company Believed Profitability of Its Textile Effects Business Would Be Meaningfully Improved

Following the acquisition, the Company repeatedly expressed confidence that it would significantly improve the profitability of Textile Effects over a two year time period.

Comments From Management Regarding Profit Improvement Opportunity at Textile Effects

"...we announced the acquisition of Ciba's textile effects business. This was an acquisition of roughly \$255 million with an \$88 million LTM EBITDA. It is our objective over the course of the next two years to invest about \$100 million into that textile effects business, and we believe we can get that EBITDA up to about 15%, 16% of sales; increase that EBITDA from its present rate of about \$90 million run rate, upwards of about \$150 million run rate."

Peter Huntsman, President & CEO September 2006

"We are doing the very same thing in textile effects where over the next two years, we're going to spend \$150 million and take an EBITDA that is roughly \$80 million and we're going to take it to \$150 million of EBITDA."

Kimo Esplin, CFO March 2007

"...our textile effects business continues to make good progress on the restructuring program that we kicked off this last year. Our goal is to capture \$75 million in cost savings and drive EBITDA margins to the mid-teens. In fact SG&A and R&D costs in the textile effects declined by almost \$9 million or 17% as compared to second quarter levels."

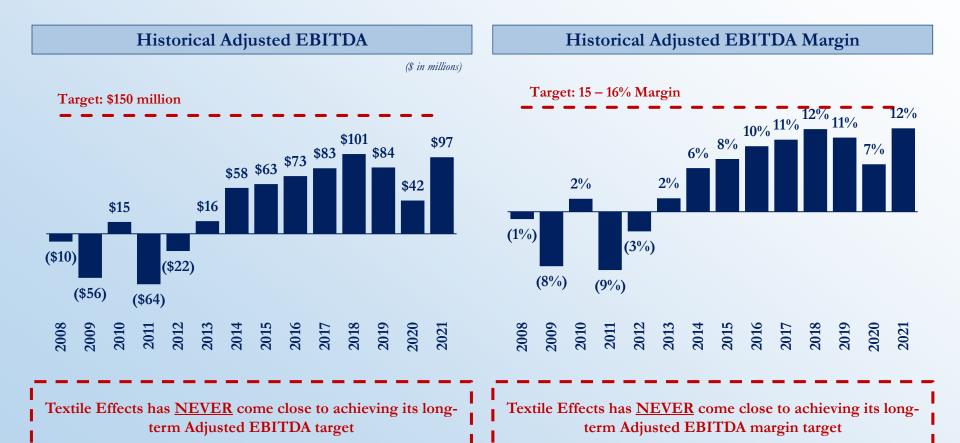
Peter Huntsman, President & CEO

July 2007

The Company believed that it would nearly double Adjusted EBITDA in the Textile Effects business and raise Adjusted EBITDA margins into the mid-teens.

Unfortunately, Over the Past Fifteen Years, Textile Effects Has Failed to Deliver on Expectations

While the Company had expected Textile Effects to deliver \$150 million of Adjusted EBITDA and mid-teens Adjusted EBITDA margins in the first few years after acquisition, the business has never reached these goals.



Even FIFTEEN YEARS later, Textile Effects has failed to deliver on management's initial expectations.

Shareholders Also Learned That Textile Effects Actually Had Little Synergy With the Rest of the Business

When Textile Effects was initially acquired, shareholders were told that there would be tremendous synergy with existing businesses – this seems to have been an erroneous assumption.

Management Explains Textile Effects Will Have Tremendous Synergy With the Rest of Huntsman...

"We think that this business -- that parts of this business are very attractive from a growth basis. There's tremendous synergy with our existing business. We believe that as we focus more and more downstream, value-added formulation formulated products, building on customer relationships and so forth, as we look at the manufacturing sites, we share a number of sites in China and Europe, where we will be able to drive cost out of this system. We see areas of opportunity to further technology with our surfactants technology, our amines technology and with some of our other technologies that we have in house, we see opportunities to expand into the textile industry here and move further downstream."

Peter Huntsman, President & CEO February 2006

...Ten Years Later, Management Explains Textile Effects Does Not Have Synergy With the Rest of Huntsman

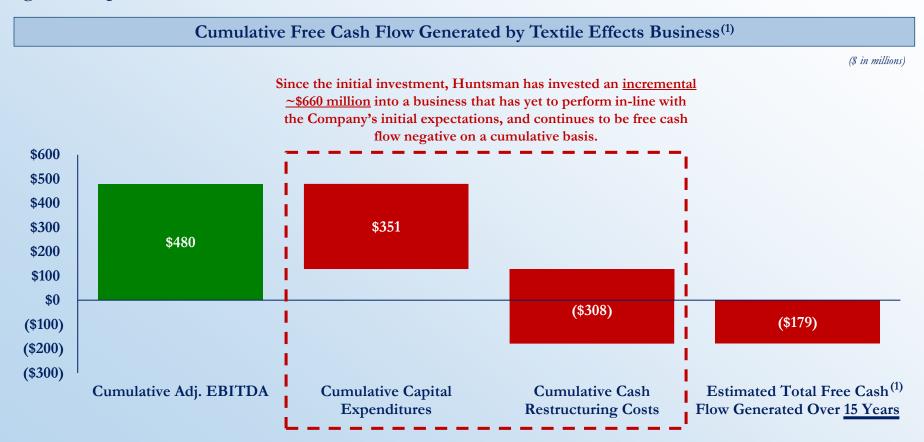
"When you look at this [Textile Effects], just kind of this box of chemistry, where there is overlap, there is synergy and so forth, <u>textile</u> effects, it's kind of somewhat outside of that, we don't share a common chemistry..."

Peter Huntsman, President & CEO
May 2016

The Company admitted that Textile Effects, in fact, did not have much synergy with the rest of Huntsman.

In Addition, On a Cumulative Basis, Textile Effects Has Not Created Value for Shareholders

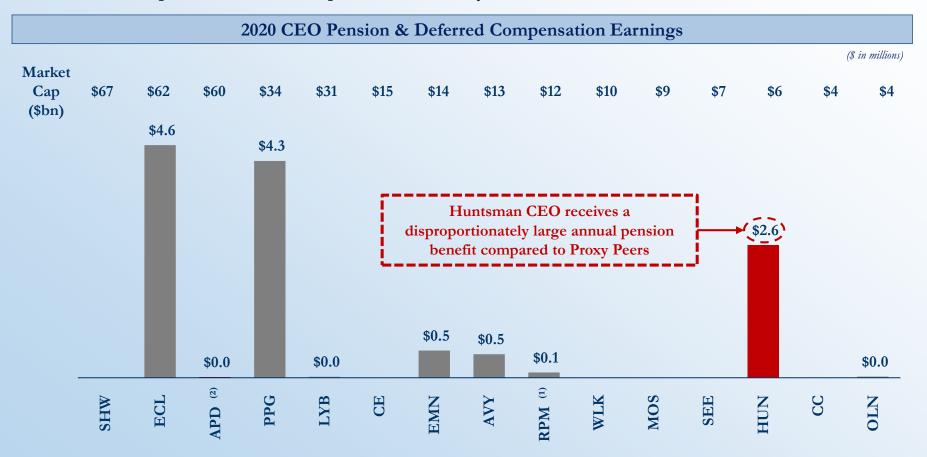
Despite investing ~\$660 million in the business since the initial purchase in 2006, Textile Effects has not generated positive cumulative free cash flow for shareholders.



We question whether the cash flows invested in Textile Effects could have been repurposed towards higherreturning projects. C) Other Compensation Concerns

Management Receives Annual Pension Benefits Well In Excess of Proxy Peers

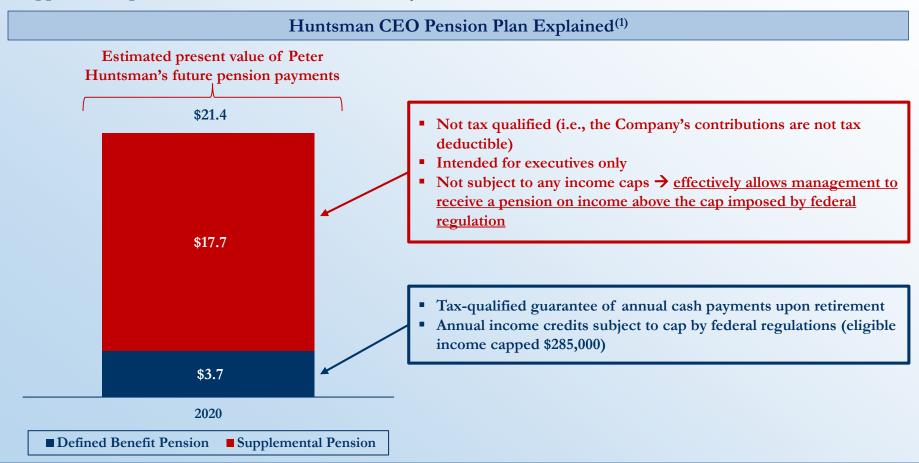
In addition to receiving an outsized base compensation and annual cash bonus, management also receives excessive annual pension benefits compared to their Proxy Peers.



The Board has also chosen to provide management with a generous pension that we believe further skews the Company's pay practices relative to its Proxy Peers.

As a Result, Huntsman Management Has Accumulated Considerable Pension Benefits

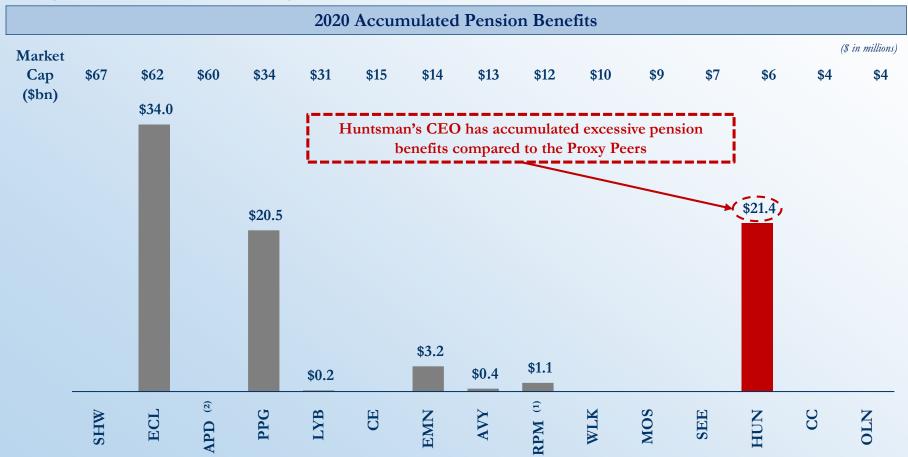
As of 2020, <u>Huntsman's CEO had accumulated over \$21 million in pension benefits</u>. While Mr. Huntsman has a traditional defined benefit pension, the bulk of the accumulated pension benefits are in a non-qualified supplemental pension intended for executives only.



Sizable guaranteed annual pension benefits further reduce accountability.

Unsurprisingly, Huntsman Has Among the Largest Accumulated CEO Pension Benefits Among Proxy Peers

Huntsman's <u>CEO has accumulated over \$21 million of pension benefits</u>, in stark contrast to the majority of Proxy Peers, which do not have any accumulated CEO pension benefits.



Why has the Board decided to let pension benefits continually accrue counter to the norms set by the majority of other Proxy Peers?

The Board Has Also Regularly Provided Additional One-Time Cash Bonus Payments For Arbitrary Milestones

Management has regularly received discretionary cash bonuses for completing M&A transactions, navigating challenging operating conditions, or reaching successful litigation outcomes – we believe management should be rewarded for shareholder value creation, not for achieving seemingly arbitrary milestones.

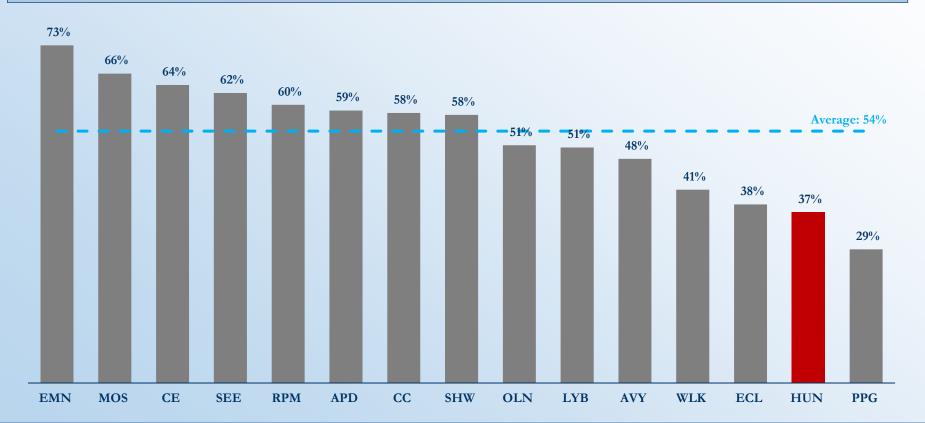
Fiscal Year	Description of Milestone	Award ⁽¹⁾
2007	Payment for successful acquisition and integration of Textile Effects, and successfully divesting both the U.K. base chemical business and U.S. base chemicals / polymers business.	\$2.0 million
2009	Payment for successful litigation against Credit Suisse, Deutsche Bank, Apollo Global Management, and Hexion, as well as successfully managing the business during such litigation.	\$3.0 million
2014	Payment for completing the acquisition of Rockwood's TiO2 business.	\$0.2 million
2017	Payment for completing the separation / IPO of Venator (i.e. Huntsman's TiO2 business).	\$1.7 million
2019	Payment for completing the sale of Huntsman's Chemical Intermediates business.	\$3.7 million

We question whether the above milestones are strongly correlated with shareholder value creation.

Overall, We Believe Management Does Not Have Sufficient Performance-Linked Incentive Compensation

As a result of a high fixed base salary and substantial other income (e.g., pension benefits, etc.), <u>management's</u> total pay package is disproportionately skewed towards non-performance-based compensation.

Performance-Linked Pay as a % of Total Target Compensation (Incl. Pension Benefits and Other)(1)(2)(3)



We believe the Board has structured management compensation in a manner that diminishes accountability.



D) Ideas to Improve Performance

We Want to Work With Huntsman to Improve Performance

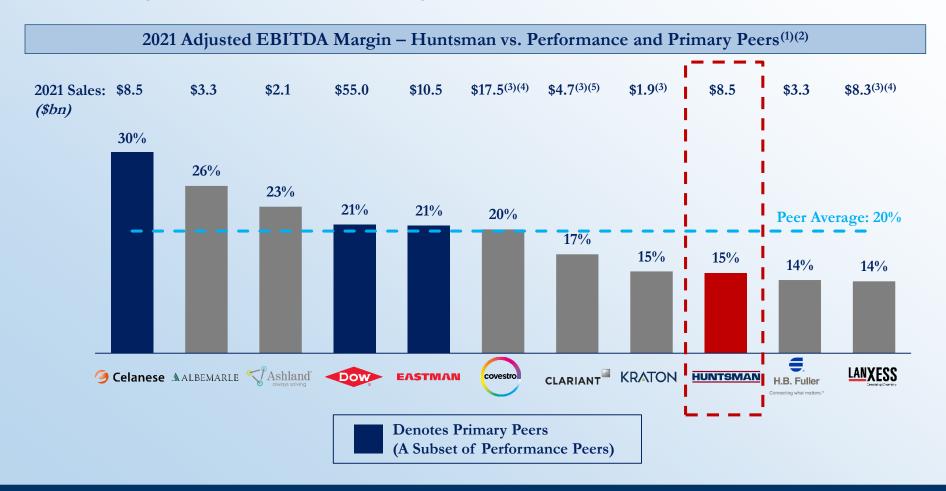
We are seeking to elect a minority slate of directors, who, if elected, look forward to working with both their fellow directors and the management team to help drive improved results at Huntsman.

- We have spent significant time and effort studying the Company, and we believe there is a significant opportunity to create long-term value for the benefit of all shareholders.
- As a first step, we believe there must be Board change at Huntsman, <u>including direct representation for common shareholders</u>.
- If elected, our director nominees look forward to engaging with the rest of the Board and the Company's leadership to drive strong performance and significant value creation at Huntsman.
- In the following pages, we discuss our observations on the current state of the Company, raise questions regarding historical performance, and propose value-enhancing initiatives that we believe should be evaluated:
 - None of our proposals are definitive.
 - No decisions have been made.
 - These topics represent our collective external view of issues, opportunities, and topics for discussion in the boardroom.
 - Only after reviewing internal information can the full Board then make a decision as to what is best for the Company.

If elected, our nominees will work with Huntsman to improve performance and create shareholder value.

Huntsman's Profitability Is One of the Lowest Among Peers – We Believe Performance Can Be Improved

The Company describes 2021 financial results as being the best in the Company's history, yet its Adjusted EBITDA margin remains one of the worst among peers.

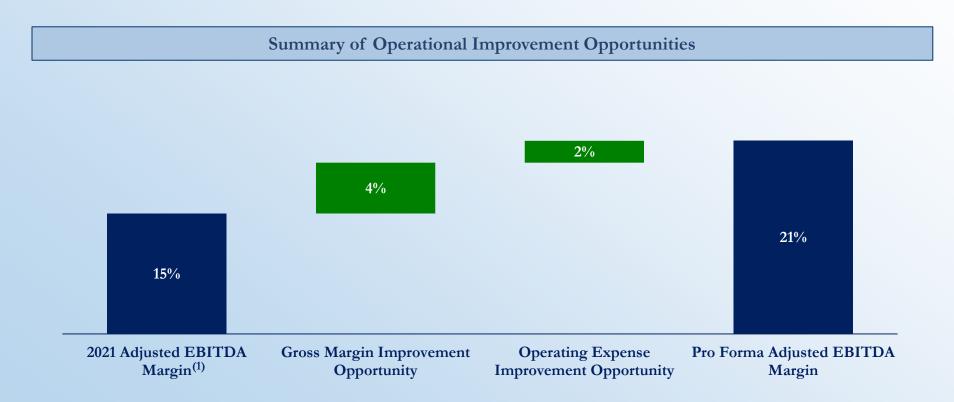


Huntsman operates at a significant Adjusted EBITDA margin deficit to its peers.

We Believe There Are Opportunities to Significantly Improve Adjusted EBITDA Margins

We believe that Huntsman can improve its Adjusted EBITDA by ~600bps on a run rate basis.

• We believe there are attractive opportunities to improve commercial execution, reallocate corporate resources, and streamline both manufacturing, supply chain, and other operating expenses.



We believe significant value can be unlocked from operational improvements.



I. Gross Margin Improvement Opportunities

We Believe There Is a Significant Opportunity to Improve Gross Margins at Huntsman (Cont'd.)

We believe there are improvement opportunities that are applicable across all Huntsman divisions, as well as opportunities that are segment-specific.

- In this section, we highlight the following improvement opportunities:
 - i Segment-Agnostic Improvement Opportunities
 - ii Polyurethanes Segment Improvement Opportunities
 - iii Advanced Materials Segment Improvement Opportunities

i) Segment-Agnostic Improvement Opportunities

We Believe There Is an Opportunity to Improve Margins By Restructuring Sales Compensation

We believe the Company fails to maximize its profit potential by generally structuring sales force compensation targets to be primarily based on revenue targets.

Background

- Based on conversations with former employees, we believe <u>compensation for sales representatives is tied</u> <u>primarily to revenue, which incentivizes volume-maximizing behavior</u> margin is not a meaningful determinant of compensation.
- In addition, we believe bonus payments are largely tied to group and corporate performance rather than individual performance.

Problem

- We believe sales representatives are incentivized to maximize revenue rather than maximize profit potential, which leads to an overreliance on high-volume but low-margin products.
 - Sales representatives have no incentive to switch away from low-margin bulk products that generate significant revenue per order (e.g. base liquid resins, polymeric MDI) current sales compensation plans treat every dollar of revenue as having equal value.
- Sales compensation structure encourages transactional rather than strategic relationships with customers.
 - In order to meet revenue quotas, sales representatives are incentivized to push products that the customer is demanding today versus trying to sell solutions that may not result in significant demand until years later.
- We believe attaining sales goals may be driven by underlying raw material costs rather than true performance.
 - Particularly for sales that are tied to raw material indices, rising raw material costs may help sales representatives achieve targets even if there is no positive impact to contribution margin.

Proposed Solution

Restructure sales compensation to prioritize gross profit or contribution margin rather than revenue.

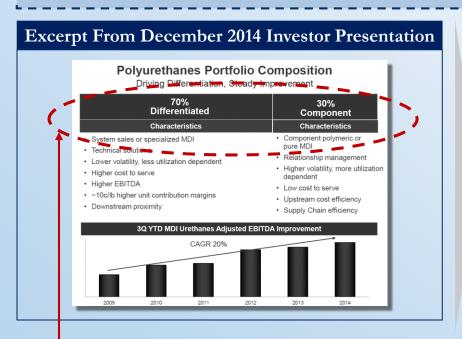
We believe restructuring sales force incentives could better incentivize margin-maximizing behavior.

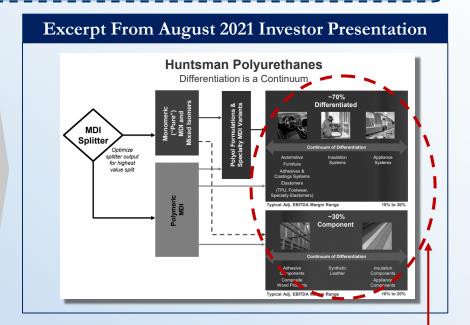
We Believe Stagnant Revenue Mix Bolsters Our Hypothesis on Poorly-Designed Sales Incentives

In <u>Polyurethanes</u>, despite continuously investing in downstream systems over the past decade, the Company's revenue mix between component and differentiated products has remained stagnant – we believe this may be the result of poorly designed compensation schemes that incentivize volume-maximizing behavior.

"Anytime you can sell a volume of MDI on a rail car basis on a long-term fixed contract basis, that's going to be something we like. So not everything has to go through a system house..."

Peter Huntsman, Chairman, President & CEO December 2019





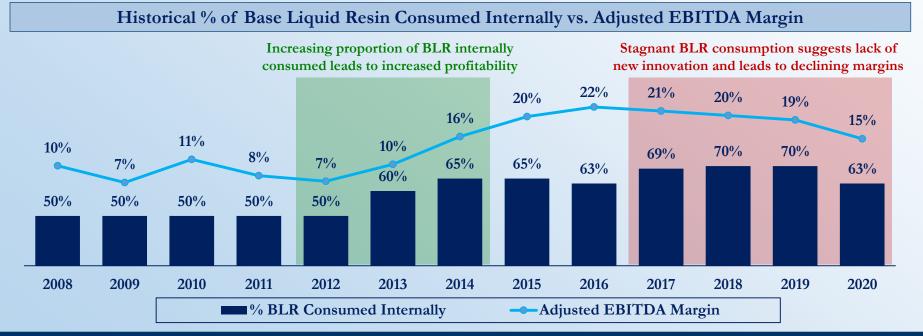
The proportion of low margin component sales has remained unchanged for the last seven years

Stagnant sales mix in Polyurethanes could be the result of a volume-focused commercial organization.

We Believe Stagnant Revenue Mix Bolsters Our Hypothesis On Poorly-Designed Sales Incentives (cont'd.)

In <u>Advanced Materials</u>, ~30% of low or negative-margin base liquid resins ("BLR") continue to be sold to external customers rather than be internally formulated into higher-value downstream products.

- BLR is a global commodity with <u>no differentiation</u> and <u>low barriers to entry</u> in addition, Huntsman is <u>structurally disadvantaged</u> <u>versus competitors</u> because the Company is not backward integrated in its production.
- To generate value from BLR, <u>Huntsman needs to use BLR to make higher value / higher margin products</u> for customers (e.g. specialty adhesives, metal substitutes, specialty coatings, etc.).
- We are concerned that the <u>proportion of BLR used internally to make higher margin products has stagnated in recent years</u>, and believe that a volume-focused sales compensation structure may be partially to blame.

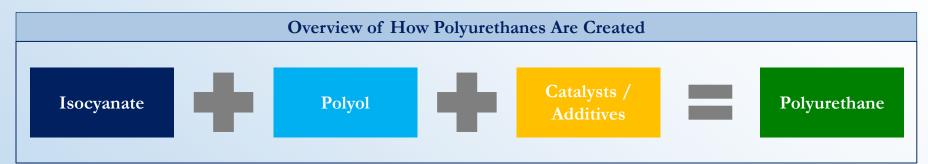


Stagnant sales mix in Advanced Materials could be the result of a volume-focused commercial organization.

ii) Polyurethanes Segment Improvement Opportunities

What Does Polyurethanes Do?

Polyurethanes are polymers made by combining an <u>isocyanate</u> (e.g. MDI), a <u>polyol</u>, and other <u>catalysts</u> / <u>additives</u> – the end product can take the form of solid foams, adhesives, or even rubber-like materials.



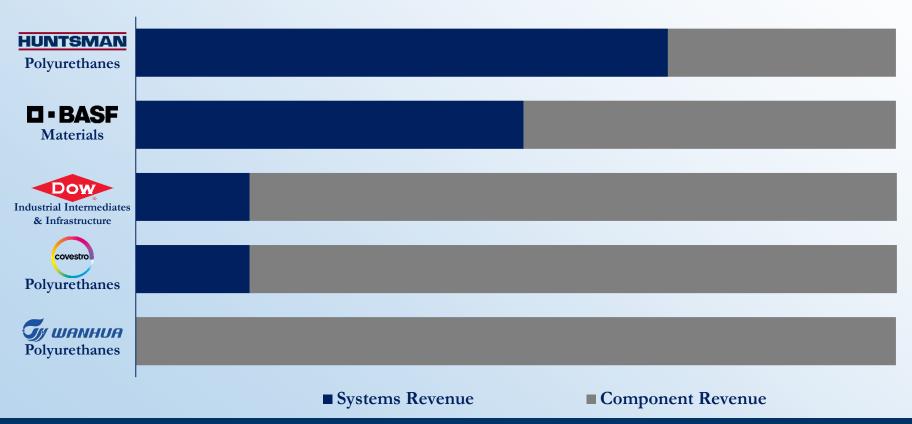
- Both isocyanates and polyols are liquids, and are colloquially referred to as <u>components</u>.
 - <u>MDI</u> is the only type of isocyanate that Huntsman manufactures, though there are different variations of MDI.
 - There are many types of polyols, of which Huntsman manufactures a small percentage.
- A polyurethane (i.e. the combination of isocyanate, polyol, and other catalysts / additives) is also called a <u>system</u>.
 - By mixing different variants of MDI and polyol, vastly different product characteristics can be formed (e.g. can vary the hardness of a foam so that it can either be used as building insulation or as a seat cushion).
- Huntsman sells both components and systems.
 - In general, <u>components are lower margin</u> products, while <u>systems are higher margin</u> products.

A polyurethane is the combination of an isocyanate and a polyol, both of which Huntsman manufactures.

Overview of Key Polyurethane Manufacturers

There are five primary global manufacturers in the polyurethanes industry, with varying levels of exposure to systems (i.e. higher margin) and component (i.e. lower margin) sales.





Among global polyurethane manufacturers, Huntsman has the greatest exposure to differentiated and higher-margin downstream systems.

Despite a Systems Orientation, Huntsman Seems to Have the Lowest Cycle Average Margins Among Polyurethane Peers

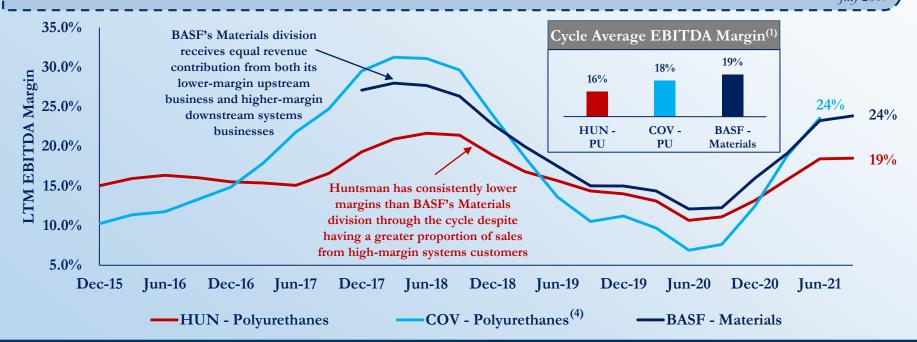
Among peers, Huntsman's Polyurethanes division generates the greatest proportion of sales from higher-margin downstream systems, yet the business seems to be the least profitable through cycle.

Historical LTM Adjusted EBITDA Margin – Huntsman vs. Peers(1)(2)(3)

"But even without the growth of more MDI -- crude MDI, we're continuing to take the crude MDI that we're selling into the market...and moving that into our formulation and downstream system houses as aggressively as we can. And that will be the area of the business that we'll continue to see the growth in the margin expansion going forward."

Peter Huntsman, President & CEO

Iuly 2017

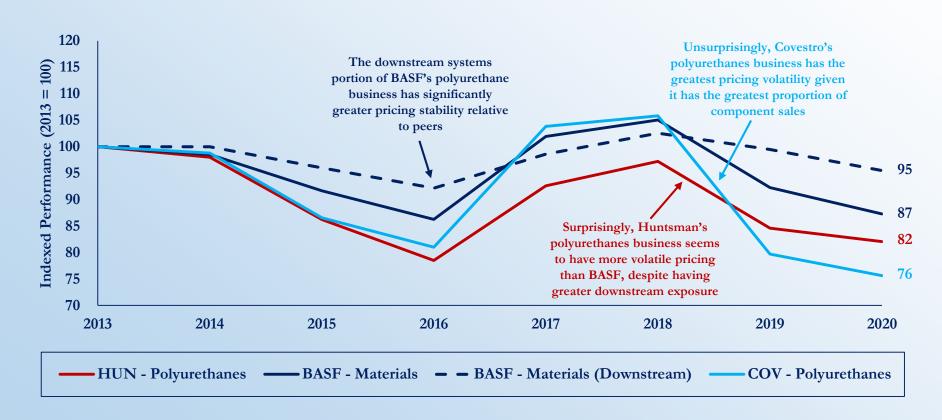


Huntsman is focused on downstream systems, yet seems to have the lowest average margins among peers.

In Addition, Huntsman's Pricing Seems Surprisingly Volatile Given Its Exposure to Downstream Systems

Huntsman's Polyurethanes division exhibits greater pricing volatility than we would expect given its exposure to downstream systems that should have more stable, value-based pricing.

Historical Change in Pricing – Huntsman vs. Peers⁽¹⁾



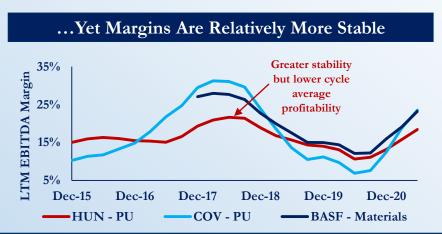
We are surprised by Huntsman's Polyurethanes division's relatively high pricing volatility.

To Improve Margins, We Believe Huntsman Should Minimize Customer Contracts Indexed to Raw Material Prices

We believe management may be making a suboptimal trade-off between margin stability and through-cycle profitability, and as a result, foregoing significant profit opportunity.

- Huntsman's pricing is more volatile than peers, yet surprisingly, the Company seems to also have greater margin stability than peers.
- We believe Huntsman's volatile pricing but stable margins suggests that <u>a meaningful portion of Huntsman's products are sold on contracts indexed to raw material costs</u> interviews with former executives seem to confirm our hypothesis.
 - We believe <u>such contracts are incompatible with a value-based pricing approach</u> that is necessary to realize Huntsman's publicly-stated desire to be a differentiated downstream chemicals company.
 - In addition, we believe <u>such contracts create a suboptimal trade-off between profitability</u> and <u>stability</u>, as evidenced by Huntsman having the lowest cycle-average margins among polyurethane peers.
- We believe Huntsman should both explore ways to <u>transition customers away from raw material-indexed contracts</u>, and concurrently develop a plan to <u>transition volumes away from end markets that predominantly use such contracts</u>.



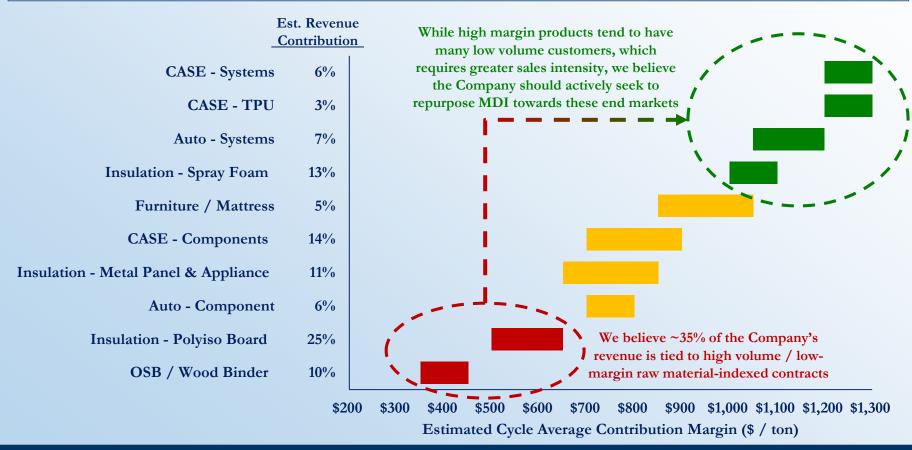


We believe through-cycle profitability can be improved by transitioning towards more value-based pricing.

Specifically, We Believe the Company Should Transition Away From Two Low Margin End Markets

Despite the Company's downstream systems orientation, we believe Huntsman's Polyurethanes segment continues to favor high volume contracts in low margin end markets that negatively weigh on profitability.





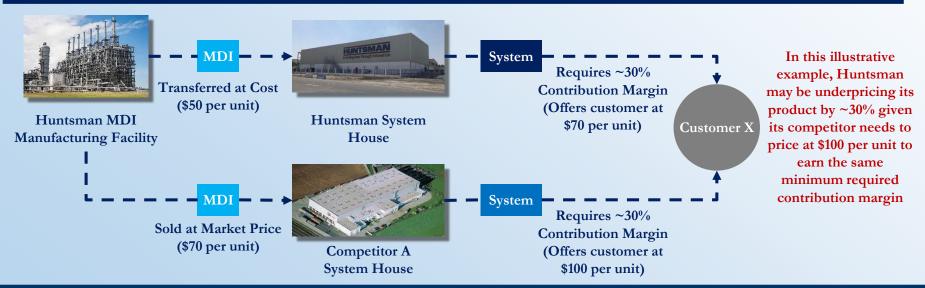
We believe Polyurethanes can repurpose MDI sold to low margin customers towards more attractive use cases.

We Also Believe Profitability May Be Impacted by the Company's Insistence on Measuring Integrated Margins

Based on our conversations with management, we believe the Company measures profitability in its downstream polyurethanes business on an integrated basis, which may lead to suboptimal pricing and flawed organic investment decisions.

- Integrated margin is when a vertically-integrated manufacturer uses its <u>upstream cost-to-produce as the COGS for its downstream business</u> when measuring profitability of its downstream business.
 - We believe using integrated margins to inform commercial strategy may result in **erroneous pricing** (e.g. undercutting market price) and **incorrect investment decisions** (e.g. developing products with mediocre economics).
- Below, we provide an illustrative example on the pitfalls of basing decisions on integrated margins by comparing economics for a vertically-integrated producer vs. one with no vertical integration we assume each producer requires a 30% contribution margin.

Illustrative Example Highlighting Product Mispricing Due to Measuring Integrated Margin



We believe Polyurethanes may be mispricing its downstream products by measuring integrated margins.

We Believe Disaggregating Upstream From Downstream Could Result In Significant Margin Improvement

We believe Huntsman's use of integrated margins creates a warped view of product profitability and may lead to mispricing and poor internal resource allocation.

Background

- Huntsman's polyurethanes business manufactures and sells both <u>commodity components (i.e. upstream products)</u> and <u>specialty components / systems / formulation (i.e. downstream products)</u>.
- From our conversations with the Company, we believe <u>Huntsman has elected to measure profitability on an integrated basis</u>, meaning its upstream business transfers materials to its downstream business at cost rather than at market prices.
- In comparison, <u>Huntsman's downstream competitors generally purchase raw materials at market prices</u> we believe even most vertically-integrated competitors have elected to split upstream from downstream when measuring profitability.

Problem

- High risk of mispricing and under-earning on downstream products.
 - Huntsman and peers may be setting price based on minimum acceptable levels of profitability, and as
 illustrated on the prior slide, may significantly underprice the competition by using manufacturing cost vs.
 market price as the cost base for its downstream business.
- Difficult to assess performance relative to other downstream competitors and perform accurate industry benchmarking as margins are likely not "apples-to-apples" with other industry participants.
- Potential for misallocating resources towards mediocre products / projects.

Proposed Solution Separate P&L ownership and internal financial reporting for the Company's upstream and downstream polyurethanes businesses so that business unit leaders, particularly for downstream products, have an accurate view of standalone profitability (i.e. standalone margin).

We believe Polyurethanes should disaggregate upstream from downstream when measuring profitability.

Huntsman's Primary Polyurethane Peers Have Also Chosen to Separate Upstream From Downstream

BASF has organized its upstream and downstream businesses as separate operating units for many years, while Covestro decided in Q3 2021 to reorganize its business in the same manner.

D-BASF

We create chemistry

Materials Segment

- Within the Materials segment, <u>operates in two distinct</u> <u>divisions</u>: Performance Materials (i.e. Systems); and Monomers (i.e. Components).
- Performance Materials and Monomers, which were part of different operating segments, were reorganized into a single segment in 2019 to better coordinate high-level strategy.
- While there is a <u>coordinated strategic roadmap</u> for the segment, <u>each division is operated autonomously</u> with its own commercial team, supply chain, and R&D.
- MDI, polyols, and other components are transferred between the Monomers division and Materials division <u>at</u> <u>market prices</u>.



- On July 1, 2021, announced a <u>reorganization of the</u>
 <u>business into two segments</u>: Solutions & Specialties (i.e. Systems); and Performance Materials (i.e. Components).
- **Each segment is operated autonomously**, with its own value chain and its own strategic focus.
 - Solutions & Specialties (downstream business) will be focused on innovation and application technology development.
 - Performance Materials (upstream business) will be focused on operating at lowest cost, consistency, and quality.

Both BASF and Covestro have decided that segregating upstream and downstream businesses improves decision making and resource allocation

We agree with both BASF and Covestro's decisions to split Polyurethanes into upstream and downstream.

Covestro Stated That Looking at Integrated Margins Blurred Its Understanding of Product Profitability

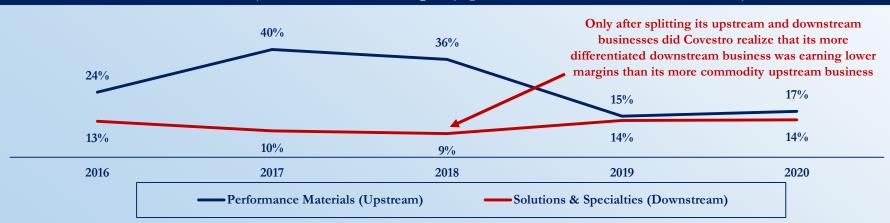
At its 2021 Investor Day, Covestro publicly stated that focusing on integrated margins had obscured the true profitability of its businesses and caused the company to misprice its downstream products.

"So on the other hand, what I would also say, the major advantage of our new structure is that it gives us full transparency on where we stand with our profitability on a stand-alone basis for our businesses. And therefore, the key thing for us is to tackle the issue and improve the margin of Solutions and Specialties. And you see the key measures on the right-hand side.

The number one thing for me is focus on value-based pricing. So really be absolutely clear what is the additional value that we deliver to the customer, what are the costs that we are having and make sure that we can command an adequate pricing and compensation for this added value. And this, of course, got blurred in the past because people were looking at the integrated margin. This is over. We will look at stand-alone margins. And I think personally, this will be a very big lever to improve profitability."

Thomas Toepfer, CFO of Covestro September 2021

Covestro - Adjusted EBITDA Margin (Upstream vs. Downstream Business)

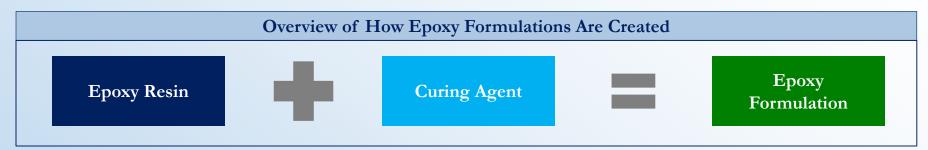


Covestro believes a 300 – 600bps margin improvement opportunity is available in its downstream business.

iii) Advanced Materials Segment Improvement Opportunities

What Does Advanced Materials Do?

Huntsman's Advanced Materials division manufactures components and formulations primarily based on epoxy-related chemistries.

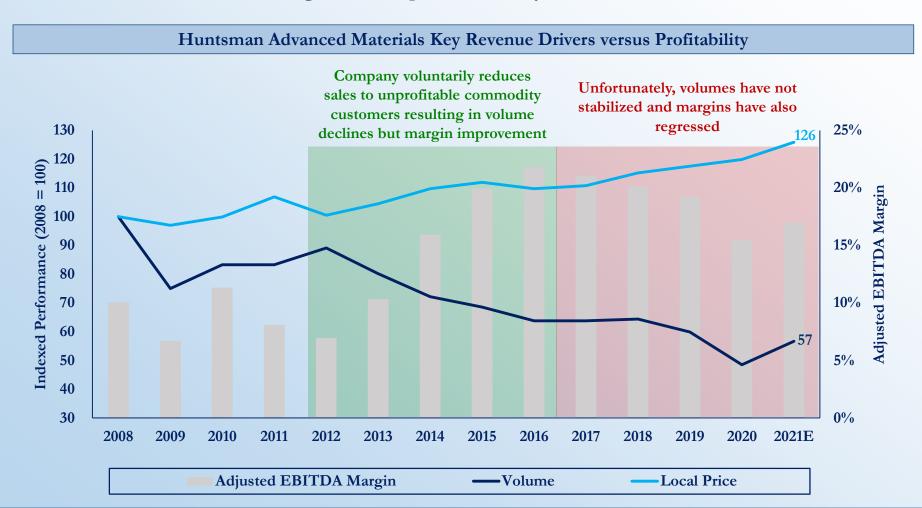


- Similar to polyurethane-based chemistries, both epoxy resins and curing agents are liquids, and are colloquially referred to as **components**.
 - Epoxy Resin can be both a commodity the most common is base liquid resin ("BLR") or can also be a specialty, such as resins sold into the highly-specified aerospace end market.
 - Curing Agent is used to harden the epoxy resin, so that it turns from a liquid into a solid the type of curing agent used determines how quickly an epoxy resin hardens and the degree of hardness.
- An **epoxy formulation** is the combination of an epoxy resin and a curing agent, also referred to as a **system**.
 - Epoxy formulations can be used to create lightweight airplane and automotive parts, as an incredibly strong adhesive to bond metal components, or even as a protective coating for furniture, flooring, and infrastructure.
- Huntsman sells both components and systems.

Huntsman Advanced Materials manufactures epoxy resins, curing agents, and epoxy formulations.

Huntsman's Advanced Materials Business Has Experienced Years of Volume Declines

Huntsman's Advanced Materials segment has experienced steady volume declines since 2012.

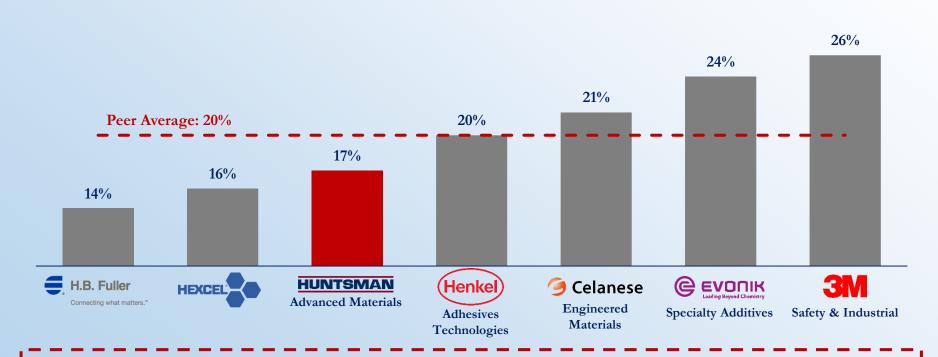


Both volumes and profitability have steadily declined in recent years.

Huntsman's Advanced Materials Business Seems to Be Less Profitable Than Peers

Huntsman's Advanced Materials business seems to be meaningfully less profitable than chemical peers that manufacture similar products, have similar chemistries, or serve similar end markets.

2021 Adjusted EBITDA Margin – Huntsman vs. Peers⁽¹⁾



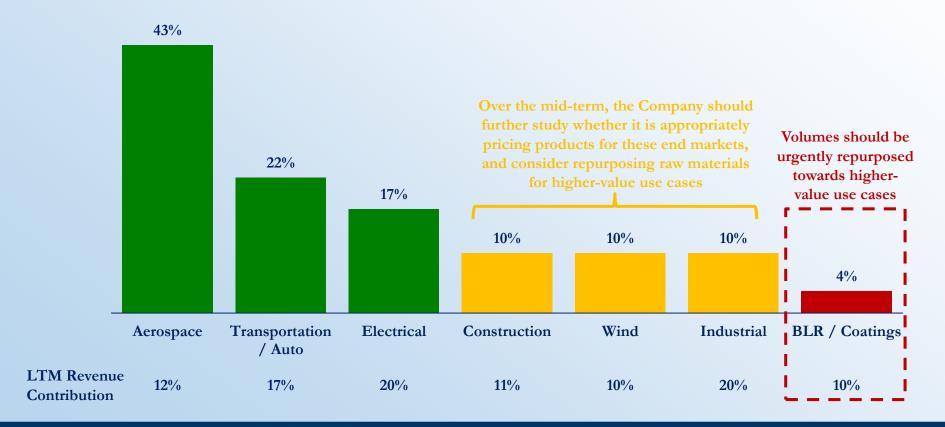
Huntsman's Advanced Materials business has one of the lowest Adjusted EBITDA margins among peers

There seems to be a meaningful margin improvement opportunity for Huntsman Advanced Materials.

We Believe the Company Should Transition Away From High Volume But Low Margin End Markets

We believe Advanced Materials should focus its efforts on repurposing commodity components currently sold into low-margin end markets towards use in differentiated formulations for customers in its electrical, automotive, and aerospace end markets.

Estimated Adjusted EBITDA Margin by End Market



We believe Huntsman Advanced Materials can significantly improve its product mix.

We Believe There Is an Opportunity to Improve Margins By Better Leveraging Strategic Marketing

We believe Advanced Materials can significantly improve its product pricing and product innovation by empowering and expanding its strategic marketing function.

Background

- From conversations with former employees, we believe Advanced Materials has <u>historically had a weak strategic</u> <u>marketing function</u>, with marketing operating in more of a product management role.
- We believe the lack of a strong strategic marketing function leads to inefficiencies in: 1) pricing; 2) product innovation; and 3) product portfolio.

Problem

- We believe pricing continues to be set using a cost-plus mentality.
 - We believe Advanced Materials generally lacks rigorous competitive benchmarking, market data, and customer analysis, responsibilities typically handled by strategic marketing, which are needed to inform a robust price-forvalue strategy.
- We believe the product portfolio is bloated due to unstructured product development and lack of product rationalization.
 - We believe Advanced Materials' product innovation is largely centered around making incremental tweaks / customizations to existing products based on individual customer requests, which creates proliferation of low-volume products that may not justify the added manufacturing and supply chain complexity.
 - We believe Advanced Materials generally lacks a robust process for assessing its product portfolio and eliminating underperforming products.

Proposed Solution

Expand and empower the Company's strategic marketing function, and allow it to coordinate pricing, product innovation, and portfolio rationalization based on robust benchmarking, market, and customer data.

We believe pricing, product development, and portfolio management can be significantly improved.

II. Operating Expense Improvement Opportunities

We Believe There Are Opportunities to Streamline or Reallocate Commercial Headcount

We believe Huntsman's commercial organization is bloated relative to peers, and there may be an opportunity to either reduce headcount or better allocate headcount within commercial functions.

Background

- We believe Huntsman has historically structured its sales organization in each reporting segment by geographic region, but more recently, has also created global sales organizations dedicated to certain end markets.
- We believe technical service is organized by end market, while the marketing / product management is organized by both geography and end market.

Problem



- Matrix organization with both regional and end market leaders may create confusion and decrease P&L accountability.
 - For example, Polyurethanes has three regional commercial leaders
 (Americas, EMEAI, APAC) that each oversee teams organized by end
 market. However, there are also global leaders for spray foam and
 elastomers who do not report to the regional commercial leaders and
 operate independently, which leads to poor commercial
 accountability.
- Based on analysis provided by a leading consulting firm, we believe the Company lacks market data / insights and also does not have sufficient technical sales headcount to effectively execute on its differentiated downstream sales strategy.

Proposed Solution

- We believe the Company should <u>standardize its commercial structure around either geography or end-market</u>, as we believe a matrixed approach leads to internal confusion and headcount duplication.
- Reallocate resources from general sales to both marketing and technical sales.

We believe the commercial organization can be more effectively structured.

We Believe the Research and Development Process Can Be Significantly Improved

We believe the Company has an unstructured new product innovation process that leads to an over-proliferation of low-probability projects that are tactically, rather than strategically, focused.

Background

- We believe the Company's research and development efforts are <u>largely focused on product maintenance and</u> reformulation, rather than on true product innovation.
- Based on interviews with former employees, we believe **R&D projects are greenlit based on revenue projections alone**, and there is otherwise little formal process for measuring progress or reassessing project viability.
- We believe there is a <u>strong internal bias on developing new chemistries</u> (i.e. synthesizing new molecules) rather than on developing new formulations.

Problem

- Huntsman has difficulty consistently innovating new technologies and customer solutions.
 - We believe Huntsman's R&D efforts are largely reactive based on feedback from sales, which tends to be tactical and short-term. As a result, R&D does not often have clear direction in developing products and solutions with favorable long-term strategic impact.
- R&D projects may not generate adequate returns based on the Company's screening criteria.
 - By focusing exclusively on revenue potential, we believe the Company may be funding projects that have inadequate margins and/or are non-core to the Company's longer-term strategy.
- Developing new chemistries is inherently more difficult than creating new formulations, resulting in generally lower returns on the Company's R&D spending.

Proposed Solution

Develop a robust R&D project development and screening process with input from sales, marketing, and manufacturing / supply chain – consider not only sales potential, but margins, synergy with broader business objectives, competitive landscape, and Huntsman's "right-to-win."

We believe the Company's R&D process can be streamlined and improved.

We Also Believe There May Be Opportunities to Consolidate Research Centers

We believe the Company has a scattered R&D footprint that can be consolidated, which would not only lower operating expenses, but also increase collaboration, potentially resulting in increased productivity.

U.S. R&D Locations – Polyurethanes



While Auburn Hills is an automotive-focused R&D center that is close to automotive customers, we believe there is no similar industrial logic for Derry, and believe it can be consolidated into The Woodlands

Europe R&D Locations



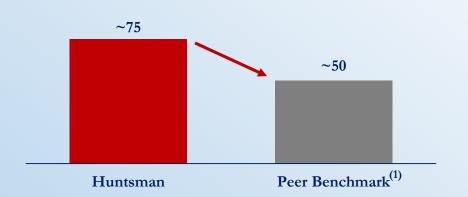
We believe the Company should develop a plan to transition the remaining non-core employees in Basel to lower-cost locations, including potentially centralizing R&D in The Woodlands

We believe there are opportunities to consolidate or relocate personnel to streamline R&D expenses.

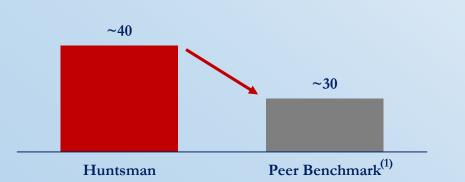
We Believe There Are Opportunities to Streamline Headcount in Support Functions

Huntsman appears to have an opportunity to reduce spending in support functions.

Finance & Accounting FTEs per \$1 Billion of Revenue



IT FTEs per \$1 Billion of Revenue



Observations

- Huntsman may be operating multiple instances of its SAP ERP systems and may even be supporting systems from previous acquisitions.
- We believe there may be multiple data silos that require relatively high labor intensity to aggregate and turn into actionable insights for business managers.
- We believe the Company should prioritize consolidating nonintegrated financial systems, further automate repetitive activities, and explore additional offshoring opportunities.

Observations

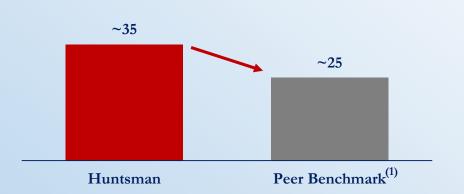
- Multiple legacy ERP systems may require separate support and maintenance, which increases staffing levels.
- We believe the Company should prioritize consolidating ERP systems, as well as reevaluating non-core functions to see if there is further opportunity for outsourcing to IT service providers.
- There may also be an opportunity to improve pricing on IT service contracts by further consolidating outsourced providers.

We believe Huntsman has an opportunity to streamline its FP&A and IT organizations.

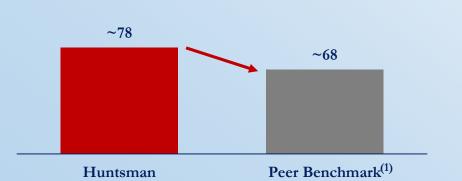
We Believe There Are Opportunities to Streamline Headcount in Support Functions (cont'd.)

Huntsman appears to have an opportunity to reduce spending in support functions.

Legal & Risk FTEs per \$1 Billion of Revenue



Engineering FTEs per \$1 Billion of Revenue



Observations

- We believe the Company may be replicating legal and risk functions at both the corporate and business unit level.
- We believe the Company should further explore opportunities to centralize legal and risk functions to better ensure consistent policies across the organization.
- We also believe there may be an opportunity to better optimize the mix of in-house versus third-party professional legal service costs.

Observations

- We believe there may be excess engineering headcount as a result of the Company's matrixed organizational structure, with individuals assigned both by geography and business unit.
- We believe there are opportunities to share best practices across engineering, and to institute common standards, which will improve turnaround time and minimize common mistakes.

We believe Huntsman has an opportunity to streamline its legal, risk, and engineering organizations.

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